

**JOHANNESBURG** 

# CHAMBER OF COMMERCE.

# COMMERCIAL YEAR BOOK 1911.

Including the Report of the Chamber for the Nine Months ended 28th February, 1911.

JOHANNESBURG:

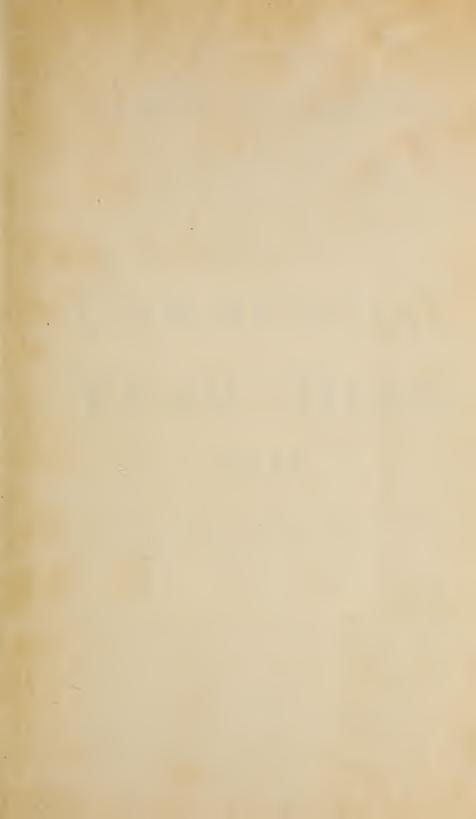
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### **JOHANNESBURG**

# Chamber of Commerce.

# OFFICERS for 1911-1912.

PRESIDENT: P.O. Box.									
Mr.	R. HAMILTON				Hamilton & Co P		2288		
			VICE:	PRE	SIDENTS:				
Mr.	A. ROGALY						2055		
,,	A. F. ROBINSON				Arthur Koppel, Ltd		3256		
EXECUTIVE COMMITTEE:									
Mr.	W. B. BECKETT	(4)			T. W. Beckett & Co., Ltd		212		
,,	W. L DOWNING				Randles Bros. & Hudson		2678		
,,	J. FORREST (6)				John Forrest & Co		492		
,,	J. HOLDCROFT (2	2)			Garlick & Holdcroft		101		
,,	W. HOSKEN				Wm. Hosken & Co		667		
,,	J. E HOWES (2)				Harvey, Greenacre & Co		650		
,,	C. H. LEAKE				W. F. Johnstone & Co		1869		
,,	O. LENZ (7)				Reunert & Lenz		92		
,,	J. C. LUCAS (3)				Jas. Lawrence & Co., Ltd		716		
,,	W. A. MARTIN (1	.)			Parker, Wood & Co., Ltd		1100		
,,	G. A. MORISON (	5)			E. K. Green & Morison, Ltd.		242		
,,	A. H. NICOLSON	(1)			Hunt, Leuchars & Hepburn, Ltd.		47		
, ,	R. NIVEN (1)				J. & R. Niven		4022		
,,	H. F. E. PISTORI	US			E. W. Tarry & Co., Ltd		254		
,,	J. W. QUINN, M.	L.A.			Jno. W. Quinn & Co		1454		
,,	J. W. SELKE				Ohlsson's Cape Breweries, Ltd.		1783		

### SECRETARY:

### W. SMALE ADAMS.

### SOLICITORS:

### HAYMAN & GODFREY.

### OFFICES:

### NATAL BANK CHAMBERS, MARKET SQUARE.

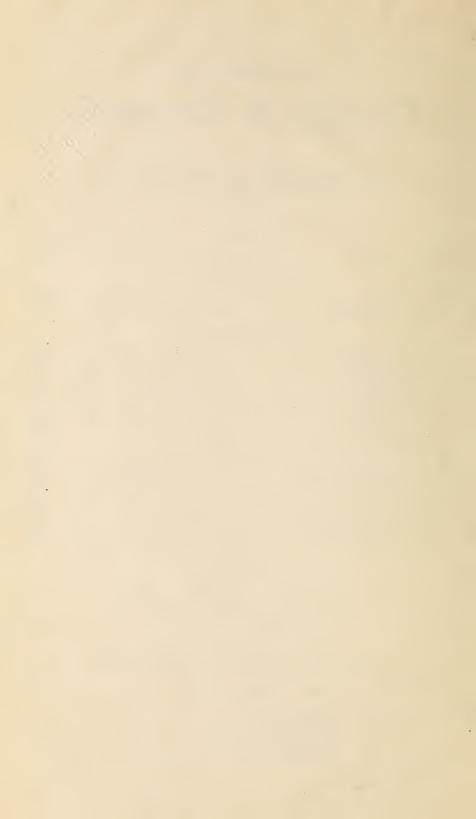
P.O. Box 687. Telephone 225.

Telegraphic	Address:	"Chamber."
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(1)	Representing	Mining	Material	Trade	Section.

Mining Material Trade Section.
Soft Goods Section.
Produce Trade Section.
Grocery and Provisions Section.
Liquor Trade Section.
Building Materials and Hardware Section.
Electrical Trade Section.

direct of 1911



# LIST OF MEMBERS.

(ALPHABETICAL.)

### 1911.

Name.	Box No.	Telegraphic Address,	'Phone No.	Business.
Adlington & Co., E. H. Adlington, E. W. (Crys-	418	_	793	Printers
tal Springs Mineral Water Co.)	3752	"Piping"	1150	Mineral Water Manu- facturer
A.E.G. Electrical Co. of S. Afr., Ltd. African Banking Corpo-	1129	"Induction"	702	Electrical Engineers
ration, Ltd	1025	" Retablo "	. 2082	Bankers
Ainsworth, Herbert	1553	" Ainsco"	356	Engineer and Importer of Machinery and Mining Material
Allan, Whyte & Co.	507	" Haulage"	566	Wire Rope Manu- facturers
Allen & Co., Ltd., Edgar Andrew & Theinhaus,	551	"Edgallen"	350	Steel Manufacturers
Ltd	1182	" Octagon"	507	Importers of Mining Material
Anstey & Co., Norman Argus Printing & Pub-	1003	"Draperies"	963	Milliners and Drapers
lishing Co., Ltd	1014	"Star"	100	Printers, Publishers and Stationers
Arnot & Gibson	1261	"Gigantic"	1650	Manufacturers' Agents
Atkins & Co., A	3555	"Creamery"	464	Wholesale Grocers and Provision Merch'ts
Baerecke & Kleugden	1164	"Kleudco"	2645	Merchants, Agents and Engineers
Bain & Co., Ltd., Wm.	2724	"Lochrin"	934	Structural Engineers and Fencing Manu- facturers
Bank of Africa, Ltd Beatley & Co Beckett & Co., Ltd., T.	1123 12	"Tribute" "Beetle"	10 1174	Bankers Soft Goods Merchants
W I.	212	" Tekceb "	2549	General Merchants and Importers of Build- ing and Mining Material
Bell & Co., John	5472		1053	Fruit and Produce Merchants

Name.	Box No.	Telegraphic Address.	'Phone No.	Business.
Bell's Transvaal, Ltd	7	" Asbestos "	296	Importers of Mining Material and En-
Bernstein Bros	4442	" Bequem"	1182	gineers' Requisites Wholesale Grocers and Provision Merch'ts
Blackhurst & Co Blaikie & Peirson	$\begin{array}{c} 375 \\ 561 \end{array}$	"Ironsides" "Pendower"	251	Hardware Merchants Brokers and Mine Sec-
Blane & Co., Ltd	435	"Meteor"	3878	retaries Mechanical and Elec- trical Engineers
Boustred & Co., W. R. Brister & Co British South African	1525 1811	"Boustred" "Bandolier"	828 270	Hardware Merchants Furniture Dealers
Explosives Co., Ltd.	1938	"Explosives"	264	Explosives Manufac- turers
Burmester & Co., W. E.	1008	"Burmester"	12	Printers and Stationers
Cammel, Laird & Co., Ltd	665	" Kamel "	512	Importers of Mining Material
Campbell, R Campbell Ltd., Stuart Campbell, W	2693 787 1814	"Clipper" "Aceelerate"	2258 719	Draper Soft Goods Merehants British Manufacturers' Representatives
Cape Times, Ltd. ("Transvaal Leader")	1020	"Leader"	364	Association Printers, Publishers and Stationers
Castle Wine & Brandy Co	359	"Pontac"	2740	Wholesale Liquor Mer- chants
Central News Agency Ltd	1033	"Periodical"	230	Stationers and Publishers
Chandler's, Ltd	107	"Chandlers"	871	Brewers Drapers and Outfitters
Chudleigh Bros Cleghorn & Co	743 2611	"Chudleigh" "Cleghorn"	$\begin{array}{c c} 315 \\ 724 \end{array}$	Soft Goods Merchants
Cradock & Co., Ltd., Geo	316	"Ropes"	539	Wire Rope Manufae- turers and Mer- ehants
Cuthbert & Co., Ltd., W. M	1177	"Cuthbert"	1191	Wholesale and Retail Boot and Shoe Merchants

				AL MAN AND THE STORY OF THE STO
Name.	Box No.	Telegraphie Address.	'Phone No.	Business.
Cutler & Wilson	2319	"Clearing"	829	Clearing and Forward- ing Agents
Davies & Co., Hubert	1386	"Dynamo"	3881	Mechanical and Elec-
Dick, Kerr & Co., Ltd.	3762	" Dicker"	1489	trical Engineers Engineers and Con-
Dickinson & Co., Ltd., Jno	2994	"Commiles"	469	tractors Paper Makers and Wholesale Stat'nrs
Dun & Co., R. G Dunlop Rubber Co.,	5166	"Reference"	952	Trade Enquiry Agents
Ltd	6370	"Tyres"		Importers of Mining Hose and Mining Material
Elephant Trading Co. Elkan, F	1998 277	"Lavender" "Speed"	1422 223	Soft Goods Merchants Mining Material Mer- chant and Insur-
Esson & Co., R. L	3664	"Drawing"	367	ance Agent Stationers, Bookscllers Drawing Instru-
Evans & Co., Herbert	1231	" Anaglypta"	2214	ment Dealers Paint and Colour Merch'nts and Decortrs
Felber Jucker & Co Fleming, R. & J	3039 393	"Felba" "Spybill"	991 520	Engineers Millers and Produce Merchants
Forrest & Co., J Fraser & Chalmers, Ltd.	492 619	"Stovemodel" "Vanner"	106 2605	Furnishing Ironm'ngrs Importers of Mining Machinery and
Freeman & Boulding	1686		563	Grocers and Wine and
Frenkel & Co Fisher, S., & Simmons	1616 4391	"Frenkel" "Smallarms"	6 1565	Spirit Merchants Produce Merchants Wholesale Cycle and Motor Dealers
Gain, H. C	484	"Gainster"	596	Wholesale and Retail
Garlick & Holdcroft	101	"Garcroft"	25	Grocer Soft Goods Merchants
Fleming, R. & J  Forrest & Co., J  Fraser & Chalmers, Ltd.  Freeman & Boulding  Frenkel & Co  Fisher, S., & Simmons  Gain, H. C	393 492 619 1686 1616 4391	"Spyhill" "Stovemodel" "Vanner"  "Frenkel" "Smallarms"	520 106 2605 563 6 1565	Millers and Produce Merchants Furnishing Ironm'ngs Importers of Mining Machinery and Supplies Grocers and Wine and Spirit Merchants Produce Merchants Wholesale Cycle and Motor Dealers  Wholesale and Reta Grocer

Name.	Box No.	Telegraphic Address.	'Phone No.	Business.
Giggins, T. A Ginsberg Ltd	5360 894	"Averment" "Grocery"	957 192	Produce Broker Wholesale Grocers and Provision M'rehnts
Goldberg & Zeffertt	4175	" Niagara "	238	Mineral Water Manu- facturers
Green & Morison, Ltd., E. K	242	"Defence"	14	Wine, Spirits and
Greer & Co., R. B	2913	"Agree"	286	Cigar Merchants Mining Material Merchants. Wire Ropes
Gundelfinger, B	207	" Universe"	91	and Tubes Wholesale Grocers and Provision Merch'ts
Hamilton & Co	2288	" Nickelene"	1868	Mining Material Mer- chants
Hansen & Schrader, Ltd	1184	"Schrader "	2447	Importers of Mining and Building Materials, Explo- sives, Wines and Spirits, and Ship-
Hargreaves & Co., Ltd.	522	" Velo"	1236	ping Agents Wholesale Cycle and Motor Factors
Harvey & Co., Ltd	953	"Penpol"	2626	Mining and General Engineers and Grain Milling Specialists
Harvey, Greenacre & Co. Harwin & Paterson	650 65	"Greenacre" "Magt"	99 178	Drapers and Outfitters Wholesale Grocers and Provision Merch'ts
Hayman & Godfrey Henderson & Co	2439 1203	"Custodes" "Henderonia"	947 1746	Solicitors Drapers and Outfitters
Henley's (S.A.) Telegraph Works Co., Ltd	5015	" Megohm "	695	Manufacturers of Elec-
	3019	gomir	303	tric Wires and Cables
Henwood, Son, Soutter & Co., P	74	" Heterodox "	11	General Ironmongers and Hardware Merchants

Name.	Box No.	Telegraphic Address.	'Phone No.	Business.
Heymann & Co, Richd.	2425	"Extra"	351	Mining Material Mer-
Heymann, Gordon & Co.	329	"Superior"	274	chants Soft Goods Merchants
Hill, S. Norman	403	"Norhill"	77	Produce Broker
Hillman Bros. & Co	2954	" Fibrous "	935	Timber and Building Material Merchants
Hirsch, Loubser & Co., Ltd	1191	"Vishnu"	159	Wholesale General Merchants
Hood & Co., Ltd., C. Wharton	6096	" Castings"	973	Importers of Mining Material
Hortor & Co., Ltd., W. E	6151	"Emboss"	1126	Printers and Stationers
Hosken & Co., Wm	667	" Hosken"	108	Mining Material Mer- chants
Hunt, Leuchars & Hepburn, Ltd	47	"Varg"	2485	Importers of Mining and Building Ma- terial
Incledon & Co., Ltd., H. Ingersoll-Rand Co., Ltd.	3620 1809	" Incledon" "Outsider"	1911 358	Importers of Tubes, Fittings, etc., and Hardware Mer- chants Mining Material Mer- chants
Jagger & Co., J. W Jessop & Sons, Ltd., Wm Johnstone & Co., W. F.  Jonas & Co., M Jooste & Bryant Juta & Co., J. C	471 2551 1869 2640 434 1010	"Damask" "Durable" "Bruittani" "Stauffer" "Jostebrynt" "Booklet"	161 508 3615 759 2181 190	Soft Goods Merchants  Steel Manufacturers Timber and Building Material Merchants Produce Brokers and Exporters Wine, Spirit and Cigar Merchants Booksellers and Stationers

Name.	Box No.	Telegraphic Address.	'Phone No.	Business.
Kalk Bay Fisheries, Ltd.	479	" Fisheries "	801	Wholesale and Retail
Kantor, R	978	"Kantonal"	368	Fishmongers Wholesale Grocer and Provision Merchant
Koppel, Ltd., Arthur	3256	"Koppelrail"	2185	Manufacturers of Tram and Railway Ma- terial and Mining Machinery
Langdon & Williams, Ltd	1501	"Screening"	1876	Engineers and Manufacturers' Agents
Lawrence & Co., Ltd., Jas	716	"Launch"	167	Produce Merchants
Lazarus & Jacobson	954	"Persevere"	295	Soft Goods Merchants
Lennon Ltd	928	"Lennon"	42	Wholesale and Retail Chemists
Leyland and Birming- ham Rubber Co., Ltd	4856	"Suction"	938	Importers of Rubber Goods and Mining Material
Liebermann, Bellstedt & Co	4946	"Experts"	547	Wine and Spirit Mer- chants
Littman & Brown Loewenstein, Adams &	3438	"Definhar"	1142	Soft Goods Merchants
Co., Ltd	68	" Crucible "	23	Wholesale and Retail Pharmaceutical and Mining Chemists
Loezius & Zarchi Longworth & Co., Ltd. Love & Co., Ltd., J.	1851 3135	"Longworth"	1934 1183	Retail General Dealers Woollen Merchants
Mac G	899	" Hardihood "	2248	Importers of Mining Material
			1	
McIntosh & Co., P McIntosh, Findlay & Co.	2(F 3053	ordsburg) "Macfin"	990 1923	Grocers Timber and Building Material Merch'nts
Mackay Bros	251	"Musicus"	2283	Piano and Music Ware- house

Name.	Box No.	Telegraphic Address.	'Phone No.	Business.
Mappin & Webb, Ltd.	3055	"Desdijeron"	796	Jewellers and Silver-
Markham, H. W	1786	" Markham"	1730	Clothier and Outfitter
Marks & Co., Sampson	918	"Desirable"	1229	Jewellers and Silver-
Marks Ltd	1530	"Strongarm"	197	Produce Merchants
Meyers, E	3351	"Glasswork"	1195	Hardware Merchant
Mosenthal Bros., Ltd.	1770	" Minerva "	3875	General Merchants and Agents
Moses Eadon & Sons, Ltd	3686	" Notice"	450	Steel Manufacturers and Mining Ma-
Muirhead & Gowie	1528	" Muirhead "	354	terial Merchants Drapers and Milliners
Müller & Co., W. H	3286	"Ferrum"	1837	Produce Merchants, Shippers and Exporters
Natal Bank, Ltd National Bank of South	1134		306	Bankers
Africa Ltd National Trading Co	1004 2762	"Gloria"	1393 1205	Bankers Mining Material Mer- chants
Neame, H. A	3921	"Elmwood"	341	Mining and Building Material Merchant
New Transvaal Chemical Co., Ltd New Transvaal Soap Co. Niven & Mitchell Niven, J. and R	1829 3248 922 4022	"Vitriol" "Cosmos" "Credit" "Nivonia"	1310 1856 147 813	Manufacturers Soap Manufacturers Mining Material Ag'ts. Engineers and Ma-
Noble, A. A. & J. A	285		1970	chinery Importers. Accountants and Gen-
North & Son, Geo	493	" Ostrich "	265	eral Agents Importers of Machin'y,
				Motor Cars and Agri- cultural Impl'mnts
Ohlsson's Cape Breweries, Ltd O'Meara & Co., G. H	1783 822	"Gambrinus" "Meal"	1712 499	Brewers Millers and Produce Merchants

Name.	Box No.	Telegraphic Address.	'Phone No.	Business.
				*
Orr, Rosenthal & Co Orr & Co., John	$860 \\ 1547$	"Armadale" "Orco"	$1479 \\ 1002$	Soft Goods Merchants Drapers
,				1 -
Paddon & Brock, Ltd	86	"Traders"	244	Drapers, Ironmongers, Grocers, etc.
Pan Afric Shoe Co	78	_	1437	Wholesale and Retail Boot and Shoe Merchants
Pargiter & Co., A	4068	" Brazilians"	309	Importers of Mining Material and Engineers' Supplies
Parker, Wood & Co., Ltd	1100	" Matabele "	2180	Mining and Building Material and Hard- ware Merchants &
Parker Bros Parry, Leon & Co	109 2297	" Malvezo "	1086 883	Shipping Agents Hardware Merchants Shipping, Customs and Forwarding Agents
Patlansky Bros	378	"Patlansky"	866	Wholesale Oil Mer-
Penney, B. J	2053	"Carts"	357	chauts Coach Builder, Saddler and Motor Car
Phitwell Bros.	41	"Uhlan"	1962	Agent Clothiers and Out- fitters
Pirie & Sons (Africa) Ltd., Alex	5294	"Paper"	803	Wholesale Paper Mer- chants
Pitt, R. G. Campbell	5400	"Campitt"	1731	Constructional Steel Engineer and Im- porter of Mining
Premier Milling Co., Ltd.	2889	"Premier"	467	Material Millers and Corn Factors
Price's Patent Candle Co., Ltd	2015			Candle Manufacturers
Quinn & Co., Jno. W	1454	"Sweets"	387	Bakers and Confec- tioners

Name.	Box No.	Telegraphic Address.	'Phone No.	Business.
Raleigh & Rockey, Ltd.	790	"Battery"	169	Importers of Mining and Railway Ma- terial
Rand Cold Storage and Supply Co., Ltd	1363	"Cymro"	201	Cold Storage Pro- prietors
Randles Bro. & Hudson	2678	"Randbrohud"	2633	General Wholesale Merchants
Rand Steam Laundries Rand Trading Co., Ltd. Reid Bros. (Johannes-	2673 2108	"Vardosca" "Lamparones"	3197 1877	Cleaners and Dyers Soft Goods Merchants
burg), Ltd	802	"Reef"	96	Mining Material and Hardware Merch'ts
Reid & Son, Malcolm	1090 .	"Timber"	210	Timber and Iron Mer- chants and Builders'
Reunert & Lenz	92	"Rockdrill"	3061	Suppliers Mechanical and Electrical Contracting Engineers
Robey & Co,, Ltd	169	"Robiz"	44	Engineers and Importers of Machinery
Robins & Co., R Rock & Co	587 6063	"Bootman"	1144 1759	Soft Goods Merchants Wholesale Boot and Shoe Merchants
Rogaly, A	2055	"Expedite"	2273	Accountant and Finan- cial Agent
Rolfes, Nebel & Co Rudge-Whitworth, Ltd. Russell & Co., Ltd.,	1110 2826	"Rolfes" "Foremost"	819 208	General Merchants Cycle Manufacturers
John	649	" Walsall "	1692	Importers of Tubes and Fittings
Ruthven, S. P	3013	"Belting"	80	Importer of Belting and Mining Ma- terial
Sandycroft Foundry Co., Ltd	1976	"Sancroft"	360	Engineers and Importers of Mining
Sellar & Co., J. N	3102	"Steel"	554	Material Mining Material Mer-
Shimwell Bros	2035	"Rims"	2878	chants Cycle and Motor
Siemens, Ltd	3003	"Serapis"	2211	Agents Electrical Engineers

Name.	Box No.	Telegraphic Address.	'Phone No.	Business.	
Smith, B. L	2068	"Victualler"	1740	Witwatersrand Licensed Victuallers Association (Incorporated)	
Smythe, H. L	4377	_	1486	Grocers and Wine and Spirit Merchants	
S. Afr. Breweries, Ltd. S. African and General Investment and	1099	"Breweries"	1858	Brewers	
Trust Co., Ltd S. Afr. General Electric	155	"Sphinx"	1898	_	
Co., Ltd	1905	"Electrical"	591	Electrical and Me- chanical Engineers	
Standard Bank of S. Africa, Ltd	1031	_	3184	Bankers	
Starfield & Starfield	2065	"Fieldstar"	511	Soft Goods Merchants	
Stern & Co	960	"Mercurius"	805	Wholesale Tobacco- nists and Wine and Spirit Merchants	
Stewarts & Lloyds (S.A.), Ltd	1195	"Tubes"	3886	Merchants	
Store Bros Sturrock & Co	303 2863	"Store" "Delta"	33 1151	Drapers Electrical and Me- chanical Engineers	
Stuttaford & Co., Ltd.	4558	"Stuttafords"	50	Drapers, Outfitters, Furnishers, etc.	
Sykes & Co., Ltd., S	2303	"Psycke"	2190	Engineers — Mining, Electrical and General	
Tarry & Co., Ltd., E. W.	254	" Tarrys "	101	Engineers, Iron Founders, Mining Material and Hardware Merchants and Retail Iron-mongers	
Telegraph Manufacturing Co. (Colonial), Ltd	2827	"Conductors"	897	Electrical Cable Manu	

Name.	Box No.	Telegraphic Address.	'Phone No.	Business.
Thornton, Ltd Thrupp & Co., C. H	769 44	"Livery" "Thrupp"	918 34	Cartage Contractors Grocers, Wine and Spirit Merchants and Ironmongers
•				
Ullmann Bros	3305	"Ulna"	1361	Produce Merchants and Exporters
Union Castle Mail S.S. Co., Ltd United Africa Trading	1175	"Chinchilla"	_	_
Co., Ltd	3236	"Cheese"	457	Grocers and Provision Merchants
United Engineering Co., Ltd	1082	" Armature "	4	Machinery Merchants
United Fisheries	2107	" Kalmus "	71	and Importers Wholesale Fish Mer-
United Produce Agency	907	"Cereal"	1747	chants Produce Brokers and
United States Steel Products Co., Ltd.	2743	"Tubular"	1313	CommissionAgents Importers of Products of the Subsidiary Companies of the U.S. Steel Corporation
United Tobacco Co.s' (North), Ltd	1910	"Cigarette"		_
Vacuum Oil Co. of S.A., Ltd	1043	" Vacuum "	2183	Oil and Grease Mer-
Vogl & Co., Julius	1318	" Reliance"	316	chants mines Furniture, Glass and China Merchants
Ward & Salmons	1036	_	2770	Outfitters and Importers of Sporting
Warder & Bredell Watson & Co., James	518 5193	"Shepherder" "Glasrand"	194 882	Goods Produce Merchants Iron and Steel Manufacturers
	1		1	

### LIST OF MEMBERS—Continued.

Name.	Box No.	Telegraphic Address.	'Phone No.	Business.
Western Electric Co., Ltd	1571	"Microphone"	2118	Manufacturers of Elec- tric Cables and
Wevell Bros	1262	"Wevells"	229	Telephones Coach Builders and Motor Car Agents
White & Co., A. S	3393	" Woollens	1709	Wholesale Woollen
Whitelaw & Sons, D	1628	"Whitelaw"	195	Merchants Timber Merchants and Wagon Builders
Wienand, C. F	1352	" Habitas "	3	Engineer and Importer of Mining Material
Wilks, James & Co Wolff & Elias, Ltd Wright, Boag & Co	2362 1321 545	"Craftsmen" "Wolfelias" "Swivel"	2871 292 1056	Manufacturers' Agents Hardware Merchants Engineers and Iron- founders

# TRADE INDEX

BEING A

### CLASSIFIED LIST OF THE MEMBERS

OF THE

### JOHANNESBURG CHAMBER OF COMMERCE.

P.O.	Box No.		P.O.	Box No.
Accountants-		W. H. Müller & Co.		3286
A. A. & J. A. Noble	285	AT' 0 3 C' 1 1 11		922
	2055	Patlansky Bros		378
		D 1 1 1 0 D 1 T 1		790
Agents (Commission)—		D . O T		92
	5360	TD 1 0 C		6063
	403	T 37 C 11 0 C		3102
	716	TTT'11 T 0 0		2362
	1770			
	3286			
	907	Agricultural Implement In		
onited from the figure of the first that the first	001	Harvey & Co., Ltd.		953
		P. Henwood, Son, Soutter		
Agents (Customs and Forwarding)-		Hirsch Loubser & Co., L		1191
Cutler & Wilson	2319	W. H. Müller & Co.		3286
Parry Leon & Co	2291	G. North & Son		
		Parker, Wood & Co., Ltd		
Agents (Estate, Pinancial and Property	v)	Randles Bro. & Hudson		
Blaikie & Peirson		E. W. Tarry & Co., Ltd.		
A. A. & J. A. Noble		United Engineering Co.,		
A. Rogaly		U.S. Steel Products Co. (F	0,	
II. Hogaly	2000	Woolf & Elias, Ltd	• •••	1321
Agents (Manufacturers')—		Bakers and Confection	ners—	
E. W. Adlington	3567	Herb. C. Gain (Golden	Grain	
Arnot & Gibson	1261	Bakery, Germiston)	Giain	484
Bell's Transvaal, Ltd		Jno. W. Quinn & Co		1454
Cammel, Laird & Co., Ltd W. Campbell (Brit. Manufac-	665	<u> </u>		
turers Representatives' Asso-		Bankers-		
ciation)	1814	African Banking Corp	oration	
Hansen & Schrader, Ltd	1184	Ltd		1025
Harvey & Co., Ltd		Bank of Africa, Ltd		1123
C. Wharton Hood & Co., Ltd	6096	Bank of Africa, Ltd Natal Bank, Ltd		1134
Langdon & Williams, Ltd	1501	National Bank of S.A., I	Ltd	1004
Mosenthal Bros., Ltd	1770	Standard Bank of S.A., 1	Ltd	1031

### TRADE INDEX—Continued.

P.O. Box No.	P.O. Box No.
Bookbinders-	Mosenthal Bros., Ltd 1770
	Neame, H. A 3921
E. H. Adlington & Co 418	Parker, Wood & Co., Ltd 1100
Argus P. & P. Co., Ltd 1014	Randles Bro. & Hudson 2678
W. E. Burmester & Co 1008	Reid Bros. (J'burg), Ltd 802
R. L. Esson & Co 3664	Malcolm Reid & Son 1090
W. E. Hortor & Co., Ltd 6151 1020	E. W. Tarry & Co., Ltd 254
"Transvaal Leader" 1020	U.S. Steel Products Co 2743
Boot and Shoe Dealers-	D. Whitelaw & Son 1628
	Butchers and Poulterers—
Elephant Trading Co. (Wholesale) 1998	Kalk Bay Fisheries, Ltd 479
Garlick & Holdcroft (Wholesale) 101	Rand Cold Storage & Supply Co
J. W. Jagger & Co. (Wholesale) 471	Ltd 1363
Orr, Rosenthal & Co. (Wholesale) 860	United Fisheries 2107
Randles Bro. & Hudson (Whole-	Candle Factories.
sale) 2678	
Rock & Co. (Wholesale) 6063	New Transvaal Chemical Co., Ltd 1829
Starfield & Starfield (Wholesale) 2065 T. W. Beckett & Co., Ltd 212	Price's Patent Candle Co., Ltd. 2015
Chudleigh Bros 743 W. M. Cuthbert & Co., Ltd 1177	Cartage Contractors.
Harvey Greensers & Co., Ltd 1177	Thornton, Ltd 769
Harvey, Greenacre & Co 650 H. W. Markham 1786	Caterers-
Pan-Afric Shoe Co 78	Jno. W. Quinn & Co 1454
Pan-Afric Shoe Co.          78           Phitwell Bros.          41	Chamista and Dauggists
Stutteford & Co. Ltd. 4559	Chemists and Druggists— Lennon, Ltd 928
Stuttaford & Co., Ltd         4558           Ward & Salmons         1036	
ward & Salmons 1000	Loewenstein, Adams & Co., Ltd. 68 J. W. Jagger & Co. (Wholesale) 471
Brewers—	
Chandler's, Ltd 107	China and Glassware Importers—
Ohlsson's Cape Breweries, Ltd 1783	T. W. Beckett & Co., Ltd 212
S. Afr. Breweries, Ltd 1099	Bernstein Bros 4442
S. Air. Drewerles, Ind 1033	
	Brister & Co 1811
D (C	W. E. Burmester & Co 1008
Brokers (Commercial)—	W. E. Burmester & Co 1008 J. Forrest & Co 492
T. A. Giggins 5360	W. E. Burmester & Co.        1008         J. Forrest & Co.        492         B. Gundelfinger        207
T. A. Giggins 5360 S. Norman Hill 403	W. E. Burmester & Co.        1008         J. Forrest & Co.        492         B. Gundelfinger        207         P. Henwood, Son, Soutter & Co.       74
T. A. Giggins	W. E. Burmester & Co 1008 J. Forrest & Co 492 B. Gundelfinger 207 P. Henwood, Son, Soutter & Co. 74 Hirsch, Loubser & Co. Ltd 1191
T. A. Giggins	W. E. Burmester & Co.        1008         J. Forrest & Co.        492         B. Gundelfinger        207         P. Henwood, Son, Soutter & Co.       74         Hirsch, Loubser & Co.       Ltd.          J. W. Jagger & Co.        471
T. A. Giggins         5360         S. Norman Hill         403         M. Jonas & Co.         2640	W. E. Burmester & Co.        1008         J. Forrest & Co.        492         B. Gundelfinger        207         P. Henwood, Son, Soutter & Co.       74         Hirsch, Loubser & Co.       Ltd.          J. W. Jagger & Co.        471         Paddon & Brock, Ltd.        86
T. A. Giggins	W. E. Burmester & Co.        1008         J. Forrest & Co.        492         B. Gundelfinger        207         P. Henwood, Son, Soutter & Co.       74         Hirsch, Loubser & Co.       Ltd.          J. W. Jagger & Co.        471         Paddon & Brock, Ltd.        86         Parker, Wood & Co.       Ltd.
T. A. Giggins	W. E. Burmester & Co.        1008         J. Forrest & Co.        492         B. Gundelfinger        207         P. Henwood, Son, Soutter & Co.       74         Hirsch, Loubser & Co.       Ltd.          J. W. Jagger & Co.        471         Paddon & Brock, Ltd.        86         Parker, Wood & Co.       Ltd          Randles Bro.       & Hudson        2678
T. A. Giggins	W. E. Burmester & Co.        1008         J. Forrest & Co.        492         B. Gundelfinger        207         P. Henwood, Son, Soutter & Co.       74         Hirsch, Loubser & Co.       Ltd.          J. W. Jagger & Co.        471         Paddon & Brock, Ltd.        86         Parker, Wood & Co.       Ltd          Randles Bro.       & Hudson        2678         Stuttaford & Co.       Ltd        4558
T. A. Giggins	W. E. Burmester & Co.        1008         J. Forrest & Co.        492         B. Gundelfinger        207         P. Henwood, Son, Soutter & Co.       74         Hirsch, Loubser & Co.       Ltd.          J. W. Jagger & Co.        471         Paddon & Brock, Ltd.        86         Parker, Wood & Co.       Ltd          Randles Bro.       & Hudson        2678
T. A. Giggins	W. E. Burmester & Co.
T. A. Giggins	W. E. Burmester & Co.
T. A. Giggins	W. E. Burmester & Co 1008  J. Forrest & Co 492  B. Gundelfinger 207  P. Henwood, Son, Soutter & Co. 74  Hirsch, Loubser & Co. Ltd. 1191  J. W. Jagger & Co 471  Paddon & Brock, Ltd 86  Parker, Wood & Co., Ltd 1100  Randles Bro. & Hudson 2678  Stuttaford & Co., Ltd 4558  J. Vogl & Co 1318  Cleaners and Dyers—  Rand Steam Laundries 2678
T. A. Giggins	W. E. Burmester & Co 1008  J. Forrest & Co 492  B. Gundelfinger 207  P. Henwood, Son, Soutter & Co. 74  Hirsch, Loubser & Co. Ltd. 1191  J. W. Jagger & Co 471  Paddon & Brock, Ltd 86  Parker, Wood & Co., Ltd 11100  Randles Bro. & Hudson 2678  Stuttaford & Co., Ltd 4558  J. Vogl & Co 1318  Cleaners and Dyers—  Rand Steam Laundries 2678  Coach and Wagon Builders—
T. A. Giggins	W. E. Burmester & Co 1008  J. Forrest & Co 492  B. Gundelfinger 207  P. Henwood, Son, Soutter & Co. 74  Hirsch, Loubser & Co. Ltd. 1191  J. W. Jagger & Co 471  Paddon & Brock, Ltd 86  Parker, Wood & Co., Ltd 1100  Randles Bro. & Hudson 2678  Stuttaford & Co., Ltd 4558  J. Vogl & Co 1318  Cleaners and Dyers—  Rand Steam Laundries 2678  Coach and Wagon Builders—  B. J. Penney 2058
T. A. Giggins	W. E. Burmester & Co 1008  J. Forrest & Co 492  B. Gundelfinger 207  P. Henwood, Son, Soutter & Co. 74  Hirsch, Loubser & Co. Ltd. 1191  J. W. Jagger & Co 471  Paddon & Brock, Ltd 86  Parker, Wood & Co., Ltd 11100  Randles Bro. & Hudson 2678  Stuttaford & Co., Ltd 4558  J. Vogl & Co 1318  Cleaners and Dyers—  Rand Steam Laundries 2678  Coach and Wagon Builders—

P.O. Box	P.O. Box No.
No.  Cold Storage Proprietors—	Engineers (Mechanical and General)—
Kalk Bay Fisheries, Ltd 479	Wm. Bain & Co., Ltd 2724
Rand Cold Storage & Supply	Blane & Co., Ltd 435
Co., Ltd 1363	W. R. Boustred & Co 1525
Co., Ltd 1363 United Fisheries 2107	Hubert Davies & Co 1386
	Felber, Jucker & Co 3039
	Harvey & Co., Ltd 953
Cycle Agents—	Langdon & Williams, Ltd 1501
S. Fisher & Simmons (Whole-	J. & R. Niven 4022
sale) 4391	R. G. Campbell Pitt 5400
A. Hargreaves & Co., Ltd. (Wholesale) 522	Reunert & Lenz 92
(Wholesale) 522	Robey & Co., Ltd 169
J. W. Jagger & Co. (Wholesale) 471	Sandycroft Foundry Co., Ltd 1976
Rudge-Whitworth, Ltd 2826	Sturrock & Co 2863
Shimwell Bros 2035	S. Sykes & Co., Ltd : 2303
	E. W. Tarry & Co., Ltd 254
Dunnan and Ladina' Outsiddana	C. F. Wienand 1352
Drapers and Ladies' Outfitters—	Wright, Boag & Co 545
Norman Anstey & Co1003	Englasiana Manufacturors and Agents—
T. W. Beckett & Co., Ltd 212	Explosives Manufacturers and Agents— Brit. S. African Explosives Co.,
R. Campbell 2693	Ltd 1938
R. Campbell 2693 Chudleigh Bros 743	Hansen & Schrader, Ltd 1184
Harvey, Greenacre & Co 650 Henderson & Co 1203	Rolfes Nebel & Co 1110
Henderson & Co 1203	Ltd 1938  Hansen & Schrader, Ltd 1184  Rolfes, Nebel & Co 1110  Reunert & Lenz 92
J. W. Jagger & Co. (Wholesale) 471	
Muirhead & Gowie 1528 John Orr & Co 1547	Fancy Goods and Toy Dealers—
Paddon & Brock, Ltd 86	Elephant Trading Co. (Wholesale) 1998
Randles Bro. & Hudson (Whole-	Garlick & Holdcroft (Wholesale) 101
sale) 2678	D. Gundeninger (Wholesare)
Store Bros 303	Hirsch, Loubser & Co., Ltd. (Wholesale) 1191
Store Bros.         303         Stuttaford & Co., Ltd.        4558	J. W. Jagger & Co. (Wholesale) 471
	Randles Bro. & Hudson (Whole-
Fig. 4 to 4 To 4	sale 2678
Electrical Engineers—	Stern & Co. (Wholesale) 960
A.E.G. Electric Co. (S.A.), Ltd. 1129	W. E. Burmester & Co 1008 Central News Agency, Ltd 1033
Blane & Co., Ltd 435	Central News Agency, Ltd 1033
Hubert Davies & Co.         1386         Dick Kerr & Co., Ltd.        3762	Chudleigh Bros
Dick Kerr & Co., Ltd 3762	Sampson Marks & Co 918
Henley's (S.A.) Telegraph Works	Stuttaford & Co., Ltd 4558
Co., Ltd 5015	Fishmongers-
Reunert & Lenz 92 Siemens, Ltd 3003	
S. Afr. General Elec. Co., Ltd 1905	Kalk Bay Fisheries, Ltd 479
Sturrock & Co 2863	Rand Cold Storage & Supply Co., Ltd 1368
Sturrock & Co 2863 S. Sykes & Co., Ltd 2303	United Fisheries 2107
Telegraph Mnfetra Co (Colonial)	
Ltd 2827 United Engineering Co., Ltd 1082 Western Flectnin Co. Ltd 1571	Foundries—
United Engineering Co., Ltd 1082	E. W. Tarry & Co., Ltd 254
Western Electric Co., Ltd 1571	Wright, Boag & Co 545

P.O. Box No.	P.O. Box No.
Fruit Merchants—	Hardware Merchants—
John Bell & Co 5472	Wm. Bain & Co., Ltd 2724
John Ben & Co 5472	Bell's Transvaal, Ltd 7
Furniture Warehousemen-	Bernstein Bros 4442
	Blackhurst & Co 375
B. Gundelfinger (Wholesale) 207	Blackhurst & Co 378 W. R. Boustred & Co 1528
J. W. Jagger & Co. (Wholesale) 471	J. Forrest & Co 492
Brister & Co 1811	B. Gundelfinger 207
Brister & Co 1811 Harvey, Greenacre & Co 650	Hansen & Schrader, Ltd 1184
Hirsch, Loubser & Co., Ltd.	P. Henwood, Son, Soutter & Co. 74
(Wholesale) 1191	Hillman Bros. & Co 2954
P. Henwood, Son, Soutter & Co. 74	Hirsch, Loubser & Co., Ltd 1191
W. E. Hortor & Co., Ltd. (Office) 6151	W. Hosken & Co 667
Stuttaford & Co., Ltd 4558	U Includer & Co 9600
"Transyaal Leader" (Office) 1020	H. Incledon & Co 3620
J. Vogl & Co 1318	J. W. Jagger & Co 471
J. Vogl & Co 1318 Wolff & Elias, Ltd 1321	R. Kantor 978
	H. Incledon & Co.
Grocers and Provision Dealers-	Paddon & Brock, Ltd 86
A. Atkins & Co. (Wholesale) 3555	Parker Bros 109 Parker, Wood & Co., Ltd 1100
	Parker, Wood & Co., Ltd 1100
Bernstein Bros. (Wholesale) 4442	B. J. Penney 2058
Ginsberg, Ltd. (Wholesale) 894	Randles Bro. & Hudson 2678
B. Gundelfinger (Wholesale) 207	Reid Bros. (Johannesburg), Ltd. 802
Harwin & Paterson (Wholesale) 65	Malcolm Reid & Son 1090
Hansen & Schrader, Ltd. (Whole-	J. N. Sellar & Co 3102
sale) 1184	E. W. Tarry & Co., Ltd 254
Mosenthal Bros., Ltd. (Wholesale) 1770	U.S. Steel Products Co 2748
Hirsch, Loubser & Co., Ltd. (Wholesale) 1191	J Vogl & Co 1318
D Wanten (Whalesale) 1191	Wolff & Elias, Ltd 1321
R. Kantor (Wholesale) 978	
Randles Bro. & Hudson (Whole-	Hides, Skins and Horn Merchants—
Rolfes, Nebel & Co. (Tea)       2678         Rolfes, Nebel & Co. (Tea)       1110         T. W. Beckett & Co., Ltd.       212         Freeman & Boulding       1686	Rand Cold Storage & Supply Co.,
mones, Nebel & Co. (Lea) 1110	Ltd 1363
T. W. Beckett & Co., Ltd 212	
Freeman & Boulding 1080	Insurance Agents—
Gains' Stores (late P. Amm and	F. Elkan 277 W. Hosken & Co. (Lloyd's) 667
Sons) 484 Kalk Bay Fisheries, Ltd 479	W. Hosken & Co. (Lloyd's) 667
Raik Bay Fisheries, Ltd 479	A. A. & J. A. Noble 285
P. McIntosh & Co (F'burg) 2	Mosenthal Bros., Ltd 1770 Parry, Leon & Co, 2297
Paddon & Brock, Ltd 86	Parry, Leon & Co, 2297
C. H. Thrupp & Co 44	Rolfes, Nebel & Co. (Marine-London Assurance Corp.) 1110
United Afr. Trading Co., Ltd 3236	don Assurance Corp.) 1110
Gunswiths, Arms and Ammunition	Ironmongers-
Dealers—	B. Gundelfinger (Wholesale) 207
	Hirsch, Loubser & Co., Ltd.
Hirsch, Loubser & Co., Ltd.	(Wholesale) 1191
(Wholesale) 1191	J. W. Jagger & Co. (Wholesale) 471
W. Hosken & Co 667	W. F. Johnstone & Co. (Whole-
(Wholesale)         1191         W. Hosken & Co.         667         B. Gundelfinger (Wholesale)        207	sale) 1869
J. W. Jagger & Co. (Wholesale) 471	Randles Bro. & Hudson (Whole-
Shimwell Bros 2035	sale) 2678

P.O. Box	P.O. Box
Malcolm Reid & Son (Wholesale) 1090 T. W. Beckett & Co., Ltd 212	No. Hansen & Schrader, Ltd 1184 Harvey & Co., Ltd 953
Blackhurst & Co 375	C. Wharton Hood & Co., Ltd 6096
W. R. Boustred & Co 1525 J. Forrest & Co 492	Langdon & Williams, Ltd 1501 J. & R. Niven 4022
J. Forrest & Co 492 P. Henwood, Son, Soutter & Co. 74	G. North & Son 493
Paddon & Brock, Ltd 86	Patlansky Bros 378
Parker Bros 109 Parker Wood & Co., Ltd 1100	R. G. Campbell Pitt 5400 Reunert & Lenz 92
Parker, Wood & Co., Ltd 1100 E. W. Tarry & Co., Ltd 254	Robey & Co., Ltd 169
Wolff & Elias, Ltd 1321	John N. Sellar & Co 3102
	Sturrock & Co 2863
Jewellers-	S. Sykes & Co., Ltd 2303 United Engineering Co., Ltd 1082
J. W. Jagger & Co. (Wholesale) 471	
W. E. Burmester & Co 1008  Mappin & Webb Ltd 3055	Manufacturers—
Mappin & Webb, Ltd 3055 Sampson Marks & Co 918	Brit S. Africa Explosives Co., Ltd. (Explosives, Nitric, Sul- phuric and Hydrochloric Acids) 1938
Laundries	E. W. Adlington (Mineral Waters 3567
Rand Steam Laundries 2673	W. M. Cuthbert & Co., Ltd. (Boots and Shoes) 1177
Leather Merchants—	J. Dickinson & Co., Ltd. (Paper) 2994
Garlick & Holdcroft 101	R. & J. Fleming ("Fanko") 393
Harvey, Greenacre & Co 650 J. W. Jagger & Co 471	Goldberg & Zeffertt (Mineral Waters) 4175
J. W. Jagger & Co 471 Randles Bro. & Hudson 2678	New Transvaal Chemical Co., Ltd.
Rock & Co 6063	(Candles, Soap, Sulphuric Acid, Disinfectants, Fertilisers, Paints, Oils, etc.) 1829
Live Stock and Cattle Dealers-	New Transvaal Scap Co. (Scap) 3248
Rand Cold Storage & Supply Co., Ltd 1363	Patlansky Bros (Oil Refiners) 378 Alex. Pirie & Sons, Ltd. (Paper) 5294 Price's Patent Candle Co., Ltd.
Lead Piping-	(Candles) 2015
Brit. S. African Explosives Co., Ltd 1938	Jno. W. Quinn & Co. (Biscuits) 1454 Rand Cold Storage & Supply Co., Ltd. (Ice) 1363
Loan, Finance and Trust Co.—	Rudge-Whitworth, Ltd (Cycles,
South African & General Investment & Trust Co., Ltd 155	Rudge-Whitworth, Ltd (Cycles, Motor Wire Wheels and Rickshas) 2826
Machinery Importers—	Mercantile Agency— R. G. Dun & Co 5166
E. W. Adlington 3567	Metallurgists
H. Ainsworth 1553 Bell's Transvaal, Ltd 7	New Transvaal Chemical Co., Ld. 1829
Bell's Transvaal, Ltd 7 Cammel, Laird & Co., Ltd 665	Millers-
Hubert Davies & Co 1386	R. & J. Fleming 393
Jno. Dickinson & Co., Ltd 2994	G. H. O'Meara & Co 822
Fraser & Chalmers, Ltd 619	Premier Milling Co., Ltd 2889

P.0	. Box		P.O. B	02
Mining and Railway Material	No.	J. N. Sellar & Co	N	To
Merchants		Stowartz & Iland III	31	
H. Ainsworth Allen, Whyte & Co	1553	Stewarts & Lloyds, Ltd	11	
Allen, Whyte & Co	507	Sturrock & Co S. Sykes & Co., Ltd	28	
Andrew & Theinhaus, Ltd	1182	is sykes & Co., Ltd	23	
	2724	E. W. Tarry & Co., Ltd	2	54
Baerecke & Kleudgen	1164	United Engineering Co., Ltd.	10	82
T. W. Beckett & Co., Ltd		U.S. Steel Products Co	27	4
	7	Jas. Watson & Co	51	9.
	665	C. F. Wienand	13	
Dick, Kerr & Co., Ltd	3762	D. Whitelaw & Sons	16	28
Dunlop Rubber Co., Ltd	6370	Motor Car Agents and Garag	765	
F. Elkan	277	G North & Son	1	Q:
	3039	G. North & Son B. J. Penney	20	5
Fraser & Chalmers, Ltd R. B. Greer & Co	619		20	
R. B. Greer & Co	2913	21051	20	Oc
Hamilton & Co Hansen & Schrader, Ltd	2288	Newsagents and Bookseller	s	
Hansen & Schrader, Ltd	1184	Central News Agency, Ltd.	10	33
Harvey & Co., Ltd	953	Central News Agency, Ltd. J. C. Juta & Co	10	1(
P. Henwood, Son, Soutter & Co.	74	R. L. Esson & Co	36	64
Richd. Heymann & Co	2425			
C. Wharton Hood & Co., Ltd	667	Oil and Grease Merchants		
W. Hosken & Co	47	Bell's Transvaal, Ltd B. Gundelfinger Hirsch, Loubser & Co., Ltd.	• • •	7
Hunt, Leuchars & Hepburn, Ltd.	1900	B. Gundelfinger	2	07
Ingersoll-Rand Co., Ltd	0551	Hirsch, Loubser & Co., Ltd.	11	91
Arthur Konnol Itd	2001	Patlansky Bros	3	15
Langdon & Williams Itd	1501	Vacuum Oil Co. of South Afr.	ıca,	16
Wm. Jessop & Sons Ltd Arthur Koppel, Ltd Langdon & Williams, Ltd Lennon, Ltd. (Chemicals)	998	Ltd	10	40
Leyland and Birmingham Rubber	020	Oil, Colour and Wallpaper Merc	hants-	_
Co	4856			
Loewenstein, Adams & Co., Ltd.		W. R. Boustred & Co Herbert Evans & Co	12	31
	68	J. W. Jagger & Co. (Wholesa		
	899	or more government	/ -	
	3053	Outfitters and Clothiers-	-	
	1770	Garlick & Holdcroft (Wholesa	ale) 1	01
Moses Eadon & Sons, Ltd	3686	J. W. Jagger & Co. (Wholesa		71
	2762	Randles Bro. & Hudson (Who	ole-	
· · · · · · · · · · · · · · · · · · ·	3921	sale)	26	
J. & R. Niven	4022	T. W. Beckett & Co., Ltd.		12
	922	Chudleigh Bros Harvey, Greenacre & Co. H. W. Markham Phitwell Bros		43
A. Pargiter & Co	4068	Harvey, Greenacre & Co.	6	
,	1100	H. W. Markham	178	
	5400	Phitwell Bros	4	
	790	Stuttaford & Co., Ltd	45	
Reid Bros (Johannesburg), Ltd.	802	Ward & Salmons	10	36
Malcolm Reid & Son	1090	Paper Importers—		
Reunert & Lenz Robey & Co., Ltd	160		1 -	
John Russell & Co., Ltd	610	Argus Printing & Publishing C Ltd Bernstein Bros	70.,	14
S D Ruthron	3013	Rarnstein Bros	44	19
S. P. Ruthven Sandvereft Foundry Co. Ltd	1976	Ino Dickinson & Co Ltd	200	94

	D O Pow	P.O. Box
	P.O. Box No.	No.
B. Gundelfinger	207	Sanitary Engineering Suppliers-
Hirsch, Loubser & Co., Ltd	1191	W. R. Boustred & Co 1525
J. W. Jagger & Co	471	J. Forrest & Co 492
Alex. Pirie & Sons, Ltd	5294	P. Henwood, Son, Soutter & Co. 74
		Parker, Wood & Co., Ltd 1100
Printers and Publishers-		Com. Millo
E. H. Adlington & Co	418	Saw Mills—
Argus Printing & Publishing	Co.,	Hillman Bros. & Co 2954
Ltd	1014	W. F. Johnstone & Co 1869 Malcolm Reid & Son 1090
W. E. Burmester & Co	1008	Malcolm Reid & Son 1090
R. L. Esson & Co	3664 6151	Chinalan Amenta
W. E. Hortor & Co., Ltd.	1010	Shipping Agents—
J. C. Juta & Co "Transvaal Leader"	1020	Hansen & Schrader, Ltd. (German-Australian; and Scandi-
Transvaar Beauer	1020	navian-South African Lines) 1184
	,	Mosenthal Bros., Ltd. (Bucknall
Produce Merchants and Age		Lines) 1770
R. & J. Fleming	393	Parker, Wood & Co., Ltd. (Aber-
Frenkel & Co	1616	deen Direct Line, London- Natal; Aberdeen White Star
T. A. Giggins	5360	Line to England & Australia) 1100
S. Norman Hill	403	Parry, Leon & Co. (Clan and
M. Jonas & Co	2640	Ěllerman & Harrison Lines) 2297
Jas. Lawrence & Co., Ltd.	716	Rolfes, Nebel & Co. (German East
Marks, Ltd	1530	African Line-D.O.A.L) 1110
W. H. Müller & Co	3286 822	Shipping Companies—
G. H. O'Meara & Co Ullmann Bros	3305	
United Produce Agency	907	Union-Castle Mail S.S. Co., Ltd. 1175
Warder & Bredell	518	Soap Factories-
Warder to Breder W		•
Retail General Dealers-		New Transval Chemical Co., Ltd. 1829 New Transvaal Soap Co 3248
*		0210
T. W. Beckett & Co., Ltd	212	Soft Goods Merchants (Wholesale)-
Loezius & Zarchi	1851	Beatley & Co 12
Paddon & Brock, Ltd Stuttaford & Co., Ltd	4558	T. W. Beckett & Co., Ltd 212
Stuttaford & Co., Ltd	4000	Stuart Campbell, Ltd 787
		Cleghorn & Co 2611
Rock Drills-		Elephant Trading Co 1998
Fraser & Chalmers, Ltd	619	Garlick & Holdcroft 101
Ingersoll-Rand Co., Ltd	1809	Heymann, Gordon & Co 329 J. W Jagger & Co 471
		J. W Jagger & Co 471 Lazarus & Jacobson 954
Rubber Goods		Littman & Brown 3438
Dunlop Rubber Co., Ltd	6370	Orr, Rosenthal & Co 860
Leyland-Birmingham Rubber		Randles Bro. & Hudson 2678
		Rand Trading Co., Ltd 2108
Saddlers and Harness Mak	A#5	R. Robins & Co 587
		Starfield & Starfield 2065
B. J. Penney	2053	(See also Woollen Merchants).

### TRADE INDEX -Continued.

P.O. Box	P.O. Box
No. Solicitors—	No. Tramway Contractors—
Hayman & Godfrey 2439	
	Hubert Davies & Co 1386 Dick Kerr & Co., Ltd 3762
Stationers—	Arthur Koppel, Ltd 3256
Jno. Dickinson & Co., Ltd. (Wholesale) 2994	
B. Gundelfinger (Wholesale) 207	Tube Manufacturers and Importers—
J. W. Jagger & Co. (Wholesale) 471	R. B. Greer & Co 2913
Alex. Pirie and Sons. Ltd.	R. B. Greer & Co 2913 H. Incledon & Co 3620
(Wholesale) 5294	John Russell & Co., Ltd 649
Randles Bro. & Hudson (Whole-	Stewarts & Lloyds (S.A.), I.td 1195
sale) 2678 E. H. Adlington & Co 418	U.S. Steel Products Co 2743
Angua Duinting & Dublishing Co	Upholsterers—
Ltd 1014	-
W. E. Burmester & Co 1008	Brister & Co 1811
Central News Agency, Ltd 1033	Chudleigh Bros 743
W. E. Burmester & Co	Wine and Spirit Merchants-
W. E. Hortor & Co., Ltd 6151	-
J. C. Juta & Co 1010 "Transvaal Leader" 1020	T. W. Beckett & Co., Ltd 212 Castle Wine & Brandy Co 359
Transvaal Leader 1020	Stern & Co 960
Steel Merchants—	Stern & Co 960 Freeman & Boulding 1686
Edgar Allen & Co., Ltd 551	Ginsberg, Ltd 894
Wm. Bain & Co., Ltd 2724	E. K. Green & Morison, Ltd 242
Geo. Cradock & Co., Ltd 316	Hansen & Schrader, Ltd 1184
Wm. Jessop & Sons, Ltd 2551	Jooste & Bryant 434
Langdon & Williams, Ltd 1501	Liebermann, Bellstedt & Co 4946
Moses Eadon & Sons, Ltd 3686	Marks, Ltd 1530 Mosenthal Bros., Ltd 1770
R. G. Campbell Pitt 5400	Mosenthal Bros., Ltd 1770
John N. Sellar & Co 3102 United Engineering Co., Ltd 1082	Rolfes, Nebel & Co 1110
II S. Steel Products Co. 2743	H. L. Smythe 4377 B. L. Smith (W'Rand Licensed
U.S. Steel Products Co 2743  Jas. Watson & Co 5193	Victuallers' Association) 2068
	C. H. Thrupp & Co 44
Tailors—	
J. W. Jagger & Co 471 H. W. Markham 1786	Wire Rope Makers and Importers—
Timber Merchants—	Allan Whyte & Co 507
	Baerecke & Kleudgen 1164
Hansen & Schrader, Ltd 1184 Hillman Bros. & Co 2954 Hunt Leuchars & Hanburn Ltd. 47	Geo. Cradock & Co., Ltd 316
Hillman Bros. & Co 2954 Hunt, Leuchars & Hepburn, Ltd. 47	R. B. Greer & Co 2913
W.F. Johnstone & Co 1869	C. Wharton Hood & Co., Ltd 6096
W H Willer & Co 3286	Langdon & Williams, Ltd 1501
Parker. Wood & Co., Ltd 1100	Moses Eadon & Sons, Ltd 3686 Reunert & Lenz 92
Malcolm Reid & Son 1090	Reunert & Lenz 92 Sturrock & Co 2863
Hunt, Leuchars & Hepburn, Ltd.       47         W. F. Johnstone & Co.       1869         McIntosh, Findlay & Co.       3053         W. H. Müller & Co.       3286         Parker, Wood & Co., Ltd       1100         Malcolm Reid & Son       1090         Wevell Bros.       1262         D. Whitelaw & Sons       1628	U.S. Steel Products Co 2743
Tobacco Manufacturers and Importars—	
Tobacco Manufacturers and Importers—	Woollen Merchants—
Rolfes, Nebel & Co 1110 Stern & Co 960	J. W. Jagger & Co 471 Longworth & Co., Ltd 3135
Stern & Co.	Longworth & Co., Ltd 3135
Ltd 1910	A. S. White & Co 3393

# Johannesburg Chamber of Commerce.

# REPORT

For the Nine Months ended 28th February, 1911.

### Inaugural Meeting.

At a meeting held on 2nd June, 1910, at which representatives of 95 firms were present, it was unanimously agreed:

"That this meeting hereby resolves to constitute a new organisation, to be called the Johannesburg Chamber of Commerce."

The new Chamber commenced with a membership comprising practically all the members of the two former commercial bodies, viz., the Johannesburg Chamber of Commerce, Incorporated, and the Johannesburg Chamber of Trade, Incorporated. It was thus entitled to focus and continue the work carried on by the commercial bodies which have existed in Johannesburg since the establishment of the first Chamber of Commerce here in the year 1890.

At the inaugural meeting Mr. Hamilton, who presided, said they were all very pleased that the fusion of the Chambers had taken place, and he hoped it would be the means of bringing them more closely together and enabling them to work for the best interests of the commercial community, not only of Johannesburg, but of the country. Only a strong body could do that, and he felt sure they would have a strong body in this new Chamber.

Mr. W. A. Martin was elected President, and Messrs. R. Hamilton and A. Rogaly Vice-presidents.

The Executive Committee was constituted as follows, viz.:—Messrs. W. B. Beckett, W. L. Downing, J. Forrest, W. H. Haig, J. Holdcroft, J. C. Lucas, G. A. Morison, A. H. Nicolson, R. Niven, J. W. O'Hara, H. F. E. Pistorius, J. W. Quinn, A. F. Robinson, A. Rosenthal, J. W. Selke, H. W. Soutter.

It was decided that the financial year should close at 28th February. This report deals, therefore, with the work of the first nine months of the re-constituted Chamber.

### Membership.

The membership of the Chamber now stands at 205. Although this is a larger enrolment than that of any other Chamber in South Africa, your Committee would point out there are many firms who should be associated with the work, but have not yet joined the Chamber. Members are invited to co-operate with the Committee in inducing all suitable firms to apply for membership.

### Offices.

In view of the large membership of the Chamber, and the increase in its work, it was felt desirable to secure commodious offices in a central position, and arrangements were made to lease premises in Natal Bank Chambers, Market Square.

### Finances.

Reference to the financial statement will show that the receipts amounted to £2,524 8s., and the expenditure to £1,780 15s. 10d. The assets at 28th February amounted to £743 12s. 2d., including value of furniture, £242 16s. 6d., and of library, £60 12s. 6d.

### Meetings.

The following meetings were held during the pe	riod:—
General Meetings of Members	10
Meetings of Executive Committee	29
Meetings of Sub-committees, Trade Sec-	
tions, &c	34
	<del></del>
Total	73

### Trade Sections.

By Rule No. 14 the following Trade Sections were provided for, viz.:—

Mining Materials.

Soft Goods.

Produce.

Grocery and Provisions.

Liquor.

Building Materials and Hardware.

An Electrical Trade Section has been formed, and provision is made whereby any 10 members may present a requisition to the Executive Committee for the formation of a section to represent any particular trade or branch of trade.

Each Section is entitled to representation on the Executive Committee.

### SOUTH AFRICAN TRADE.

In connection with the formation of the first Government of the Union of South Africa, your Committee was gratified at the adoption of the recommendation of the commercial community for the establishment of a Ministerial Department of Commerce and Industries.

The portfolio was allotted to the Right Hon. F. R. Moor, and at the inaugural meeting of the Chamber a resolution was unanimously adopted congratulating him upon his appointment.

After the General Election, however, Mr. Moor resigned his portfolio, and the filling of the vacancy was postponed, the Minister of Finance having temporary charge of the Department.

In the meantime representations on a number of important subjects had been addressed to Mr. Moor, but owing to the change referred to these matters have had to remain in abeyance.

Mr. Quinn, at the request of your Committee, addressed a question to the Prime Minister on the subject in the House of Assembly, when General Botha stated that it was having careful consideration. Your Committee regrets that due attention to commercial questions of importance has been so seriously delayed. The appointment of Col. Leuchars to the office has been recently announced.

Mr. J. W. Honey, C.M.G., was appointed Acting Secretary for Commerce and Industries, as well as Commissioner of Customs, and your Committee tendered its congratulations to him thereon.

### **Customs Statistics.**

Upon the accomplishment of Union, separate statistical returns for the several Colonies were abolished. The statistics appended to the report, dealing with Imports and Exports for the year 1910, therefore relate to the whole of the South African Union.

The following summaries will show the course of trade, viz.:—

### UNION OF SOUTH AFRICA. (SUMMARY TABLE).

Statement showing the total value of the imports of merchandise and of the exports of South African produce into and from the various ports, and also the total value of the imports and exports into and from the Union of South Africa during the twelve months ended December 31, 1910, as compared with the corresponding period of 1909:—

IMPORTS.

*	Twelve Months	ended Dec. 31.	
Ports.	1910.	1909.	
	£	£	
Via Cape Town	5,506,122	4,468,735	
" Cape Town, through Parcels Post	641,131	571,015	
" Port Elizabeth	7,643,239	5,920,852	
,, East London	3,673,278	2,831,471	
,, Durban	10,148,031	7,078,784	
,, Delagoa Bay	5,831,222	4,826,371	
" Mossel Bay	427,230	357,663	
" Port Nolloth	54,484	87,596	
" Simonstown	3,508	10,587	
"Knysna	18,432	19,772	
" St. John's		489	
,, Other Ports	3,218	2,720	
From S. and N.W. Rhodesia:	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-,	
South African Produce	41,614	26,952	
Not South African Produce	15,668	17,563	
		-,,,,,,	
Total: Merchandise	34,007,178	26,220,570	
Diamonds in transit	1,529	1,590	
Gold, Raw, in transit	2,487,814	2,546,953	
Articles for South African Governments	2,720,189	1,135,307	
Specie	2,213,327	1,506,730	
GRAND TOTAL: IMPORTS	41,430,037	31,411,150	

### EXPORTS.

Denom	Twelve Months	Twelve Months ended Dec. 3			
Ports.	1910.	1909.			
SOUTH AFRICAN PRODUCE:	£	£			
(Diamonds	8,480,875	6,370,301			
Via Cape Town Gold, Raw	33,268,122	32,159,603			
Other S. A. P	1,173,403	1,116,155			
,, Port Elizabeth	3,319,7-0	3,338,495			
,, East London	1,884,652	1,740,003			
, Durban Gold, Raw	979,381	1,101,374			
Other S. A. P	3,169,079	2,686,386			
,, Delagoa Bay	417,067	259,987			
,, Mossel Bay	1,190,304	1,084,578			
,, Port Nolloth	330,268	430,993			
,, Simonstown					
,, Knysna	4,217	4,462			
,, St. John's					
,, Other Ports	1,992				
To S, and N.W. Rhodesia	464,935	391,812			
Total: South African Produce	54,684,038	50,684,149			
Imported Goods Re-Exported:					
Through Parcels Post	57,882	52,304			
Gold, Raw, in transit	33,679	38,572			
In Bond and Duty Paid—					
To S. and N.W. Rhodesia	879,347	639,532			
Oversea	443,737	430,659			
Specie	329,772	165,605			
GRAND TOTAL: EXPORTS	56,428,455	52,010,821			

### TRADE OF BRITISH SOUTH AFRICA.

The inclusion of figures relating to Rhodesia brings the following results, viz.:—

### GROSS IMPORTS.

Year	ending	31st	December,	1910	•••	£40,105,532
	,,	,	,,	1909		29,842,056

### GROSS EXPORTS.

Year ending	31st	December,	1910	 £55,429,241
			1909	 51,151,463

### PROPORTION OF BRITISH TO FOREIGN MERCHANDISE IMPORTED.

		1910.	1909.
		Per cent.	Per cent
From	United Kingdom	 59:0	58.1
,,	Other British Possessions	 10.4	12.4
,,	Foreign Countries	 30.6	29.5
		100.0	100.0

### IMPORTS (COMPARISON).

The following are the principal items in the list of imports, comparison being made between the values in 1910 and 1909 respectively:—

		1910.	1909.	_	ncrease or Decrease.
		£	£		£
Animals, living		143,482	79,889	+	63,593
Antifriction Grease		47,727	44,019	+	3,708
Apparel and Slops		2,449,575	1,828,198	+	621,377
Arms and Ammunition		252,957	210,447	+	42,510
Assay Apparatus		31,431	33,046	_	1,615
Bags (not leather)		342,943	322,701	+ .	20,242
Blasting Compounds		142,552	139,015	+	3,537
Brushware		62,371	50,723	+	11,648
Candles		70,904	112,805		41,901
Canvas and Duck		49,794	36,993	+	12,801
Cement		123,896	71 155	+	52,741
Cotton Manufactures		2,844,072	2,257,928	+	586,144
Drugs, Chemicals and Apo	thecary-	855,401	769,217	+	86,184
ware		<b>'</b>			,
Earthenware and Chinaware		150,264	110,508	+	39,756
Electrical Cable and Wire		260,834	204,300	+	56,534
Electrical Fittings, includin	g Posts	360,392	170,036	+	190,356
Enamelled Ware	• • • • • • • • • • • • • • • • • • • •	58,464	38,384	+	20,080
Food and Drink, Articles of		6,119,291	5,723,260	+	396,031
Furniture		587,720	380,852	+	206,868
Glass and Glassware		183,404	128,567	+	54,837
Glycerine for Manufactures	•••	404,397	290,550	+	113,847
Haberdashery and Millinery		1,913,568	1,598,577	+	314,991
Hardware and Cutlery		* 1,669,231	1,113,413	+	555,818
Hose, Conveying		56,755	34,837	+	21,918
Implements, Agricultural		422,073	335,793	+	86,280
Iron and Steel Manufactures		,	,		,
Machinery)		1,515,494	1,025,948	+	489,546
Jewellery		150,623	122,789	+	27,834
Leather Goods (including Bo		· ·	ĺ		,
Shoes)		1,565,161	1,175,020	+	390,141
Linen Manufactures		49,053	42,577	+	6,476
Machinery (except Locomoti	ves) and	· ·	,		
parts thereof		3,821,345	2,298,672	+	1,522,673
Manures and Fertilisers		91,915	68,566	+	23,349
Nitrates for Manufactures		252,251	223,728	+	28,523
Oilman's Stores		165,168	139,008	+	26,160
Oils		618,784	501,511	+	117,273
Paints and Painters' Goods		174,669	133,566	+	41,103
		,			

			1910.	1909.		ncrease or Decrease.
			£	£		£
Paper (and Paper Bags)			294,820	224,191	+	70,629
Printers' and Bookbinder	s' Ma	terial	41,724	27,566	+	14,158
Railway Material			355,958	380,299	_	24,341
Sheep Dip			81,662	76,063	+	5,599
Silk Manufactures			74,683	60,648	+	14,035
Soap			225,299	202,632	+	22,667
Sporting Goods			70,283	77,904	_	7,621
Stationery and Books			688,415	576,752	+	111,663
Tallow and Grease			49,452	38,281	+	11,171
Telegraph and Telephone	Mate	rial	13,351	15,119	-	1,768
Tobacco and Cigars, etc.			168,186	164,889	_	3,297
Tramway Material			85,879	43,053	+	42,826
Vehicles, all kinds			624,259	409,728	+	214,531
Wax: Paraffin and Stear	ine		219,765	206,542	+	13,223
Wood and Timber			1,182,166	658,235	+	523,931
Woollen Manufactures	•••	•••	841,807	590,180	+	251,627

### EXPORTS (COMPARISON).

The following are the principal articles of South African production exported, viz.:—

			1910.	1909.		ncrease or Decrease.
			£	£		£
Animals, Living			42,671	44,197	_	1,526
Asbestos, Raw			28,093	27,743	+	350
Bark			219,433	194,696	+	24,737
Coal			986,161	815,803	+	170,358
Copper Ore and Regulus			486,980	531,367	-	44,387
Diamonds			8,480,875	6,370,301	+	2,110,574
Feathers, Ostrich			2,272,846	2,091,280	+	181,566
Fodder and Forage			45,356	18,978	+	26,378
Articles of Food and Dri	nk—					
Kaffir Corn			7,739	5,887	+	1,852
Maize			704,876	655,990	+	48,886
Oats			16,150	83,789	_	67,639
Fish, dried and prese			29,345	33,027	_	3,682
Fruit, fresh			34,896	38,042	_	3,146
Sugar and Sugar Pro	ducts		47,791	16,142	+	31,649
All other	•••	•••	91,752	88,593	+	3,159
Totals: Food an	d Drink		£932,549	£921,470	+	£11,079
Cald Consentuates as Cl			117,974	97,397		20,577
Gold, Concentrates or Sl.	0	• •			+	
Gold, Raw	• • •	• • •	34,322,136	33,303,906	+	1,018,230
Hair, Angora	•••	•••	903,164	861,639	+	41,525 $145,560$
Hides and Skins	•••	• • •	1,290,210 $61,403$	1,144,650 $24,947$	+	36,456
Oil, Whale	t Cumma	•••	01,403	24,947	7-	50,450
Ores and Minerals (excep	or Coppe	•	101 102	79 907	+	28,976
Chrome (Iron)	••	• • •	101,183	72,207 $5,791$		4,481
Lead	• • •	• • •	1,310	, , ,	_	2,187
Manganese	•••	•••	2,187	26,648	+	12,657
Matte	•••	•••	13,991			85,876
Tin	••	•••	175,994	90,118	+	
Zinc	•••	•••	212	3,679	_	3,467 $528$
All other kinds	***	***	2,177	1,649	+	
Tobacco, all kinds	•••	• • •	13,881	4,774	+	9,107
Wool	•••	•••	3,830,903	3,728,470	+	102,433

Customs Forms.—In view of the amalgamation of the several Departments of Customs, a new set of forms has been drawn up for imports and exports, taking effect from 1st January, 1911.

### Tariff Book,

A revised edition of the Tariff Book has recently been published by the Department of Commerce and Industries, including rulings and interpretations to December, 1910.

The following supplementary interpretations have been notified, viz.:—

- (a) Government Notice No. 1127 of December 14:-
- 1.—Boys' Scouts' badges, item 175 (15 p.c. ad val.).
- 2.—Bread tins for bakeries, when impressed with the name of the baker so that the loaves are similarly marked, item 98 (a) (3 p.c.).
- 3.—Cardboard discs, printed upon, being accessories to "Fly Magnets" (an appliance for catching flies), item 175 (15 p.c.).
- 4.—"Ceres" cocoa fat, item 24 (11d. per lb.).
- 5.—Cream separators, of a capacity of 2 or more gallons, item 98 (a) (3 p.c.).
  - 6.—Cream separators, otherwise, item 175 (15 p.c.).
  - 7.—"Danysz Virus," for exterminating rats, item 175 (15 p.c.).
  - 8.—Fencing pliers, a tool specially manufactured for use in the erection of wire fencing, item 175 (15 p.c.).
  - 9.—Machines for stamping or printing prices, etc., on linen and wallpaper samples and pattern books, such as the Palmer Patent Parallel Stamping Machine, item 175 (15 per cent.).
  - 10.—Olive seed, item 175 (15 p.c.).
  - 11.—Paper trumpets or horns (toys) with printed labels pasted thereon intended for advertising purposes, item 43 (a) (25 p.c.).
  - 12.—"Thermofuge," a medicinal preparation, having the constituent parts on the outside covering; manufactured by Parke, Davis and Co., item 53 (25 p.c.).
  - 13.—Tinned sheets, embossed and lacquered in colours, used in the manufacture of tin trunks, item 175 (15 p.c.).
  - 14.—Xylonite sheets (imitation ivory) imported for printing or bookbinding purposes, item 175 (15 p.c.).
  - (b) Government Notice No. 1166 of December 22:
  - 1.—Brooches or buttons with portraits of Royalty or celebrities thereon, item 175 (15 p.c.).

- 2.—"Co-jella," a preparation of castor oil, jelly, and alcohol, manufactured by the Zymole Company, New York, U.S.A., item 53 (25 p.c.).
- 3.—Farmers' land levels, item 175 (15 p.c.).
- 4.—Lemon vinegar, "Temper" brand, item 45 (b) (25 p.c.).
- 5.—"Palmin" (cocoanut fat), item 24 (14d. per lb.).
- 6.—"Queen's" gravy salt, item 175 (15 p.c.).
- 7.—"Petrolatum," used in the manufacture of polishes, item 175 (15 p.c.).
- 8.—Tobacco extract (a colouring matter).
  - (a) When containing less than 3 per cent. of proof spirit, item 175 (15 p.c.).
  - (b) Otherwise, item 36 (b) (£1 per imp. gall.).
- 9.—Traps, with pipe fittings attached, for baths, sinks, and other sanitary purposes, item 104 (3 p.c.).
- 10.—Wood laths or battens cut to size and roughly planed, used in manufacture of frames for valise tents, item 175 (15 p.c.).
- (c) Government Notice No. 4 of January 3, 1911:-
- 1 .- Glue, powdered,
  - (a) In bulk, item 85 (3 p.c.).
  - (b) Otherwise, item 175 (15 p.c.).
- 2.—Glue, cold water,
  - (a) In bulk, item 85 (3 p.c.).
  - (b) Otherwise, item 175 (15 p.c.).
- 3.—Methyl alcohol (alcohol methylic puriss), item 175 (15 p.c.).
- 4.—Sluice forks, item 89 (a) (3 p.c.).
- 5.—Tree guards, ornamental, item 175 (15 p.c.).
- (d) Government Notice No. 55 of January 7, 1911:-
- 1.—Dressing for commutators, "Colvin Electric Compo," item 175 (15 p.c.).
- 2.—"Frutella" Powders (prepared maize), item 17 (b) 2 (2s. 9d. per 100 lbs.).
- (e) Government Notice No. 117 of 17th January: -
- 1.—Chair seats (compressed), sometimes used as ends for casks containing fruit, item 175 (15 per cent. ad val.).
- 2.—Heinz's dill cucumbers, item 30 (2<sup>1</sup>/<sub>4</sub>d. per lb.).
- 3.—Insulating varnish, item 175 (15 per cent. ad val.).
- 4.—Rubber blankets or sheets (material used in connection with printing machinery), item 175 (15 p.c. ad val.).
- 5.—Vices (hardware), page 242 of Official Tariff Book should be amended. These come under item 98a (3 p.c. ad val.).

- (f) Government Notice No. 132 of 20th January: -
- 1.—Fuse igniters—i.e., candles or torches for igniting fuses, item 175 (15 p.c. ad val.).
- 2.—Insulating and deafening quilt (dried eel grass enclosed between paper coverings), a packing for buildings, item 102 (3 p.c. ad val.).
- 3.—Mowbray's Churchman's Kalendar, item 138 (free).
- 4.—Wis-Nak, a blend of Scotch whisky and Colonial wine spirit, is to be treated as follows for Customs duty purposes:—
  When imported into the Provinces of the Transvaal, Natal, and Orange Free State, and on proof that the blending has been performed under Customs or Excise supervision, and that duty has been paid on the whisky; on the quantity of Colonial wine spirit, 9s. per proof gallon, with an allowance for underproof down to 7s. 6d. per gallon.
- 5.—Boiler composition: add to list on page 260 of Official Tariff Book, "Biolight," item 59 (3 p.c. ad val.).
- 6.—Virus: on page 244 of Tariff Book, item should read "Virus (vaccine)."
- (g) Government Notice No. 171 of 25th January:-
- Cassocks and surplices for choirs or clergy (church vestments), item 143 (free).
- 2.—Cercine wax (coloured), used for polishing purposes or as a substitute for beeswax, item 175 (15 p.c. ad val.).
- 3.—Chard gin, item 36c (19s. per imp. proof gall.).
- 4.—Garden tools, not being toys, item 98a (3 p.c. ad val.).
- (h) Government Notice No. 201 of 1st February:-
- 1.—Beans and tomato sauce with pork, item 26 (14d. per lb.).
- 2.—Beans and tomato sauce without pork, item 175 (15 p.c. ad val.).
- 3.—Beans and pork, item 26 (14d. per lb.).
- 4.—Kandy cloves (confectionery), item 16 ( $2\frac{1}{2}$ d. per lb.).
- 5.—Herrings in tomato sauce, item 19 (11d. per lb.).
- 6.—" Downe's Farmer's Friend" (page 82 of Official Tariff Book) should read: item 117 (3 p.c. ad val.).
- 7.—Boiler composition: add to list on page 260 of Tariff Book, "Hydropura," item 59 (3 p.c. ad val.).
- (j) Government Notice No. 331 of 20th February:
- 1.—" Feculina" pudding or cake powders, item 16 (2½d. per lb.).
- 2.—"Scheintot" revolver or pistol (Dedles), a weapon discharging a chemical substance temporarily rendering an adversary unconscious, each 5s., and in addition 15 p.c.
  - Cartridges for above, item 32 (15 p.c.), and explosive material contained therein, item 22 (6d. per lb.).

- 3.—Coumarin crystals (extract for perfumery), for use in the manufacture of tobacco, item 50 (25 p.c.).
- 4.—Cake boards, printed upon, used for supporting cakes for delivery purposes, item 175 (15 p.c.).
- 5.—Wrought iron fittings or mountings for cream cans, item 175 (15 p.c.).

### Removal of Goods in Bond.

The following notice was issued by the Customs Department in June last, viz.:—

"Instances have recently occurred in which goods in bond forwarded from one station in the Union to another have been delivered by the Railway Department without due entry, owing to the railway consignment note not having been marked 'in bond.' The attention of the public is directed to the Union regulations in this respect. All such goods should be consigned to the proper officer of Customs at the station of destination, and the consignment note should bear conspicuously stamped across the face thereof, 'Goods in bond.'

"Failure to comply with these requirements will render the goods liable to forfeiture."

# Commerce and Industries Commission.

By Government Notice No. 714 of 10th October, 1910, a Commission was appointed to inquire into and report upon matters dealing with the Commerce and Industries of South Africa, the members being:—Sir T. M. Cullinan, M.L.A. (Chairman), and Messrs. W. Macintosh, W. A. Martin, J. Mossop, C. G. Smith, A. G. Viljoen, and C. H. Wessels, with Messrs. G. Owen Smith and Chas. H. Lepper as Joint Secretaries.

The Hon. J. G. Maydon, M.L.A., was afterwards added to the Commission.

-

The following matters were included in the terms of reference, viz.:—

- (a) The condition of existing industries, particularly in regard to (1) Raw materials used, and (2) The cost and class of labour employed therein.
- (b) The effect upon such industries of present Custom Tariff and Railway Rates.
- (c) The steps which should be taken to encourage (1) The trade and present industries of this country. (2) The establishment of new industries, and (3) The increased employment of White Labour in such trades and industries.
- (d) The existing transport arrangements for the export trade, and the steps which should be taken in this regard to encourage South African production and export.

It was a matter of gratification to the Chamber that Mr. W. A. Martin was appointed as one of the Commissioners.

At the request of the Commission your Committee considered the terms of reference applicable to the Chamber, and at a special general meeting of members held on 24th January, the following statement was adopted for submission to the Commission. Messrs. R. Hamilton. J. Forrest, and J. W. Quinn, M.L.A., have been asked to give evidence in support of such statement.

# Statement for Commerce and Industries Commission.

The Johannesburg Chamber of Commerce desires to offer the following comments upon the Sections of the Terms of Reference to the Commerce and Industries Commission, in which Chambers of Commerce are directly interested, viz.:—

- (c) The steps which should be taken to encourage the trade, etc., of this country.
- (d) The existing transport arrangements for the export trade, and the steps which should be taken in this regard to encourage South African production and export.

#### I.-DEVELOPMENT OF TRADE.

There are several important questions which the commercial Chambers repeatedly pressed upon the attention of the former South African Governments, and it has been a matter of keen disappointment to these Chambers that although the need of legislation has been acknowledged by the several Ministers concerned, year after year has passed without the desired Parliamentary action being taken. Whilst on the one hand a very large proportion of the public taxation has been obtained through the operations of merchants (by railway rates, Customs duties, etc.), on the other hand reforms which the commercial community have repeatedly asked for have been deferred again and again.

With the accomplishment of Union and the establishment of a Ministry of Commerce and Industries, more favourable opportunities should now arise of amending and rendering uniform throughout South Africa the laws more particularly affecting commercial transactions.

It is proposed, in considering the methods by which the trade of the country can be placed on a better basis, to deal with—

- (a) Legislation;
- (b) Tariffs and Rates;
- (c) Government Administration.

#### (a) LEGISLATION.

The Chamber trusts that the Commission will lend its support to the representations for early legislation in the following matters, viz.:—

- (1) Weights and Measures.—It is encouraging to note that a measure on this subject has been drafted, and it is hoped that Parliament will be asked to deal with it without delay. The several Chambers of Commerce have submitted their views upon the proposed Bill, and this Chamber does not consider it necessary to refer to its details, but would again emphasise its importance.
- (2) Insolvency.—A draft Bill on this subject has been prepared by the Hon. the Minister of Justice, at whose invitation the Chamber is carefully examining its provisions. The Chamber trusts that every effort will be made to secure its being dealt with by Parliament during 1911.
- (3) Licences and Stamp Duties.—Uniformity of law and practice throughout South Africa is most desirable. In regard to the amounts of the several charges, it is contended that these should be nominal, as otherwise the expenses of carrying on trade are needlessly raised, and it is the consumer who suffers, while incidentally the merchant has to sink an unnecessary amount of capital in his business.
- (4) The Recovery of Debts and Amendment of Court Procedure.—It is a constant subject of complaint that under existing conditions the collection of commercial debts is a matter of unnecessary costliness and difficulty, and in many cases the amount of the debt, when nominally received, has been previously eaten up by costs. So far as the Transvaal is concerned, a careful inquiry was made by a Government Committee on Small Debts Costs. This Committee made some valuable suggestions, which, however, have not been carried out.

(6) Registration and Transfer of Businesses.

There should be legislation providing for uniformity of these matters throughout the Union.

(7) Immigration.—In view of the past history relating to Indians in the Transvaal and the varying laws of the several Provinces regarding Asiatics, the Union Parliament should at an early date adopt an Immigration Act which, while encouraging all desirable immigrants, should exclude those whose admission would not make for the development of the country on sound lines.

For the purpose of opening up and exploiting the large tracts of land at present wholly or partially lying idle, and also of establishing a large European population in this country, it is of vital importance that action should be taken on the lines adopted by Canada and Australia.

Those Colonies have pursued a policy of Land Settlement and Immigration, which has had enormous success in peopling vast empty spaces and developing the country.

During the ten years ended 31st March, 1908, no fewer than 1,166,000 immigrants entered Canada, and of late an annual average of nearly 300,000 immigrants has been maintained.

In Australia the urgency of the need has been so recognised that the several State Governments are spending £2,000,000 a year in purchasing privately-owned land in convenient centres for the purpose of sub-division into small holdings.

In New Zealand, during 1909, 2,582 settlers, representing 8,000 souls, secured farms in the closer settlement areas.

The representatives of these Colonies in London are vigorously advertising the facilities offered to agricultural settlers.

As is well known, the result in each case has been an enormous development of the agricultural and industrial resources of those territories.

It is submitted that the building up of a large population would be of considerable assistance in providing for the defence of the territories against possible invasion by a foreign power.

The present needs of South Africa are similar to those which these Colonies realised, and it is urged that their example should be followed in regard to land capable of cultivation but not now beneficially occupied, if this sub-continent is to be placed in a position of permanent development and security.

(8) Ocean Freights.—Owing to the failure of the representations made by the commercial bodies of South Africa and by the former South African Governments, in the course of which the Imperial Government was asked to take the necessary action for ameliorating the burdens placed upon South African trade by the action of the South African steamship lines, the question should be seriously taken up by the Government of the Union, and if necessary legislation should be passed to meet the position.

This matter is more fully dealt with in the Chamber's comments upon the conditions of the South African Export Trade (q.v.).

Before leaving the subject of legislation the Chamber desires to re-affirm the desirability of the Association of Chambers of Commerce being consulted concerning the terms of proposed Bills affecting commerce and industries prior to their presentation to Parliament.

#### (b) TARIFFS AND RATES.

Of the utmost importance to trade is, of course, the question of the Tariffs in force affecting the importation and the transport of the commodities required by the public. The imposition of taxation through these channels undoubtedly results in restriction of commercial and industrial operations, and in keeping back the development of the country generally. This taxation has eventually to be borne by the consumer—an aspect that is a serious one when it is remembered that the outstanding question to be considered when dealing with the economic condition of any country is that of the cost of living.

Railway Rates.—To the high cost of living many factors, of course, contribute, for some of which the Government is not responsible, but the Chamber would submit that it is now universally acknowledged that the policy of levying taxation by means of railway rates is unfair and opposed to the best interests of the country.

Upon the inhabitants of the inland districts of South Africa this burden directly falls, those who reside at the coast being exempted; but the prejudicial effect reacts upon the whole country. The Railways are still earning huge profits, and so long as this continues trade and industries are checked and the cost of living inland is kept at an extraordinarily high figure.

The Chamber heartily endorses the following resolution adopted at the last Annual Congress of the Association of Chambers of Commerce, viz.:—

"This Congress is of opinion that, in view of Section 127 of the Act of Union of South Africa, fixing a period of four years for consummation of certain 'necessary Administrative and official arrangements,' and particularly in view of the continual increasing profits shown by the Railway Department, and of the unfair incidence of this form of taxation, it is highly desirable that an early revision of railway rates should be made, and material reductions effected in these rates generally."

Further Adjustments of Railway Rates.—The conditions of trade would also be greatly improved by the early adoption of the following recommendations of the Association of Chambers of Commerce, viz.:—

- (a) This Congress is of opinion that in order effectively to carry out the provisions of Section 127 of the Act of Union, the adoption of 'basing point' rates would be the most suitable method.
- (b) That this Congress is in favour of the extension to general merchandise of the principle of lower rates for goods when forwarded in single consignments of not less than five ton lots from one consignor to one consignee.
- (c) That raw materials should be carried at lower rates than partially or fully manufactured articles.
- (d) That the Railway Commissioners be urged to carry into effect the recommendation of the Inter-Colonial Conference on South African Produce Rates which met in February last, viz.: "That Preferential Railway Rates be abolished, except for export purposes, and that any necessary protection be provided by Customs or by other means."

Customs Tariff.—From the standpoint of the consumer, Customs duties on the necessaries of life add to the burden of indirect taxation which has been referred to in connection with Railway Rates.

These taxes fall with especial hardship upon the wage-earner and the taxation burden is, in the case of a family man, multiplied according to the number of his children. It is most inequitable that a man who rears a family in this country should be taxed so much more heavily than the bachelor or the man who keeps his family in another country. The immigration of numbers of families has thereby been checked, and wages in the inland districts of South Africa have had to be kept at so high a level as to make it most difficult to establish industries inland, and this places a permanent obstacle in the way of the development of the interior.

With the material reduction of railway rates and Customs duties many more opportunities of providing employment would arise, and the capabilities of the inland Provinces would be more quickly exploited, for the taxation complained of not only swells the wages account of the employer, but adds to his working expenses in every way.

Encouragement of Colonial Industries.—The Chamber recognises that the conditions of South Africa render it desirable that there should be State encouragement for the development of certain industries. The series of questions which the Commission has addressed to those immediately concerned in such industries is admirably designed to elucidate the actual position in each case. The Chamber is aware that there is a body of opinion favourable to the principle of State assistance by means of high Customs duties, but is of opinion, for the reasons already stated, that undue taxation through the Customs House is not in the best interests of the country.

It has been contended by some local manufacturers that Chambers of Commerce (whose members now consist largely of importers) regard the question of encouraging local industries in an antagonistic spirit based on selfish prejudice. There is absolutely no ground for such a conclusion, as it is contrary to the interests of merchants to import goods if similar articles can be obtained locally under conditions suitable to the consumers for whom the merchants act.

When a trader can depend upon obtaining from local sources a constant and regular supply of an article always uniform in quality and at a reasonable price, it pays him infinitely better to handle it than to import a similar article from oversea. Amongst other reasons for this may be mentioned:—He requires less capital, as, being near his source of supply, he holds a smaller stock, which he can replenish at a few days' notice; he runs less risk of having unsaleable stock left on his hands, and can regulate his supplies with the minimum of trouble.

In many cases where Colonial manufacturers have not succeeded in establishing satisfactory business connections, the reasons are to be found in their failure to recognise the necessary conditions of supply and demand. In view of the increase in production and in the number of industries and the probable expansion in the future, it seems desirable to refer to the relations which should subsist between the merchant and the producer or manufacturer. There has been a tendency on the part of the latter to endeavour to perform the double functions of producer and distributor. Experience in older countries, however, has shown very clearly that these functions are entirely distinct. In the building-up of the great industries of Great Britain, for example, it is acknowledged by the manufacturers' organisations that the distributing merchant has played an important part, and that he is an indispensable auxiliary to their industries. There is no reason why experience in South Africa in this respect should differ from that of any other country, and the sooner it is recognised that the business of the producer is to produce, and of the manufacturer to manufacture, and that the merchant or agent

is infinitely better able to distribute than either, the better for all, including the consumer.

Protective Duties or Bounties.—For the purpose of encouraging the establishment and development of local industries, discussion mainly resolves itself into a comparison between a system of protective duties or one of Bounties.

There seems to be in the minds of many people a loose conception of what constitutes "protection," and phrases such as "adequate protection" and "moderate protection" are often used. It appears necessary, therefore, to make it clear—

- (a) That "protection" is not necessarily synonymous with high Customs duties. The same end can be attained by other means, and moreover, while in some cases comparatively low duties are in fact protective in their operation, in other cases even very high duties do not check importation.
- (b) The term "moderate protection" is a misnomer. To make any particular duty a protective one it is necessary to fix it at the figure which represents the disadvantage under which the local producer stands in competing with producers in other lands. To fix a lower rate and call it "moderate protection" will not check the importation of the competing article and affords no protection whatever. It merely adds to the cost of the article to the consumer, and many illustrations of this could be drawn from the present Customs tariff.

Moreover, attention should be paid to the extent of advantage which local producers have in competing with oversea manufacturers in respect of the cost of transit by land and sea from the place of production to the consumer in South Africa. An examination of the schedules of rates submitted to the Commission will show how great this advantage is in respect of a large number of commodities.

There are many objections to the imposition of a high tariff for protective purposes, amongst which may be cited the following:—

- (a) That thereby vested interests are created, and when any reforms in the fiscal conditions are desirable from the point of view of the State, such vested interests sometimes prove to be difficulties almost, if not entirely, insurmountable;
- (b) it has been universally the case that when duties have been levied for protective purposes, constant demands are made for them to be raised as being inadequate, and the cost to the consumer increases accordingly as such demands are conceded;
- (c) the system necessitates differentiation between numbers of articles similar in general character; constant rulings and interpretations have to be given; and the merchant is constantly in doubt as to what duty will have to be paid. All such uncertainty is seriously handicapping to trade.

If protective duties are discontinued the Customs Tariff could, and ought to, be simplified and placed on a more equitable basis. There should be three main classes: (1) the principal articles of personal, household, and industrial necessities on the free list or lowest scale; (2) luxuries on the highest; (3) general goods at a medium rate of duty.

In the opinion of the Chamber the necessary assistance to suitable local industries would best be provided by means of a system of diminishing bounties.

The bounty system has proved of much value in the building-up of industries in other countries, and among other advantages which it possesses may be mentioned the following:—

- (a) It is a payment by result, direct to the person earning it, and the whole community is not taxed indiscriminately on the mere theory or probability of an industry developing;
- (b) the amount of State assistance given is definitely known, and Parliament is in a position to judge of the results, to extend and to vary the system as events justify;
- (c) perhaps the principal advantage of any is that the State, when voting bounties, can attach thereto conditions regarding the industry concerned. These may refer to the proportion of white labour (either in number or amount of wages paid), the percentage of local ingredients used, and other facts connected with the working of the industry. Where any conditions of working are considered inimical to the best interests of the country (in respect, for example, of the character of the labour employed), the State, when voting the bounty, can make its continuance dependent upon specified alterations being made within a definite period.

It will thus be seen that the system would enable every industry, and every appeal for assistance to create an industry, to be considered upon its merits, and would place the State in a position to see that its industries are conducted upon lines which make for the proper development of the country.

#### (c) GOVERNMENT ADMINISTRATION.

The development of trade can be materially advanced by sympathetic consideration of its interests on the part of the Administrative Departments of the Government. In this connection the Chamber desires to refer to (a) the placing of Government Contracts; and (b) the question of Trading by Government Departments.

(a) Government Contracts and Supplies.—For several years past the commercial Chambers of the Transvaal have represented to the Government Departments the desirability of placing contracts with South African firms instead of through the Agent-General. During the period of Crown Colony Government supplies were obtained through the Crown Agents, and the consequent disadvantages were notorious. Frequently goods were not bought at the lowest prices available, and in other instances goods purchased were found on arrival to be unsuitable, besides which, owing to delays, some Departments were led to order too heavily on account of the uncertainty as to delivery. As is well known, large surplus stocks accumulated and had to be disposed of at much below cost.

When the Colony had its own Agent-General the position was considerably modified, but the commercial community felt called upon to press for more ample facilities being accorded South African traders of supplying the Government requirements.

At the last Annual Congress of the Association of Chambers of Commerce of South Africa the following resolution was unanimously adopted:—

"That this Congress reaffirms its opinion that in the general interests of South Africa the present methods of purchasing supplies for Government Departments should be revised, and the necessary supplies obtained by tender through South African merchants or agents."

In pressing this recommendation the Chamber considers it unnecessary to explain in detail the advantage accruing to the country if orders were placed with South African firms. The latter have sunk large sums of capital here, they are considerable taxpayers, and employ a large number of persons. To increase their trade, therefore, is to proportionately add to these contributions to economic progress. It is admitted that steps have been taken in recent years to remove some of the disadvantages under which they suffered in competing with oversea firms for the supply of the requirements of South African Government Departments; but it is contended that further action could be taken in this direction with advantage to this country. Correspondence on this subject took place during 1909 with the Transvaal Government, in the course of which the Hon, the Colonial Treasurer stated:—

"The opportunities given to the local commercial community of tendering for the supply of Government Stores cannot be regarded as unfair. On the contrary, they are all that can be reasonably expected, seeing that, all things being equal, the preference is given to the Transvaal merchant."

In reply, however, it was pointed out by the commercial Chambers that the basis of comparison did not do justice to South African merchants, seeing that the Government charges (including allowances for the Agent-General's office, fees to experts, inspection charges and London agents' commission) did not appear to have been taken into account in making due comparison between tenders received through the Agent-General and from local merchants respectively. Instances were cited in which, had allowance been made for such charges, South African merchants would have been entitled to several orders which were placed through the Agent-General.

The Chamber would reaffirm the contention urged upon the Transvaal Government that in the general interests of this country the commercial department of the Agent-General's office in London should be abolished.

It desires to point out that if the Government obtains its supplies through South African merchants the very keen competition which exists here would, without doubt, ensure prices being quoted which would compare favourably with quotations through the Agent-General, especially when allowance is made for present expenses in connection therewith. Merchants and agents here are prepared to supply from stock or indent all requirements, and to be responsible for the delivery of goods of the specified quality and description, as well as for the fulfilment of specifications. It is contended that some charges now paid could thus be saved to the Government, and it is evident that any trade profits and necessary expenditure in connection with contracts would then be circulated in this country, and the benefit would accrue to the general community."

- (b) Trading by Government Departments.—At the last Annual Congress the Association of Chambers of Commerce unanimously resolved:—
  - "That this Congress is of opinion that trading by Government Departments, or the application of public moneys towards that object, interferes with the ordinary trading of the community, and is, from an economic point of view, highly detrimental to the best interests of South Africa."

This Chamber has had occasion to protest to the late Transvaal Government Departments against such trading. It is hoped that under Union it will not be continued, and the Chamber would greatly value a recommendation from your Commission in support of the above resolution.

#### 11.—THE EXPORT TRADE.

#### (Clause (d) of Terms of Reference.)

The Chamber desires to lay emphasis upon the unsatisfactory position of this matter, and the grave danger that, owing to inadequate and unsuitable provision for ocean transport, a serious check will be placed upon the development of the South African Export Trade.

Some months ago representations were made by the Chamber on the subject to the Right Hon. the Minister of Agriculture, and in reply the Chamber was informed that the matter had been referred to the Minister of Commerce and Industries for attention. It does not, however, appear that any definite action has yet been taken by the Government, and therefore the earnest attention of the Commission to this matter is requested.

It is well known that last September the export of maize was materially checked by reason of large quantities of grain lying at the coast and at inland stations awaiting forwarding, because freight was not available, and dealers were in consequence unable to fulfil their contracts or to deal with large orders which had been received from oversea. It is beyond doubt a large volume of trade was accordingly lost to South Africa.

It was stated on the other hand that shippers at the time in question declined space offered by the Shipping Companies—

- (1) because prices in Europe were at the time low;
- (2) because space was not available for the port at which the best demand existed and the highest prices were obtainable.

As to (1), it is undoubted that a number of exporters desired cargo space in order to fulfil contracts into which they had entered. With regard to (2), the Chamber would refer to a report dated 10th November, 1910, by the Acting Trades Commissioner for South Africa in London, in which he refers to South African maize being found acceptable on the French Markets, but points out the necessity of shipments being made to Havre direct, adding:—

"The question of direct freight is a very important one, and when such is possible I anticipate a great fillip in the maize trade, not only with the French ports, but with Rotterdam as well."

Attention is called to the following resolution adopted at the Annual Congress of the Association of Chambers of Commerce in July, 1909, viz.:—

"Whereas produce available for shipment oversea is increasing, and will assume large proportions in the near future, and whereas it is essential that direct access to the markets of the world should be secured, and whereas the steamers of the Conference Lines trade only with a limited number of ports, this Congress is of opinion that the Governments of South Africa should insist that shippers of produce must be at liberty to make their own arrangements for freight to such ports as are not served by steamers owned by the Conference Lines without incurring the penalty of forfeiture or rebate; further, in the event of the Conference Lines not providing sufficient tonnage for freight offered for ports served by their steamers, shippers must have similar liberty of action without penalty."

The Chamber recognises that, in the agreement made with the Conference Lines, the Government has protected the interests of the producers to some extent; but, notwithstanding this, the present condition of affairs has arisen which, in the opinion of the Chamber, conclusively proves that half measures will not provide a satisfactory remedy.

Those responsible for the terms of the resolution of the Congress referred to were quite aware that if full effect were given to all it requested, the requirements of the case would not be adequately met, but in the then divided Government of South Africa the resolution appeared to cover all that was possible. The resolution had this additional merit also, that if its suggestions were adopted by the Governments and effect given to them, the result would be to prove and bring home to the Governments and to the producers of South Africa that the conditions of freight in the Import and Export Trade are inter-dependent; and that any restrictions upon or obstacles in the way of the one are bound to affect disadvantageously the working of the other. In other words, so long as the Import Trade of the country is, to so large an extent, controlled by a Shipping Conference under a system of deferred rebates, to that extent is the opportunity for shipping produce to the markets of the world restricted and curtailed. No arrangements for the Export Trade, therefore, which ignore the conditions under which the Import Trade is conducted can possibly be of the most advantageous character, either for the Export Trade itself or in the interests of the country at large.

Much has been made of the statement that the rates charged by the Conference Lines on Maize are unpayable. These rates are: from South African ports to London, Hamburg, and Antwerp, 11s. 6d. per ton, plus 10 per cent. primage, and an additional 3s. 6d. per ton (plus 10 per cent.) to other ports of Great Britain and the Continent. And all rates are subject to the Conference being able and willing to accept the grain offering.

With reference to the rate of freight on Maize, the Chamber has ascertained that from South America to European ports maize has been carried at an average rate for twelve months of 8s. 11d. per ton. It is, no doubt, true that the greater part of the export from South America is in bulk—the rate of freight upon which is lower than for that in bags—but even after making necessary allowances the Chamber would submit that the rate of freight from the Argentine was more favourable than that from South Africa.

The following table of distances shows that, on the average, the South African ports are a somewhat lesser distance from London than Buenos Aires, viz.:—

Buenos Aires	6,560	miles.
Capetown	6,065	26"
Algoa Bay	6,345	,,
Port Natal	6,810	,,

On the score of distance, therefore, there is no justification for the charge of a rate of freight from South African ports higher than from the Argentine.

The Chamber would point out, further, that South African ports offer the immense advantage of coaling facilities at a low price, whereas steamers trading to South America have either to carry sufficient coal in their bunkers for the round trip or have to purchase at South American ports coal which has been imported into that country from oversea.

Neither, therefore, on the ground of distance or cost of coal, is there anything in the conditions of South African shipping justifying a higher rate of freight to or from South African ports than is charged from those of South America.

The Rebate System.—In view of the preceding facts, it is evident that some reason apart from the conditions named must be looked for to explain the higher rates in force in the South African trade, and the Chamber has no hesitation in stating that it is to be found in the fact that the freight market between Europe and South America is an open one and is not subject to the Deferred Rebate System.

It has already been pointed out that the conditions of freight in the Import and Export trade are inter-dependent, and the Chamber considers that in each case the existence of the Rebate system is the principal obstacle in the solution of present difficulties.

Much could be said regarding the heavy ocean freight charges upon imports into South Africa, and, as your Commission is aware, the commercial community of South Africa have time and again endeavoured to obtain an amelioration of the existing conditions. Not only has no success been obtained, but the Shipping Ring still exercises unfettered control over the import and export trade of the country. The latest instance of this is a demand on the part of the Conference Lines that in the case of a long schedule of articles which it terms as valuable cargo the values of the goods must be given at the time in order to ascertain whether an "ad valorem" rate will yield a better freight than the tonnage rate, in which case the "ad valorem" rate is to be charged. It is submitted that such action is altogether beyond the legitimate functions of carriers, and in effect places what is purely a tax upon goods, for none of the goods require any special treatment on the steamers. This alteration besides adding to the already excessive freight charges will doubtless result in certain shippers endeavouring to find means of evasion and thus lead to fraudulent practices. The shipping companies will no doubt follow this up by the examination of cargo, opening of packages, etc., and the inconvenience to trade can easily be realised.

As affecting the export trade, the position of the shipping companies gives them the power to dictate, for all practical purposes, the extent to which maize or other produce for oversea markets can be grown.

In the opinion of the commercial community, the position is an intolerable one, and now that there is a Government and a Parliament able to act for the whole of South Africa, no time should be lost in releasing the trade of the country from the domination which the South African Shipping Conference in London has obtained by means of the Deferred Rebate System.

As a means of doing this, the Chamber desires to submit for consideration the attached copy of a Bill introduced into the Legislative Council of the Straits Settlements intituled "An Ordinance to Impose a Duty on Certain Bills of Lading, and to Protect Shippers of Goods from Excessive Charges and Undue Restrictions."

This Ordinance (which has passed the Legislative Council of the Straits Settlements) is designed to counteract the restrictions on trade which result from the enforcement of a Deferred Rebate System by the shipping combines. As framed it seems to give the Government power to deal only with the export trade of the Colony. There appears to be no reason, however, why, if the principle is adopted by the Union Parliament, it should not also govern the import trade into the country. In the opinion of the Chamber the conditions of South African trade renders this essential.

#### CONCLUSION.

The Chamber desires to add that it will be happy to render the Commission any assistance in its power for the purpose of elucidating the numerous problems which present themselves when examining the terms of reference. A sub-committee will be appointed to attend any sitting of the Commission which may be fixed for the consideration of the Chamber's evidence.

Signed on behalf of the Chamber.

R. HAMILTON,
Acting President,

W. SMALE ADAMS, Secretary.

January 24, 1911.

### RAILWAY MATTERS.

In connection with the amalgamation of the Railways and Harbours of the Union, the following appointments were notified, viz.:—

Minister of Railways and Harbours: The Hon. J. W. Sauer, M.L.A.

Commissioners: Sir T. R. Price, K.C.M.G., Mr. T. S. McEwen, A.M.I.C.E., and Col. E. M. Greene, K.C., V.D., C.M.G.

Acting General Manager: Mr. W. W. Hoy.

Acting Assistant General Managers: Mr. H. Salmon (Johannesburg), Mr. G. C. S. Clark, C.M.G. (Capetown), and Mr. W. H. Barrett (Bloemfontein).

Your Committee tendered its congratulations to these gentlemen upon their appointments.

# Railway and Harbour Estimates.

The Estimates presented to Parliament covering the ten months from 31st May, 1910, to 31st March, 1911, and for the twelve months ending 31st March, 1912, respectively, included the following particulars:—

### REVENUE.

Railways :—	1910-1911 (10 months)		1911-1912	
Estimated Earnings—	£	£	£	£
Passengers          Parcels          Goods          Coal          Live Stock          Miscellaneous	2,285,256 219,917 5,307,369 1,653,942 306,073 224,064		$\begin{array}{c} 2,865,256 \\ 313,714 \\ 6,012,284 \\ 1,827,714 \\ 366,000 \\ 261,428 \end{array}$	
Less allowance for revision rates for three months £465,000 per annum		9,880,371	11,646,396 465,000 ——————————————————————————————————	,181,396

Estimated Subsidiary I	Revenue-	_ £	£	£	£
Catering (net) Real Estate		14,005 $39,970$	•	17,733 $49,406$	
Bookstalls and Adv Ice Making .	1.5	11,091 13		15,026	
D J. 1!		2,012		499	
Interest			67,091 90,000		82,664 $70,000$
Harbours :—					
Estimated Earnings . Subsidiary Services			$671,716 \\ 11,120$		797,410 13,660
Total			£10,720,298	£	12,145,130
	EXPE	NDITU	RE.		
RATIWAYS.		()	41	0	
RAILWAYS:		£	£	£	£
Working Expenditure Depreciation (renewals			4,979,449		6,058,523
Permanent Way					
Works Rolling Stock .		247,662 $543,369$		307,367 $695,777$	
Rolling Stock .	• •••		791,031		1,003,144
Interest on Loan			1,920,863		2,198,285
$\begin{array}{c} { m Charges} \ re \ { m Lines} \ { m L} \\ { m Miscellaneous} \end{array}$	eased		11,312 $5,000$		$\frac{13,500}{7,500}$
Betterment .			750,000		550,000
Rates Reserve Fun	ıd		165,333		70,000
Harbours:—					
Working Expendit			424,863		544,558
Depreciation (rene- Interests on Loan			$\frac{147,590}{304,857}$		182,691 357,929
Balance to Consolidate		ie A/c	1,220,000		1,159,000
m				-	10.147.100
Total .		3	£10,720,298	£	12,145,130
		-			
TRAIN MILEAGE :-					
Estimated Train M	lileage. 1	911-12		25,779,57	75
Approximate	do. 1	910-11		25,211,69	93 —
Estim	ated Inci	rease		567,88	32 =
Rolling Stock :—					
The provisions for	renewa	als of Ro	olling Sto	ck include	d :
1			Ŭ.		
			1910-11	1911-12	
			£	£	
Locomotives Motor Vehicle		•••	193,638 1,000	$249,572 \\ 1,834$	
Coaching Stoc			118,294	156,450	
Goods Stock			230,437	287,921	
			543,369	695,777	

### Traffic in 1910.

Summary of returns of tonnage of traffic from the Ports to Stations in the Transvaal for the year ended 31st December, 1910:—

CLASSES.	To Johannesburg.	To Competitive Zone.	Total Transvaal.
	Tons.	Tons.	Tons.
Normal	45,625	59,473	66,254
Intermediate	127,257	283,230	311,298
Intermediate B	39,662	78,540	88,599
Rough	26,286	52,886	63,801
Rough B	2,445	6,139	6,416
Rough C	30,114	116,952	126,883
Imported Produce	21,001	37,569	46,336
Fencing, etc	2,712	9,648	16,815
All other	12,148	65,188	160,713
Totals—1910	307,250	709,625	887,115
" 1909	244,613	527,383	659,627

# Traffic to the Competitive Area.

The following information has been supplied in regard to commercial sea-borne traffic during 1910. Under the Transvaal-Mozambique Convention it is provided:—

"The competitive area shall mean the area between the stations Pretoria, Springs, Klerksdorp, Vereeniging (inclusive), and commercial sea-borne goods traffic shall exclude traffic for Civil, Military, and Railway Administrations."

The Convention also provides for the division of traffic between the ports after satisfying the provisions of the agreement with Portugal for a minimum of 50 per cent. and a maximum of 55 per cent., as follows:—

(a) "Natal Ports shall have 30 per cent. of the total gross tonnage by all routes to such area, and the Cape Ports shall have the balance of such traffic. If the proportion of such traffic in Natal Ports shall rise above 30 per cent. the Cape Government shall have the right to claim a readjustment of railway rates from Cape and Natal Ports in order to bring down the Natal proportion of traffic to 30 per cent., the intention being that

the 5 per cent. margin of fluctuation provided in the Portuguese Agreement shall accrue to the Cape Ports if the traffic via Lourenco Marques shall permit it."

- (b) "On the other hand should the proportion of such traffic via Cape Ports rise above 20 per cent. or the proportion of traffic via Natal Ports shall fall below 30 per cent. then the Natal Government shall have the right to claim a readjustment of the railway rates from the Cape and Natal Ports in order to restore to Natal its 30 per cent, of traffic."
- (c) "Such readjustment shall take place every six months at the end of June and December."

The returns for the year 1910 shew the traffic to have been divided as follow:—

Class I.—(Goods of Normal, Intermediate and Intermediate B Classifications).

·		Tons.	Per cent.
Via Cape Ports		45,763	11.32
,, Durban		102,911	25.46
,, Delagoa Bay	• • •	255,505	63.22
		404,179	100.00

CLASS II.—(Rough, Rough B, Rough C and Imported Produce).

		• Tons	. Per cent.
Via	Cape Ports	 16,55	58 7.79
,,	Durban	 44,06	35 20.74
,,	Delagoa Bay	 151,88	33 . 71.47
		212,50	06 100.00

GRAND TOTALS OF BOTH CLASSES.

	Tons.	Per cent.
Via Cape Ports—		
Cape Town	4,294	•70
Port Elizabeth	32,943	5.34
East London	25,084	4.07
	62,321	10.11
" Durban …	146,976	23.83
" Delagoa Bay …	407,388	66.06
	616,685	100.00

The following alterations have been made since the ratification of the Convention, for the purpose of carrying its provisions into effect, viz.:—

Port Rates to Johannesburg (Per Ton).

UNDER THE TRANSVAAL-MOZAMBIQUE TREATY.

	Rates		REDUC	TIONS.	
CLASSES.	Prior to Treaty.	July, '09.	Jan. '10.	July, '10.	Jan.'11.
NORMAL-	s. d.	s. d.	s. d.	s. d.	s. d.
Delagoa Bay Port Natal Buffalo Harbour Algoa Bay	$ \begin{bmatrix} 140 & 0 \\ 153 & 4 \\ 153 & 4 \\ 161 & 8 \end{bmatrix} $		Unalt	ered.	-
INTERMEDIATE-	100 0				100 0
Delagoa Bay Port Natal Buffalo Harbour Algoa Bay	100 0 115 0 115 0 123 4	$\begin{array}{c cccc}  & 112 & 1 \\  & 112 & 1 \\  & 120 & 5 \\  \end{array}$	$\begin{array}{ccc}  & -109 & 2 \\  & 109 & 2 \\  & 117 & 6 \end{array}$	107 1 · 107 1 · 115 5	100 0 105 5 105 5 112 11
INTERMEDIATE B-					
Delagoa Bay Port Natal	85 0 98 4	95 5	94 2	92 1	85 0 90 5
Buffalo Harbour Algoa Bay	98 4 105 0	95 5 102 1	94 2 100 10	92 1 98 9	90 5 96 3
ROUGH-	1				
Delagoa Bay Port Natal	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	86 3	84 2	82 1	$\begin{bmatrix} 75 & 0 \\ 80 & 0 \end{bmatrix}$
Buffalo Harbour Algoa Bay	88 4 95 0	86 3 92 11	84 2 90 10	82 1 88 9	80 0 85 10
ROUGH B-					
Delagoa Bay Port Natal	$\begin{bmatrix} 60 & 0 \\ 73 & 4 \end{bmatrix}$	71 3	69 2	67 1	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$
Buffalo Harbour Algoa Bay	73 4 80 0	71 3 77 11	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	67 1 73 9	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$
ROUGH C-					
Delagoa Bay Port Natal	53 4	64 7	62 6	60 5	53 4 58 4
Buffalo Harbour Algoa Bay	66 8 73 4	64 7 71 3	62 6 69 2	$\begin{array}{cccc} 60 & 5 \\ 60 & 5 \\ 67 & 1 \end{array}$	58 4 64 2
IMPORTED PRODUCE—					
Delagoa Bay Port Natal	53 4 63 4	62 6	61 8	60 5	53 4 59 2
Buffalo Harbour Algoa Bay	63 4 68 4	62 6 67 6	61 8 66 8	60 5 60 5 63 5	59 2 59 2 64 2
FENCING-					
Delagoa Bay Port Natal	36 8 46 8	45 10	45 0	43 9)	
Buffalo Harbour	46 8	45 10	45 0	43 9	No change.
Algoa Bay	51 8	50 10	50 0	48 9 )	change.

Sufficient time has not elapsed since the reductions made on 1st January, 1911, to demonstrate their ultimate effect upon the division of traffic between the Ports.

For the month of January the results were :-

	Percentages.			
Ports.	Class I.	Class II.	Totals.	
Cape Ports Durban Delagoa Bay	12:43 34:60 52:97	8·19 28·40 63·41	10·82 32·24 56·94	
	100.00	100.00	100.00	

For the mouth of February:-

1)	Percentages.			
Ports.	Class I.	Class II.	Totals.	
Durban	 12·80 31·65 55·55	9:43 34:38 56:19	11·55 32·66 55·79	
Detagoa Day	 100.00	100.00	100.00	

RAILWAY HEADQUARTERS.—In June last your Committee addressed the Minister, calling attention to a prevalent rumour that the Government contemplated removing the Railway Offices from Johannesburg to Pretoria. Attention was called to the serious inconvenience to commerce which would undoubtedly result, and it was asked that before arriving at a decision the Minister would receive a deputation from the Chamber. A reply was received from Mr. Sauer that should any change be contemplated the Chamber would be given an opportunity of discussing the matter with him.

On 9th August, 1910, General Botha, the Prime Minister, in addressing the electors of Pretoria, said:—

"He could claim he had done as much as any man for Pretoria, and if returned he would do everything to make this a worthy seat of the Union. The head administration of the Post Office should be here. It was time Pretoria was the seat of the Government of the Union, and that the head offices should be in Pretoria, but in the case of the Railways other circumstances must be taken into consideration. Johannesburg was the centre of trade and commerce, and consequency of the railway traffic, and it was only commonsense and sound business that the Railway Head Office should also be located in the centre. They therefore had no wish to disturb the present arrangement."

#### New Tariff Book.

On 1st February a new Tariff-book with regulations applying to all Railways of the Union was issued.

The following, amongst other, alterations, were made: -

(1) The rates and classifications for goods were assimilated and, where possible, made uniform over the whole system. The classification list of the former C.S.A.R. has been adopted and tarins are described numerically, viz.:—

No. 1, formerly "Normal."

No. 2, ,, Intermediate.

No. 3, ,, Intermediate B.

No. 4, ,, Rough.

No. 5, ,, Rough B.

No. 6, ,, Rough C.

No. 7, ,, Imported Produce.

No. 8, ,, Fencing and Fertilizer.

No. 9, ,, Wool.

No. 10, ,, Tariff 6.

Nos. 11 and 12, formerly Tariff 7.

No. 13, formerly Temporary Fencing Rate.

No. 15, ,, Tariff 8.

No. 16, ,, Tariff 9.

- (2) Uniform scale of rates per mile applying over the whole system, except in regard to Port Rates to the competitive area;
- (3) The list of persons entitled to concession fares curtailed;
  - (4) Family Excursion Tickets abolished;
  - (5) Excursion fares (at recognised holiday times or in connection with agricultural shows) to be on the basis of single fare plus one quarter.
  - (6) New mileage scales for Parcels and Excess Luggage, Livestock, Vehicles, &c.
  - (7) The system of redistribution rates introduced by the C.S.A.R. was extended so as to apply to the following centres, viz.:—
  - Cape Province.—Aliwal North, Beaconsfield, Beaufort West, Burghersdorp, Cradock, Graaf-Reinet, Grahamstown, Kimberley, Kingwilliamstown, Queenstown, Vryburg, Worcester.
  - Orange Free State.—Bethlehem, Bloemfontein, Harrismith, Kroonstad, Ladybrand.
  - Transvaal.—Germiston, Heidelberg, Johannesburg, Klerksdorp, Krugersdorp, Middelburg, Pietersburg, Potchefstroom, Pretoria, Standerton, Vereeniging, Volksrust.
  - Natal.—Charlestown, Dundee, Estcourt, Ladysmith, Maritzburg.

Broadly speaking, goods traffic classified in Classes 1 to 6 consigned from these stations, when despatched in a "forward" or "return" direction will be charged at the difference between the port rate to the sending station, and the port rate to the receiving station, plus  $2\frac{1}{2}d$ . per 100lbs.

(8) The Chamber's recommendation that the *Railway* Letter Post system should apply over the whole of the lines has been adopted.

Letters may be posted at any Railway Station Parcels Office or Booking Office for conveyance by the next available passenger or mixed train to the place of their destination, or to the railway station nearest thereto. On arrival at such station the letters are transferred to the nearest Post Office or Post Office Letter Box for delivery in the ordinary course.

Letters must be handed in at the forwarding station at least 10 minutes before the departure of the train, and must bear, in addition to stamps covering the ordinary postage rate, an extra 1d. stamp.

### Cartage Department.

From the 1st June last the local cartage charge (within the  $2\frac{1}{2}$  mile radius) was reduced from 3s. to 2s. 6d. per ton.

COLLECTION OF GOODS FOR FORWARDING.—Your Committee has repeatedly endeavoured, without success, to obtain the alteration by the Railway Department of the present conditions applying to the collection of goods for forwarding.

The position is that upon railway trollies arriving at merchants' stores (after being requisitioned), the storeman has to load the goods on the trolley and hand the driver the forwarding note to take to Kazerne. The drivers, being natives, are unable to give receipts for the goods or to check the forwarding notes. The Administration's procedure is supposed to be: that immediately on arrival of the trolley at Kazerne the load is compared with the forwarding notes, and any discrepancies are made the subject of telephonic inquiry; that where this fails to clear up difficulties, an official will call at the stores concerned; and that in all cases receipts are posted to firms before noon on the day following the loading of the goods.

This procedure, however, frequently fails to be followed, and it often happens that two or three days elapse before the firm gets the receipt, and then it is sometimes a qualified one, with remarks such as "goods wet," "one package short," "contents of case rattling," etc., etc.

All this means that a firm cannot satisfy itself that orders which it has tried to execute are properly fulfilled. Complaints are therefore numerous, and complications and irritations in business transactions are constantly arising.

The Chamber has contended that no one should be expected to part with goods without an acknowledgment; and that white drivers capable of checking and signing for goods should take the place of the natives now employed.

The Administration, on the other hand, admits that its system is not justified from the point of view of abstract prin-

ciple, but is not willing to adopt the recommendations of the commercial community, as the employment of white drivers would, in its opinion, mean an extra cost of £10,000 a year. The General Manager says it pays much better to continue the present system and to treat liberally all claims for goods proved to be actually lost or damaged.

This attitude, however, is considered as most unsatisfactory. It takes no account of the constant unnecessaray trouble caused to merchants and their customers; it is totally unbusinesslike; and from the public standpoint it means that the Railway Department makes use of its position to pile up profits rather than recognise the opportunity given of supporting the movement for employing white men instead of natives whenever this can be reasonably done.

As to the contention of the Administration that the change would be a most expensive one, it is submitted that there are many reasons for contending that it would be in the interests of the Department and its customers alike. Amongst these may be mentioned:—

- (1) The draught animals and the trollies also would be better taken care of.
- (2) The various customers would be more quickly found and served, and trollies would therefore do more work.
- (3) Merchandise would be better handled and the complaints heretofore arising in this respect would be minimised. The Administration would have fewer claims to meet.
- (4) In regard to the collection of goods for forwarding, receipts could be given straight away for goods loaded, and the time afterwards spent both by merchants' staffs and the Railway officials in adjusting these matters would be saved.

At Durban, although the cartage is done by a cartage contractor, receipts are given by European officials at the time of loading at merchants' stores; and, moreover, the loading on the trollies is also done by the cartage officials.

At Johannesburg and Pretoria the Municipality has for certain work engaged white drivers where Kaffirs used to be employed, and with advantage. Many merchants have done the same.

From the purely practical point of view it is contended that the experiment would be fully justified. It should, how-

ever, be also recognised that there is an increasingly strong public opinion in favour of the employment of Europeans, instead of natives, wherever possible; and it is contended that institutions of financial strength, such as the Railway Department, could and should give a lead in this direction.

Lastly, it should be remembered that merchants are obliged to fall in with the system complained of, notwith-standing its risks and inconvenience, seeing that the Railway Department will not leave firms free to deliver the goods to the station by their own wagons.

Delays in Delivery.—(1) Mail-boat Traffic: Representations were made to the Administration regarding complaints that this traffic, including as it does goods urgently needed, had on many occasions been delayed in delivery. The Acting General Manager stated that no efforts should be spared to obviate these delays occurring either in loading, despatch, or in transit. He afterwards notified that in some instances it had been found that delays had been caused at Port Elizabeth by failure to hand over the necessary documents before three o'clock each Friday afternoon. Your Committee thereupon communicated with the Port Elizabeth Chamber on the subject.

(2) Delays to General Traffic.—Correspondence and interviews have taken place with the Assistant General Manager relative to complaints received from members.

The Cartage Superintendent also attended a meeting of your Committee on 10th February, when the arrangements at Kazerne were discussed. He promised to bring before the General Manager the Committee's views in reference to (a) giving receipts at merchants' stores for goods for forwarding; (b) dealing promptly by telephone with discrepancies between goods received at Kazerne and the accompanying forwarding notes; and (c) provision for dealing more promptly with mailboat traffic.

(3) Time of Forwarding Goods.—Members are reminded that they could assist the Administration by arranging with the Cartage Department for the collection during the morning of all goods which are then ready for forwarding. The Cartage Superintendent gives the assurance that if trollies are telephoned for in the mornings this would not affect requisitions for collection in the afternoons from the same stores, but would, on the contrary, enable the Department to deal with these more readily.

### Cash on Delivery System.

PAYMENT TO CONSIGNORS.—In answer to your Committee's inquiry, the Acting General Manager stated that payments are dealt with as follows:—

Upon receipts of advice of payment by consignees senders are notified that the amounts are available for payment, but in the case of Kazerne and Park stations special arrangements are in operation. At Park Station an arrangement is in force for the despatch of cheques to the payees the day after receipt of the advice from the receiving station; but at Kazerne, where the work involved is considerable, the cheques are despatched weekly. In the event, however, of a special application being received for early payment, a cheque is made out immediately.

TIME ALLOWED FOR TAKING DELIVERY.—In reply to inquiry, the Railway Department stated that parcels and goods consigned on the C.O.D. system are subject to the same storage conditions as ordinary consignments, viz.:—

- Parcels, 3 or 14 days, according to whether consignee's residence or place of business is under or over 10 miles from the station;
- Goods, when consignee's address is within 2 miles from station, 48 hours; from 2 to 10 miles, 3 days; 10 miles or over, 14 days.

Your Committee represented that these conditions should be modified in respect of parcels and goods sent under the C.O.D. system, and that where the address of consignee is not less than 2 miles nor more than 10 miles from the nearest station a period of 10 days should be allowed within which delivery may be taken. The Department replied, however, that the traffic forwarded under this system was subject to the General Railway Regulations.

### Goods for Rhodesia.

In the September Monthly Report the attention of members was called to a communication from the Zeerust Chamber of Commerce, setting forth the savings to be expected by the use of the Krugersdorp-Zeerust-Lobatsi route from Johannesburg and the East Coast ports to Rhodesia, as compared with the Fourteen Streams route. It was stated that practically

unlimited wagon transport is obtainable at 1s. per 100lbs. between Zeerust and Lobatsi, and the forwarding agents charge 3d. per 100lbs. at each end. Details of the railage and transport charges were given, and it was contended that by consigning through Zeerust the following savings per 100lbs. would be effected, viz.:—

	s.	d.
On drapery, hardware, crockery (packed), furniture in cases, boots and shoes	5	8
On tea, general groceries, buckets, tinned meats, and paints	0	10
On dynamite	4	$1\frac{1}{2}$
On soap, mining machinery, coffee (raw), engines, paraffin (owner's risk), nails and		
bolts	3	$2\frac{1}{2}$
On candles, sugar, steel bars	3	2
On galvanised iron, agricultural implements, printing paper (Customs value not ex-		
ceeding 5d. per lb)	2	1
On deals	1	9
On flour and meal	2	$8\frac{3}{4}$
On fencing material	2	6

On grain bags, however, there would be an increase of  $1\frac{1}{3}$ d. per 100lbs.

### Tenders for Brushware.

Your Committee addressed the General Manager (16th January) drawing attention to certain conditions attached to the form of tender issued for the supply of brushware. Objection was taken (a) to the stipulation that the contractor must be prepared to fulfil orders for the immediate delivery (as and when required) from stock of any quantity of the stores; and (b) to such a contract being for three years.

On the first point the General Manager was reminded of the arrangement made at a conference with the Commercial Chambers in January, 1909 (in regard to contracts where definite quantities are not specified), by which tenderers may name the maximum quantities they are prepared to hold for immediate delivery, or during any period of three months respectively. As to the period of the contract, it was submitted that one year should be substituted for three years, especially in view of the general fluctuations in values which have taken place in recent years.

On 13th February the Acting General Manager wrote stating the circumstances of the case were as set out by the Chamber. He added: "In view of the fact, however, that the tender forms in this connection have since been distributed to all those interested, the Chamber will, I think, agree with me that to make amendments now in the printed conditions of contract would only lead to confusion and misunderstanding. The Chamber's representations, however, will not be overlooked, and will be borne in mind when the tenders for brushware supply are under consideration."

Seeing that this letter was received on the date fixed for sending in tenders, your Committee replied that the position then was that firms who would in the ordinary course have sought to obtain the contract might be divided into three classes, viz., (1) those who refrained from tendering because of the irksome conditions; (2) those who had introduced qualifications with their tenders; (3) those who had adhered strictly to the conditions, but who would have been glad of an opportunity of introducing modifications had they known these would be allowed. In the circumstances the Committee expressed the opinion that in order to deal equitably with the matter either the conditions should be strictly adhered to or fresh tenders should be called for.

### Fruit Traffic.

In reply to your Committee's inquiry, the Assistant General Manager supplied information as to the arrangements for this traffic. Transit from Hex River and Paarl to Johannesburg occupies approximately 71 and 78 hours respectively. During the fruit season two fast perishable trains are almost exclusively employed in hauling such traffic from the Western Province to the North. He stated that no serious complaints had been made as to the condition of fruit on arrival, but that, on the contrary, frequent observation of the vehicles on offloading afforded abundant evidence of the traffic having carried exceedingly well in the specially fitted wagons. The cost for the conveyance and delivery of South African fruit from, say, Paarl to Johannesburg is 3s. 1d. per 100lbs.

### IMPORTED FRESH FRUIT.

The Chamber has endeavoured to obtain a reduction in the excessive rates now charged to Johannesburg, but hitherto without success.

The position at present is as follows:—Rate on fresh imported fruit from Capetown, 10s. 3d. per 100lbs., as compared with the following other rates for similar distances, viz.:

Imported Produce ... ... 4s.  $6\frac{1}{2}$ d. per 100lbs. South African Fresh Fruit ... 3s.  $2\frac{1}{4}$ d. per 100lbs.

The question has been raised largely in reference to Canadian apples imported through Capetown.

There have been two reasons offered against any reduction, viz.:—

(1) That the growth of South African fruit should be encouraged. In regard to this, the Canadian apple is not a competitor with that locally grown, for the reason that the latter is only obtainable for a short period, and during that period the cost of landing the imported fruit is prohibitive. The ocean freight alone is 10s. per barrel, which is equivalent to 1.40d. per lb., and of course the railage has to be added.

It is unfair, however, during the rest of the year, when there are no local supplies, to charge railage which represents  $1\frac{1}{4}$ d. per lb., and which, when added to ocean freight and dock dues, &c., makes the transport charged more than  $2\frac{1}{2}$ d. per lb.

(2) The other point raised (and this by the Railway Administration) is that any reduction in the rate would not benefit the consumer; that the retail price would not be affected, but the difference in charges would go into the pockets of the dealers.

The Chamber entirely disagrees with such an argument. It is often assumed by those not engaged in trade that when on any particular commodity a reduction of rates is made by an amount which does not seem to be sufficient to alter the retail price for a small quantity of such commodity, that therefore the consumer gets no benefit. This conclusion is quite erroneous.

The position is that as, on the one hand, an increase of rates raises the expense of conducting a business and necessitates the price of some of the goods being raised; on the other hand, when reductions are made and trading expenses thereby reduced, the competition which exists in every branch of trade ensures to the consumer a corresponding reduction in price. It may be in some cases the reductions on some particular commodity are not sufficient to alter the retail price of that article, but in that case some other articles are cheapened.

In reference to these imported apples, etc., it has been pointed out that the present railage represents  $1\frac{1}{4}$ d. per lb. If they were carried at the Imported Produce rate the reduction would represent .69d. per lb., and if reduced to the same rate as for South African Fresh Fruit, .85d. per lb. These are substantial reductions, and there would be no doubt as to the consumer benefiting.

## EXPORT OF MAIZE, ETC.

In view of the importance which this branch of trade has now assumed, it has been found necessary, both by the Government and the commercial community, to give considerable attention to the subject.

Grades in 1910.—Following upon the South African Maize Conferences (at which Mr. Keeling represented the Transvaal trade) held in Bloemfontein in January, 1910, further meetings were held in Durban and Bloemfontein, when official samples of grades for 1910 were made up and circulated throughout South Africa. Your Committee, at the request of the Produce Trade Section, pointed out that while the schedule of grades fairly represented the products of the country, the official samples did not in certain respects accord with the scheduled descriptions. It was, however, found impossible to make any changes for the season then current.

REGULATIONS.—Following upon the recommendations of the Maize Conference, and also with a view to adjusting difficulties which had arisen in connection with the previous season's trade, the Agricultural Department promulgated in the *Union Gazette* of 23rd August, 1910, the following regulations:—

### REGULATIONS, 1910.

The Right Honourable Minister of Agriculture has been pleased to approve of the following regulations for the grading of Maize, Kaffir Corn and Jiba, intended for export from South Africa; these regulations to have force and effect on and after the 1st November, 1910.

- 1. No grade certificate will be issued in respect of any consignment of grain found on examination to be wet, unripe, weevily or musty.
- 2. Wet grain which has been dried to the satisfaction of the grader will be permitted to be exported under Government supervision, but will be accompanied by a special form of certificate, which will be marked "Wet Maize dried to the satisfaction of the Grader."
- 3. Weevily Grain will be accepted by the Railway Administration for transport to the Coast, and will be permitted to be exported under

Government supervision, but will be accompanied by a special form of certificate, which will be endorsed "Weevily," provided that any consignor railing weevily grain shall in the first instance state clearly on the railway consignment note that such grain is weevily.

Weevily Grain awaiting shipment at the Port will be stored separately from clean grain, and any grain railed as sound and discovered by the Grader to be weevily on arrival at the Port will be removed from the ordinary to the special store at the cost of the consignee. The rate of cartage will be fixed and will be uniform at all Ports,

Provided always that weevily grain shall not be shipped in the same hold of a vessel as clean grain, and that if it be proved that any consignor of grain for export has arranged for weevily grain to be shipped in a hold which contains clean grain, such consignor shall be liable to pay the difference between the export railway rate and the ordinary rate between the original station of consignment and the Port.

Provided further that if it be found necessary to store weevilinfested grain at the Ports pending the arrival of a ship which can take such grain, the cost of such storage shall be borne by the consignee.

- 4. All grain rejected by the Grader shall be removed from the wharf sheds not later than the fourth day after such rejection; provided that grain rejected on account of dampness may be dried by the consignee on premises to be provided by himself and at his own expense, and again offered for inspection. Such grain will, if dried to the satisfaction of the Grader, be allowed to be exported under Government supervision with a special certificate as provided for in Regulation 2.
- 5. In case any consignor may elect to store grain rejected on account of dampness or infestation by weevil in private sheds away from the wharf, such action will be permitted, but should the owner of such grain thereafter decide to dispose of it locally, he may do so on payment of the difference between the special export railway rate and the ordinary rate between the station of original despatch and the port.
- 6. Grain found to be unripe or musty will not, on any account, be permitted to be exported under Government supervision, and no certificate of any kind will be issued in respect of any such grain.
- 7. Every bag of grain will be examined before a certificate is granted in respect of any consignment.
- 8. For the present export season, reputed  $2\frac{1}{2}$  lb. bags may be used to contain grain, but from and after the 1st July, 1911,  $2\frac{1}{2}$  lb. A quality twill bags only will be passed by the Grader.
- 9. Graders may grant or refuse certificates under these regulations at their own discretion.
- 10. While all possible care will be exercised in grading, the Government will not undertake any responsibility in respect of any certificate which may be issued.

# 11. The following shall be the classes for grading:-

### MAIZE GRADES.

		MINIZIT OTTADES.
Grade Mark to be shown	CI.	
on Bags.	Class.	Description.
1	F.W.1.	To be sound, dry, plump, and well cleaned, with a maximum of together 1 per cent. of yellow, discoloured, or defective grain.
2	F.W.2.	To be sound, dry, and reasonably cleaned, and not containing more than 3 per cent. of defective grain and 5 per cent. of other coloured grain.
3	F.W.3.	To be sound, dry, and reasonably cleaned, and not containing more than 8 per cent. of defective grain and 8 per cent. of other coloured grain. Berries may be of irregular size and shape.
4	F.Y.1.	To be sound dry, plump, and well cleaned, with a maximum of together 1 per cent. of white, discoloured or defective grain.
5	F.Y.2.	To be sound, dry, and reasonably cleaned, and not containing more than 4 per cent. of defective grain and 5 per cent. of other coloured grain. Berries may
		be of irregular size.
6	R.W.1.	To be sound, dry, and well cleaned, with a maximum of together 1 per cent. of yellow, discoloured or defective grain.
7	R.W.2.	To be sound, dry, and reasonably cleaned, and not containing more than 4 per cent. of defective grain and 5 per cent. of other coloured grain. Berries may be of irregular size.
8	R.Y.1.	To be bright, sound, dry, plump, and well cleaned, with a maximum of together 1 per cent. of white or discoloured grain.
9	R.Y.2.	To be sound dry, and reasonably cleaned, and not containing more than 4 per cent. of defective grain and 5 per cent. of other coloured grain. Berries may be of irregular size.
10	F.M.	To be sound, dry, and reasonably cleaned, and not containing more than 10 per cent. of defective grain.
11	R.M.	To be sound, dry, and reasonably cleaned, and not containing more than 10 per cent. of defective grain.
12 N	To Grade.	To include all maize which cannot be classed in a higher grade, but in dry condition and fit for shipment.

#### KAFFIR CORN GRADES.

Grade Mark to be shown		
on Bags.	Class.	- Description.
K.1.	White.	To be sound, reasonably clean, and not to contain more than 5 per cent. of coloured grain.
K.2.	Pink.	To be sound, reasonably clean, and not to contain more than 10 per cent. of white grain.
К.3.	Mixed.	To include any other sweet Kaffir Corn

(excluding Jiba or Jhiba), which cannot be classed under pink or white,
provided it is sound and reasonably
clean.

K.4. No Grade. To include all Kafir Corn in dry condition, fit for export (including smutty), which cannot be classed in a higher grade.

#### JIBA GRADE.

- J. Jiba or Jhiba. To include the variety known as Jiba, in sound condition and reasonably clean.
- 11. Government Notice No. 396 of 1910, as amended by Government Notice 434 of 1910, shall be and is hereby cancelled and withdrawn.

In response to the recommendation of the Chamber that whilst the new schedule of grades should apply from 1st November the remaining clauses should at once come into force, the Agricultural Department notified its agreement to this course being adopted.

SHIPPING FREIGHTS.—The Chamber found it necessary to call the attention of the Government to the hampering of the trade which was caused by difficulties in obtaining suitable shipping facilities. (For full explanation see the Chamber's statement to the Commerce and Industries Commission.)

Assistant Graders.—It was also represented to the Government (on behalf of the Produce Trade Section) that it was most undesirable that any persons who are in the produce trade as brokers or dealers should also be engaged as Assistant Graders; and it was pointed out that at the Maize Conference at Bloemfontein it was recommended that the Assistant Graders should be "solely in Government employ."

MARKING AND SEWING OF BAGS.—A circular was issued by the Agricultural Department in October last, calling attention to the following:—

(a) Many suppliers made a practice of putting private marks on the mouth of bags containing grain in-

tended for export. It is requested that these marks should in future be placed in the middle of the bags, and not at the sewn end, as otherwise confusion results. The Government grade marks are in all cases placed on the mouth of the bag.

(b) Some suppliers are in the habit of having bags sewn with the two ends projecting, with the result that these frequently come undone and wastage of grain occurs. Bags should be turned in at the mouth and sewn from side to side.

Weight of Bags.—In October last the Acting General Manager of Railways notified that representations had been made in favour of the relaxation of the regulations in respect of the actual weight of the contents of bags. It was usual for merchants to request the Administration to weigh export traffic on arrival at the ports, and disputes had arisen as regards the reliability of the weights arrived at. If senders would fall into line and insist upon bags weighing 2031bs. gross before despatch by mail, the necessity for weighing at the coast ports would not arise, and the traffic would receive more expeditious handling and despatch oversea.

The matter was referred to the Produce Trade Section; and your Committee communicated with the General Manager endorsing the following comments of that section, viz.:—

- (a) That the adoption of these standard weights was recommended by the South African Maize Conference in January, 1910;
- (b) That at the suggestion of this section, the Chamber on 16th March inquired of the General Manager, C.S.A.R., whether the recommendation had been adopted by the Governments; whether it was intended to apply the principle also to products other than for export; and whether the Railways would enforce the regulation by making test weighings of a few bags taken indiscriminately from every consignment;
- (c) That the Chamber had recommended, at conferences with the General Manager, C.S.A.R., the enforcement by the Administration of standard weights for all bagged produce, and this was the only satisfactory solution of the difficulties which had arisen.
- (d) That there were complaints as to the inaccuracy of the weighing of maize in trucks on the weigh-bridge at Durban, and that it was desirable the weigh-bridge should be assized and the tare of the trucks checked.

EXPORT TO GERMAN S.W. AFRICA.—The Acting General Manager of Railways notified in August last that maize despatched for export to German S.W. Africa would be carried under the same conditions as grain for export to Europe.

Annual Maize Conference, 1911.—Your Committee received, through the Association of Chambers of Commerce, a copy of the suggested agenda for the next Conference, which it was proposed to hold in Durban during the month of April. The Minister of Agriculture had amended the constitution of the Maize Committee, which would be composed of the following, viz.:—

Chairman: The Chief Inspector of Grain.

Members: Two representatives to be nominated by the Association of Chambers of Commerce, two to be nominated by the South African Agricultural Union, a representative of the Shipping Lines, an official of the Department of Commerce and Industries, and an official of the South African Railways.

The nominations on behalf of the Association of Chambers of Commerce were: Mr. K. Spilhaus (by the Capetown Section of the Executive Committee), and Mr. E. H. Sinclair (by the Transvaal Section of the Executive Committee).

The following are the suggested items of the Agenda of the Conference, and the comments thereon by the Chief Inspector of Grain and by this Chamber's Produce Trade Section respectively, viz.:—

# Subjects for Discussion at Maize Conference, 1911.

- 1. Report of Chief Inspector of Grain on 1910 season.
- 2. The Number of Grades: Should they be reduced in Number?
  - (a) Notes by Chief Inspector: —

The present large number of grades detrimental to producers' interest. It would be more satisfactory if number reduced as follows:—

(1) Choice White Flat; (2) F.A.Q. White Flat; (3) F.A.Q. White Round; (4) F.A.Q. Yellow Flat; (5) F.A.Q. Yellow Round; (6) Mixed; (7) Kaffir Corn, White; (8) Kaffir Corn, Pink; (9) Jhiba.

The difference in price obtained not great enough to warrant the extra cost of handling involved by present number of grades.

#### Points to be considered are:-

- (1) Grades have been altered before; is it advisable to alter them again now? Arrangements could be made to send standard samples to Europe about June, so contracts should not suffer by reason of change. Regard should be had to the fact that the trade is increasing in volume, and it is better to have a final change (if necessary) now than later on.
- (2) How will change affect trade in Europe? Information on this point must be sought from London merchants.
- (3) To reduce number of grades is to lessen work at ports both here and in Europe. Change is certainly desirable from grader's point of view.

#### (b) Notes by Produce Section: -

It is desirable to reduce the number of grades, and the following are recommended:—

1 and 2, White Flat (Choice and F.A.Q.); 3 and 4, White Round (Choice and F.A.Q.); 5 and 6, Yellow Flat (Choice and F.A.Q.); 7 and 8, Round (Choice and F.A.Q.); 9 and 10, Mixed (Choice and F.A.Q.); 11, No Grade; 12, Kaffir Corn, White; 13, Kaffir Corn, Pink; 14, Jhiba.

The grader should stamp the number only on the bag.

#### 3. BAGS.

#### (a) Chief Inspector's Notes: -

- (1) Quality and Weight.—Much trouble in the past here. Standard bag should be described as 8 x 8, 2½lb. Liverpool twill, otherwise many people will purchase reputed 2½lb. bags, 6 x 8 and 6 x 9, which are too light to carry.
- (2) Desirability of standard bags being branded by manufacturers, who would thus guarantee the quality? It has been suggested that manufacturers should brand  $2\frac{1}{2}$ lb. (8 x 8) bags intended for South African trade before they leave the mills. Evidence as to desirability of this is being sought from various sources. To insist on a bag superior to 8 x 8 is to penalise the producer, who does not get the higher price realised by the sale of bags on the other side.
- (3) Method of Sewing.—The method of sewing so as to leave "dog's ears" must be discontinued. The method leads to breakages and loss. Bags should have their ends turned in and be sewn with double twine.

## (b) Notes by Produce Section: -

- (1) Quality and Weight.—It is too late to stipulate 8 x 8 mesh for the coming season. No complaint has been made that the other bags are too weak, and it is considered that the increased cost is not desirable, especially as the margin of profit on maize is narrow.
- (2) The Section is not in favour of bags being branded by the manufacturers "2½lb., 8 x 8."
  - (3) The recommendation as to sewing of bags is approved.

- (4) MARKING.
- (a) Chief Inspector's Notes: -
  - (1) Grade Marks.—Stencils have now been abandoned. They were used at Durban in 1910 season, as they had been purchased, but will now be replaced. Experience goes to show that rubber stamps are much more effective.
  - (2) Identification.—Trade Commissioner in London has represented, on behalf of Corn Trade Association, the danger of grade marks which do not include a Government mark. The inclusion of a crown in the mark is advocated, to prevent irresponsible or unscrupulous people faking marks.
- (b) Notes by Produce Section.—No objection to the suggested alterations.
- (5) Certificates.
- (a) Chief Inspector's Notes.—Certificates should bear the name and title of Chief Inspector imprinted upon them, the actual grader's signature appearing underneath. This is the practice in vogue in other large exporting centres.
- (b) Notes by Produce Section.—The clause under which the Government repudiates responsibility for grading should be eliminated.
- (6) Moisture.
- (a) Chief Inspector's Notes:-

Desirability of producers testing for moisture before railing grain. Too much stress can hardly be laid on this point.

- (1) Storage.—Present method of returning wet grain is working satisfactorily so far as grading is concerned.
- (2) Shipment.—No complaints have so far been received on this head. Reports have been obtained which go to show that wet maize has not been shipped during 1910.
- (b) Notes by Produce Section: -

The suggestion that producers should test for moisture before railing grain is considered impracticable. Those familiar with mealies can tell by handling, and without tests, whether there is moisture.

- (7) WEEVILY MAIZE.
- (a) Chief Inspector's Notes:—
  - (1) Conveyance by Railway.—Question of cleansing railway trucks is still outstanding. This can only be regarded as the duty of the Railway Administration.
  - (2) Storage.—Storage arrangements are satisfactory from grader's point of view.
  - (3) Shipment.—Reports received from Conference Lines that danger of weevils infesting ships infinitesimal. So far as can be gathered no cases have yet occurred. Shipment of clean and weevily maize in same ship but separate hatch is, the reports show, perfectly safe.

#### (b) Notes by Produce Section: -

- (1) The Section agrees with the Chief Inspector that it is the duty of the Railway Administration to see that trucks are cleansed.
- (2) The storage arrangements concern the traders at the coast.
- (3) It is considered undesirable to provide for the shipment of weevily grain, as this would tend to depreciate the reputation of South African maize in Europe.

#### (8) WEIGHTS.

## (a) Chief Inspector's Note: -

Another troublesome question.

- (1) By whom should weights be taken? Railway Administration opposed to undertaking this. It appears essential that final weights at ports of shipment should be taken by Railway Administration.
- (2) Where? It could not be done by producers, because there is dryage during transportation from farm to coast, and weights taken by consignor would be valueless.
- (3) Should weights be shown on certificates? European markets appear to desire insertion of weights on grader's certificates.

## (b) Notes by Produce Section: -

The Section agrees with the Chief Inspector that the Railway should take the final weights at port of shipment. It should, however, also be laid down—

- (1) That receipts should be given at forwarding stations for the number of bags railed;
- (2) That railway weigh-bridges should be perodically checked, and that the tare of the truck should be checked each time.
  - (3) The weights should be inserted in the grader's certificate.

#### (9) SEA FREIGHTS.

## (a) Chief Inspector's Notes: -

- (1) Rates.—The most important question. A few pence one way or the other can make or mar the trade, because the intrinsic value of maize is so small. The present rate is as much as maize can bear; to increase it is to stifle this (growing) industry.
- (2) Freight Available.—Some arrangement must be made whereby the shipping companies undertake to provide tonnage. State of affairs during 1910 left wide room for improvement. Congestion at Durban in August did much harm and could have been avoided if proper arrangements had been made. Shipping companies should not be permitted to regard maize as "filling-up" cargo.
- (3) Bills of Lading.—It has been suggested that a special bill of lading should be used for South African grain. This will be submitted to the Committee.

#### (b) Produce Section's Notes:

The Section fully endorses the views of the Chief Inspector. It would emphasise the need of better provision for direct freight to Rotterdam and Havre.

#### (10) GRADING.

## (a) Chief. Inspector's Notes: -

- (1) By Producers on the Farm.—Most desirable that producers should be educated to grade their maize before despatch. This would set trade on better basis; merchants would know what they were buying, and could then afford to pay better prices. This particularly so in case of smaller producer. Large producers quite capable of looking after themselves.
- (2) By Official Graders.—Official graders should be permitted to grade on the truck—i.e., when grain in a truck has been reduced to one denomination: White Flat, White Round, etc., as the case may be. Grader should take a sample from each bag, mix all the samples, and then proceed to mark in accordance with quality of mixed sample. To grade each bag on its merits is to increase cost of handling, as it frequently happens that 10 bags second quality have to be moved in order to take out one first quality. No hardship in course proposed, as actual exportation in hands of a few large concerns, which could, as a matter of fact, confine grades to truckloads in most cases.

## (b) Notes by Produce Section: -

- (1) The desirability of producers being educated to grade their maize before despatch is endorsed, but it is doubted whether they can be induced to do this.
- (2) Grading by Official Graders.—The Section does not endorse the Chief Inspector's suggestion. It is considered that each bag should be graded.

The Section further recommends on the subject of grading:—

- (a) That the attention of the Agricultural Department be called to the recommendation of the Maize Conference of 1910, that Assistant Graders should not also engage in trade as produce dealers or brokers.
- (b) That the Government be again asked to provide for arbitration in cases where the decision of the grader is disputed. The Arbitration Board should consist of one person named by the seller, one person named by the buyer, and an umpire appointed by the Government, costs being borne by the loser.

#### (11) STANDARD SAMPLES.

#### (a) Chief Inspector's Notes:—

(1) How Selected.—These should be selected by the Committee from graders' samples taken during 1910 season. By adopting this means of selection a better representation of

the produce of the country is obtained than by an arbitrary selection. Moreover, in ensuing years grading samples will be available in February or March of each year, and can be supplied to the oversea markets then, with the result that more time is allowed merchants for arrangement of contracts. Again, samples selected from early maize at the beginning of a season cannot in any way be regarded as representative of a crop, which is to a great extent composed of late varieties.

- (2) Distribution.—Large quantities will be available for shipment to Europe early in each year, and also for distribution over the Union as a guide to farmers.
- (3) Cost Of.—Cost to the public of 1910 samples somewhat high; 7s. 6d. per set should cover outlay if present grades unaltered. If only nine grades adopted, 5s. for a 1lb. set (i.e., 9lbs. grain) should be ample.

## (b) Notes by Produce Section: -

This Section is opposed to the suggestion that samples for the 1911 season should be selected from graders' samples taken during 1910 season.

- (12) Grading of Produce other than Maize or Kaffir Corn.
- (a) Chief Inspector's Notes: -

Optional or Compulsory.—This is a matter for serious consideration. Exports at present time small, but likely to increase before long. Better to make an early start than to wait until the trade has organised itself and by careless shipments damaged the world markets for South African products of this nature.

#### (b) Produce Section's Notes: -

This does not concern the Transvaal.

#### (13) STATISTICS.

#### (a) Notes by Chief Inspector:

- (1) Returns for Last Year.—Complete statistical returns are being prepared in respect of exportation of 1910 crops, and will be available for the Committee's information.
- (2) Methods of Collection for the Future.—This is a matter which is under consideration. In what form would these returns be most valuable?

## (b) Produce Section's Notes :-

- (1) As to actual production for export, the statistics should not be for the calendar year, but for the season, and should date from 1st June to 31st May.
- (2) Estimates of crops might be obtained through the Resident Magistrates, from the police, or responsible district officials.

- (14) GENERAL.
- (a) Chief Inspector's Notes:-
  - (1) Storage of Maize at the Ports.—Desirable that stores at each port should be adjacent to one another. At present stores at Durban are scattered about; this means extra cost in handling, which eventually falls to be paid by the producer.
  - (2) Proposed Prohibition of Kiln-dried Maize under Government Supervision.—The prices paid for South African maize are paid because it is sun dried. Kiln-dried maize should not, it is thought, receive the special export rates.
  - (3) There will be brought up for consideration the desirability or otherwise of obtaining standard samples of maize from other countries for exhibition at agricultural shows for purposes of comparison.
  - (b) Notes by Produce Section: -
    - Nos. (1) and (2) of Chief Inspector's notes are approved.
    - (3) The Section does not approve of this suggestion. South African grain is superior to any other, and such exhibition might result in farmers becoming lax in maintaining the present standard.

## OCEAN FREIGHTS.

The South African Merchants' Committee (on which this Chamber is represented by Mr. James Hosken) has kept your Committee informed with regard to its negotiations from time to time with the Steam Conference Lines.

## Rates and Classification of Goods.

The particulars of changes have been notified to members of the Chamber.

AD VALOREM RATES.—In November last it was notified that, in regard to a long list of commodities which the Conference Lines deemed to be valuable cargo, they intended to ask for values at any time of shipment in order to ascertain whether the *ad valorem* rate would yield a better freight than the tonnage rate, in which case the *ad valorem* rate would be charged.

Upon receipt of this intimation your Committee communicated with the South African Merchants' Committee as follows (12th December, 1910):—

"With reference to the copy sent by you of the letter from the South African Steam Conference Lines of 9th November, indicating their intention to charge an ad valorem rate instead of a tonnage rate on certain goods, when the amount of the freight would thereby be increased, I beg to confirm the cable message sent you on the 10th inst., viz.: 'We most decidedly object imposition ad valorem rates goods not entailing special obligation steamers.'

"My Committee desire to protest against the introduction of the principle of differentiating in rates according to the value of the goods instead of charging on a tonnage basis. It is considered that there is no justification for the change, which, by reason of adding to the already excessive freight charges, will doubtless also result in certain shippers endeavouring to find means of evasion, and thus lead to fraudulent practices.

"I am to point out that none of the goods require any guarding or special treatment on the steamers, as is the case with gold and diamonds, and the responsibility of the steamship owners does not differ in respect of the goods enumerated from that of other classes.

"My Committee therefore trust that the South African Merchants' Committee will strongly urge the reconsideration of the matter."

The Capetown Chamber of Commerce also protested by cable and letter against the innovation.

The South African Merchants' Committee discussed the matter with the Conference Lines, and replied through their Secretary on 25th January, as follows:—

"I am instructed to say that the Lines are prepared to meet the wishes of the merchants by leaving in abeyance the intimation of 9th November last, and reverting to the provisions of the tariff of rates of freight published by your Committee in October, 1909. In this connection I am directed to draw your attention to the clauses of the Bills of Lading of the various Lines in regard to the conditions governing the declaration of valuable cargo."

# Differentiation in Rates.

In January your Committee drew the attention of the Merchants' Committee to the following item in the list of changes of classification notified by the Conference Lines, viz.: "Phosphate of ammonia (when not for use as manure)."

It was pointed out that the Chamber has always been opposed in principle to differentiation in rates on goods according to their supposed ultimate use. Such differentiation invariably means benefiting one section of the community at the expense of other sections. It is difficult to see how such a policy can properly belong to the mere carriage of commodities, and experience has shown that wherever and whenever applied it has opened the door to misrepresentation and fraud, with detrimental effect upon the trader who is not prepared to stoop to deception.

The Merchants' Committee was therefore asked to bring the matter before the Conference Lines.

# The Rebate System.

The views of the Chamber in regard to this question are set forth in the statement submitted to the Commerce and Industries Commission (q.v.).

The movement in favour of the abolition of rebates has been materially advanced by the recent action of the Union Government, which, in the Post Office Bill, has inserted a clause debarring shipping companies who maintain the rebate system from obtaining the Government mail contract. This action is a matter of gratification to those who have so long urged that in the interests of the development of South Africa it is most desirable that there should be a "free freight market."

# Proposed Reduction in Outward Rates of Freight.

For some time past the Merchants' Committee has urged the Conference Lines to reduce the outward rates of freight, but the Lines replied on 2th January to the effect that "while they are at all times desirous of meeting as far as possible the wishes of the merchants, they feel that the present time is inopportune for a discussion of rates or of the considerations set forth in your letter of 21st July last, in so far as the Union Government have introduced a Bill in the Legislature, the intention of which is the abolition of rebates. Such a course would produce chaos in the shipping trade of South Africa."

## POST OFFICE MATTERS.

PRIVATE BOXES.—In October last it was notified that in order to make rentals uniform throughout the Union of South Africa the following charges will operate as from 1st November, 1910, viz.:—

	First year.	Per annum thereafter.
	£ s. d.	£ s. d.
Small boxes	1 5 0	1 0 0
Large boxes	1 15 0	$1 \ 10 \ 0$
Ditto with locked inner cases	3 5 0	3 0 0

Two keys will be issued with each box at the time of letting; additional keys required by a renter will be charged for at 2s. each. New locks will be charged for at 5s. each. Initial deposits for keys are abolished.

ZEERUST MAIL SERVICE.—Complaint having been made that the mail service between Johannesburg and stations en route to Zeerust was inadequate. your Committee inquired as to the position. The Postmaster-General stated that there was a service to and from Zeerust on every week-day. In answer to a request for a similar service to Vaalkop (in place of a tri-weekly one), the Controller (26th July) stated that after taking a record of the correspondence passing, it was considered that any alterations in the existing arrangements was not at present justified.

Postage to German S.W. Africa.—In January last your Committee called attention to a communication from the British Consul at Luederitzbucht (through the Department of Commerce and Industries), in which it was pointed out that the postage from British South Africa to German South-West Africa is  $2\frac{1}{2}$ d., and not 1d., per half-ounce. He adds: "Serious annoyance is caused in all circles owing to the carelessness of correspondents in forwarding letters under-stamped. I would like to add that this is in great measure due, not so much to ignorance, as to sheer carelessness, as some firms will one week put the full amount of stamps on letters, and the subsequent week under-stamp them. This sort of thing injures trade relationship between German S.W. Africa and British South Africa."

## Telephones.

Your Committee addressed the Secretary of the Telephone Department, suggesting that when the next list of telephone subscribers was issued it should be stated after each number whether the instrument is at the subscriber's office or his residence.

In reply, the Department stated that, so far as was known, in all cases where the subscriber's name is not followed by the word "residence," it can be assumed that the telephone is a business connection. If any cases are brought to notice where this is not the case, the necessary amendment will be made on a reprint of the list.

# Wireless Telegraphy.

In reply to inquiry as to whether steps had been taken to ratify the International Wireless Telegraphy Agreement of Berlin (November, 1906), the Acting Postmaster-General stated that the late Governments of the Cape Colony, Transvaal, and Natal adhered to the Convention as from 1st January, 1907. The late Orange River Colony Government did not give its adherence to the Convention, on the ground that, the Colony being an inland State, such a course was unnecessary; but steps have recently been taken for the Union of South Arica as a whole to adhere to the Convention.

A public announcement was made of the opening of the wireless telegraph station at Durban, and of the rate of charge for communicating with vessels fitted with the necessary apparatus, which is 11d. per word to or from any place within the Union of South Africa, with a minimum charge in the case of certain vessels.

## Cable Rates.

In reply to a question put by Mr. Quinn in the House of Assembly at the request of your Committee, it was stated that the Government contract with the Cable Companies expires on 31st December, 1919. During the last three years the subsidy, which was to be paid by the Government if the revenue was less than £300,000, has had to be met. The revenue

for 1909 was £283,000. No reduction in cable rates could be considered at present, but as the revenue is increasing, the time may soon come when the Government may be able to do something in the desired direction of reduction.

# Registration of Telegraphic Addresses.

The Minister of Posts and Telegraphs, replying to a question put by Mr. Quinn, stated he had levelled up charges in the Transvaal by one shilling for the purpose of uniformity. He justified the charge of £1 1s. as being the amount charged in the United Kingdom.

# Transcription of Cables and Telegrams.

In view of complaints received that telegrams and cables are sometimes sent out in illegible handwriting, your Committee suggested that to avoid difficulty in this respect all messages should be typewritten; and further, that it would be a great convenience to merchants if a distinction was made in the colours of the paper and envelopes used for telegraphic and cable messages respectively.

After correspondence on the subject, Mr. J. Wilson (for the Postmaster-General) wrote on February 25th:—

"I am in receipt of your further letter of the 6th inst., and beg leave to assure the Chamber that the suggestions made in regard to the methods of telegraphic working, especially with reference to the typewriting of messages, are quite appreciated. Recent developments in the direction referred to are well known to this Department, and innovations which are claimed to be an improvement on the present system of working are always fully looked into. Typewriters are utilised to a limited extent in the Transvaal and Natal, and their increased use is dependent upon results, regard being had to efficiency, speed and accuracy, and the particular working circumstances of this country. With reference to the complaint of illegible writing, I find that only two cases of this nature are recorded as having been lodged at Johannesburg during the past six months. I shall be glad if members of the Chamber will bring to notice any instances of indistinct writing,

when such action will be taken as will, it is hoped, prevent further cause for complaint.

"As regards specially marking envelopes which contain cablegrams, whilst the Department is not in favour of such discrimination for the reasons already given, it is prepared to give the Committee's suggestion a trial, and will arrange for telegraph envelopes containing cablegrams to be stamped prominently with the word "Cablegram." It is necessary, however, to point out that the Department cannot accept responsibility for any failure to treat a cablegram in this way, as in the expeditious enveloping of telegrams it will be an easy matter for the officer doing work to overlook that the message is from abroad. In any case, all messages, whether inland or foreign, will continue to be given the promptest possible despatch."

## MUNICIPAL MATTERS.

## Sureties for Tenders.

Sureties for Tenders.—The attention of your Committee was drawn to the fact that under the conditions of the contract for the new Market Buildings, the successful contractor would be required to deposit in cash 10 per cent. of the contract price as security for the fulfilment of the contract. Your Committee pointed out to the Municipality that, as it was anticipated the value of the contract would be in the neighbourhood of £50,000, the required deposit, in cash, of so large a sum as approximately £5,000 would probably prevent all but the larger firms from submitting tenders, which was obviously not in the public interest. Your Committee represented the desirability of allowing the alternative of good and sufficient surety, and of the amendment of the conditions of contract accordingly.

The Town Clerk replied that the matter had been carefully considered by the Parks and Estates and Finance Committees. The estimated cost of the steelwork of the building was £20,000, and the Committees recognised that a 10 per cent. cash deposit would be somewhat high for a contract of this magnitude. It had, therefore, been decided to accept a cash deposit or bank guarantee amounting to 10 per cent. up to £5,000, and 5 per cent. for any additional sum over £5,000. These conditions with regard to the deposit would be embodied in the contract.

# Municipal Abattoirs.

Representations were made to your Committee by the Cold Storage Companies in reference to the proposal of the Municipality to provide at the abattoirs large refrigerating chambers. It was contended that such chambers were unnecessary, and that their installation involved unjustifiable interference with existing private enterprise. Your Committee made careful inquiry into the matter, and a communication was addressed to the Town Clerk on the 7th December in the following terms:—

With reference to your letter, No. 4/71, of the 11th ultimo, on this subject, 1 am instructed to ask you to convey my Chamber's thanks to the Chairman and members of the Public Health Committee, for their courtesy in meeting a Sub-Committee of the Chamber on the 18th November at the abattoirs, and for the information given as to the Council's policy in connection with this matter.

The members of the Sub-Committee were greatly interested in their visit, and, following upon their report, the Executive Committee desire to offer the following comments for the consideration of the Public Health Committee, viz:—

- 1. It is considered that the abattoirs will be most valuable to the town in securing the cleanly handling and delivery for consumption of sound meat; and, when the further accommodation for slaughtering purposes (which it is understood is to be made) is complete, the abattoirs should be admirably fitted for the purposes for which they were designed.
- 2. My Committee would, however, strongly urge that the question of providing large refrigerating facilities should be reconsidered. On this question I am to state that my Committee sympathises with the representations made by the Cold Storage Companies that the contemplated provision is unnecessary, and that the accommodation provided by these companies is fully adequate to meet the requirements of the public.

It is, of course, recognised that if any monopoly prejudicial to the public interest would be likely to occur if a refrigerating plant were not installed at the abattoirs, the position would be different. But such a condition of affairs has not arisen.

- It is clearly evident that it is neither necessary nor desirable that meat should be kept for any considerable time, either at the abattoirs or in refrigerating chambers. With reference to the argument that some butchers, when cattle are plentiful and prices low, might wish to buy, and to keep meat in the refrigerating chambers at the abattoirs for a week or two, inquiry shows that any apparent advantage from this course would be lost by reason of the storage charges which would be incurred, and also of the fact that meat once frozen realises a much lower price than fresh meat.
- 3. This Chamber is strongly opposed to the utilisation of public moneys by Government or Municipal Departments in the direction of trading in competition with private enterprise. When this aspect of the matter was submitted to the Public Health Committee the Sub-Committee from the Chamber were assured that the proposed refrigerating chambers would be used only for storage of meat from the abattoirs. For the reasons already stated my Committee consider that the quantity of storage required for meat alone would be very small, and that if the proposed Municipal refrigerating plant were installed, the revenue derived would be found to be quite inadequate to the expense of the maintenance. It would then probably follow, at some future date, members of the Council would urge for an effort to be made to render the scheme self-supporting, by the sale of ice and the storage of poultry, butter, and other produce, etc., to the detriment of existing Cold Storage Companies, and without any corresponding advantage to either producers or the consuming public. The members of the present Public Health Committee assured the

Chamber that no such development was contemplated, but my Committee would point out that the present members of the Council have no power to bind their successors in office in such a matter.

4. I am to remind you that the merchants of the town are also large taxpayers, and from this standpoint, as well as from the foregoing considerations, my Committee would submit that the scheme submitted, involving a further expenditure of £6,400, is not justified by the arguments which have been adduced in its favour—particularly in view of the urgent need of capital expenditure in other directions.

# Distribution of Handbills.

Your Committee addressed the Municipality in reference to the desirability of amending the Traffic Bye-laws so as to check the littering of the streets by the indiscriminate distribution of handbills, circulars, etc. It was recommended that the Bye-laws should confine the circulation of handbills to house-to-house distribution.

The Town Clerk subsequently notified that amendments of the Bye-laws were being prepared with the object of carrying out the Chamber's recommendation.

# Fire Brigade.

In connection with a proposal by the Water Committee of the Municipality to levy charges for Fire Brigade services, representations were made that special charges should not be made in the manner proposed, seeing that the Brigade is provided as a service to the general community as distinct from the individual; and also that the allocation of charges under the proposed Bye-law would lead to constant dispute and it would be practically impossible to carry out the scheme so as to operate equitably.

The Water Committee subsequently withdrew their proposals.

# ASSOCIATION OF CHAMBERS OF COMMERCE OF SOUTH AFRICA.

## (1) Annual Congress.

The 15th Annual Congress of the Association was held at Bloemfontein on 12th, 13th, and 14th July, 1910, under the presidency of Mr. W. Ehrlich.

Messrs. W. A. Martin, A. Rogaly, and A. F. Robinson were the delegates of this Chamber, and their report upon the proceedings of the Congress was submitted to the Monthly General Meeting of members in August last, as follows:

- (1) Representation.—Twenty-six Chambers were represented by direct Delegates and some of these held the Proxies of other ten Chambers. In this connection your delegates desire to express the opinion that an Amendment of the Rules of the Association is desirable. It is recognised that it may be difficult for Chambers with restricted Membership to arrange for one of their own members to attend, but in that case, such Chamber should appoint some member of another Chamber (who is not otherwise a Delegate) to represent it personally. The present system permits Delegates sent by one Chamber to hold voting proxies for several others—whose interests on all questions are not necessarily identical; and in the opinion of your Delegates such proxies are frequently used in a manner which is prejudicial to the Chamber giving such proxies. It mitigates against the usefulness of these Congresses if there are a number of Chambers each year which, having no direct personal representatives, are beyond the reach of argument—and have surrendered voting power (often without any qualification) into the hands of Delegates whose first duty is to the particular Chamber which appointed them and whose natural inclination is to utilise proxies for the benefit of such Chamber. Such proxies sometimes represent one-fourth of the total voting power; and as an illustration of the present method it may be pointed out that East London and Port Elizabeth Chambers had, at this Congress, nct only three votes each but also four proxies each. The request was therefore made that the Executive Committee would take the matter into consideration with a view to an alteration being made before the next congress.
- (2) The Constitution.—Hitherto the Executive Committee and Officers of the Association have been centred at Capetown, but in view of the altered conditions under the Union of South Africa, the work is to be divided; the Chairman, Treasurer, and six members of the Executive Committee will be at Capetown, and the Vice-Chairman and six members in the Transvaal. The Capetown section will prepare for the annual Congresses and will watch the proceedings of Parliament in the interests of the Association; and the Transvaal Committee will be in touch with the Ministry and Government Departments throughout the year. Mr. E. Chappell was elected President for the ensuing year and Mr. W. A. Martin, Vice-Chairman of the Executive Committee.

(3) The Minister of Commerce and Industries.—After the Delegates had been welcomed by the Administrator, O.F.S., and the Acting Mayor of Bloemfontein, the Congress was addressed by the Rt. Hon. F. R. Moor, Minister of Commerce, who expressed his readiness to receive representations from the commercial community at all times.

Advantage was taken of Mr. Moor's presence in Bloemfontein to submit to him by deputation the following resolutions, viz.,

(a) Export of Maize: (introduced by Capetown).—That in reference to the letter addressed by the General Manager of the C.S.A.R. on the 9th June to this Association, stating that (a) full ordinary railway rates will be charged on any grain rejected by the Government Grader as "unripe" "wet" or "mouldy" and (b) that no railway rebate will be granted even if the grain be subsequently offered and graded as fit for export:—

This Congress is of opinion that whe arrangements in this connection hitherto in force should be allowed to continue, viz.,

- (1) that in case wet grain be received at any port for shipment and be afterwards dried at the expense of the shipper and to the satisfaction of the Government Grader, it may be exported under the usual official certificate as to quality;
- (2) that in case other inferior grain, for which there is a good market oversea, be received at any port for shipment, and not passing the Government Grader, it shall be permitted to exported without certificate; and
- (3) that the special export railway rates shall be applied to all grain exported under the conditions set forth in (1) and (2).
- (b) Wharf Dues: (introduced by Durban).—That in the opinion of this Congress the Union Government should at the earliest possible date take steps to render uniform the wharfage dues on oversea imports into all the ports of the Union.
- (c) Government Contracts: (introduced by Johannesburg).—

  "That this Congress reaffirms its opinion that in the general interests of South Africa the present method of purchasing supplies for Government Departments should be revised, and the necessary supplies obtained by tender through South African merchants and agents."
- (d) Government Trading: (Pretoria and Johannesburg Unambers).—"This Congress is of opinion that trading by Government Departments or the application of public monies towards that object, interferes with the ordinary trading of the community, and is, from an economic point of view highly detrimental to the best interests of South Africa."
- (4) Special Committees.—Were appointed to advise the Congress of the following subjects, viz:—
  - (a) Public Holidays.—The Congress agreed to ask the Government to adopt the following, viz:—(1) New Year's Day, (2) Good Friday, (3) Easter Monday, (4) Whit Monday, (5) Union Day, 31st May (to also represent Empire Day), (6) 1st Monday in August (to celebrate the King's Birtuday), (7) 1st Monday in October, (8) 16th December (Dingaan's Day), (9) Christmas Day, (10) 26th December.

(b) Commercial Education.—From May, 1911 and annually afterwards in the month of December, Commercial Examinations are to be held under the control of the Association.

The syllabus of the London Chamber will be worked to, but the questions will be set and the papers adjudicated upon, by South African Examiners.

- (5) CUSTOMS TARIFFS AND INDUSTRIAL DEVELOPMENT .-
- (a) South African Commission.—The resolution of last year advocating the appointment of a Commission of enquiry with comprehensive terms of reference, was adopted "nem. con," after the insertion of the words "without delay."

An amendment asking that the recommendations of the Commission must have "due regard to the established interests" was defeated by 26 votes to 11.

- (b) Customs Tariff Amendments.—It was decided to recommend (1) the abolition of the duty on oversea suppliers' catalogues (21 votes to 12). (2) a rebate of the duty paid on sugar when such sugar is utilised in articles manufactured within the Union for export (carried by 26 votes to 13). (3) That for offences against the Customs Laws on parcels through the post prosecutions should be instituted when the Authorities have reason to suspect fraud (carried on vote by Chambers by 30 votes to 28).
- (6) RAILWAY MATTERS.—As usual, proposals relating to the Railways constituted a large proportion of the Motions on the Agenda paper. Amongst those adopted the following are of chief interest, viz:—
  - (1) Reduction in Rates.—That these should not be delayed for the four years allowed under Section 127 of the Union Act, but that an early revision of Railway Rates should be made and material reductions effected.
  - (2) Preferential Railway Rates.—That the recommendations of the Inter-Colonial Conference of February last be adopted, viz., that these rates be abolished except for export purposes and that any necessary protection be provided by Customs or by other means. (23 votes to 7).
  - (3) Tariff Book.—That the classification of goods should be simplified and made uniform over all lines.
  - (4) Basing Point Rates.—The principle of basing point rates were affirmed by 23 votes to 13, and on a vote by Chambers by 28 to 22.
  - (5) Large Consignments.—Last year's resolution advocating lower rates for consignments of 5 tons and over from one consignor to the consignee was reaffirmed by 23 votes to 14.
  - (6) Readjustment of Rates. This Chamber's resolution was adopted. It included (a) provision for distributing centres, (b) abolition of rebates (c) removal of all anomalies including those which have arisen in the past because of conflict of interest between the separate Railway Administrations or Colonies.
  - (7) Through Bills of Lading.—The suggested introduction of this system was again unanimously opposed.

- (8) Forage.—Agreed to ask that the railage of forage should be charged at per ton, with a minimum of 4 tons.
- (9) Capetown—Transvaal Service.—Agreed to ask for a fast service which, from Capetown, would only necessitate one night being spent in the train.
- (10) Railway Headquarters.—A supplementary motion was submitted deprecating the centralisation of the Railway Administration in Pretoria and asking for it to be located "where it is most convenient and central, with due regard to economy." This was carried but the Delegates from several Chambers declined to vote as they considered an opportunity should have been given to all Chambers to consider such a question prior to the Congress.
- (11) Owner's Risk.—It was unanimously decided to recommend that "owner's risk" should not releive the Railways of responsibility as to the number of packages received or delivered by them; and that the practice of signing receipts "loaded by sender— not checked" should be discontinued.
- (7) PARLIAMENTARY REPRESENTATION.—A resolution was passed urging the Prime Minister to take into careful consideration the desirability of appointing four Commercial Senators (one from each Province).
- (8) Other Subjects. Amongst other decisions of the Congress may be mentioned:—
  - (a) That the Government arrangements with the shipping companies re export of Maize should be of as permanent a characteras possible, and three months notice should be given of alterations.
  - (b) Better arrangements for estimating the crops expected to be reaped within the Union.
  - (c) Codification of Commercial Laws.—The Johannesburg resolution advocating legislation was agreed to.
  - (d) Public Trustee.—The motion for the creation of such an Office was carried by 21 votes to 12.
  - (e) It was agreed to ask for legislation providing simple and effective means of Collection of Debts.
  - (f) Bonds.—The general clause in Hypothecation Bonds was again condemned.
  - (g) Weights and Measures.—It was decided to urge the introduction of legislation at the earliest possible date; the draft Government Bill is to be circulated for consideration by the several Chambers.
  - (h) Commercial Legislation.—The desirability of early publication of proposed changes to be urged upon the Government.
  - (i) Post Office Matters.—Recommendations were made for reductions in the charges for letters, for registration, for parcels and for telegrams.
- (9) Entertainment.—Your Delegates desire to place on record their appreciation of the cordinity of their reception and of the arrangements made for their comfort and entertainment.

Thanks are due to the Bloemfontein Chamber of Commerce, the Mayor and Town Council; the Bloemfontein Club, and to other bodies who offered hospitality, etc., which the Members of the Congress, through pressure of business, were unable to avail themselves of.

## (2) THE GENERAL EXECUTIVE COMMITTEE.

This Committee is now divided into two parts, the Cape Colony and the Transvaal sections respectively, Mr. E. J. Cattell (Capetown) and Mr. W. Smale Adams (Johannesburg) being joint secretaries.

The following are the records of interviews with Ministers and officials, which the Committee have held for the purpose of pressing upon the Government the several recommendations of the Annual Congress:—

Minutes of Meeting of General Executive Committee (Cape of Good Hope Section) with the Commissioner of Customs (Mr. J. W. Honey) at Capetown, on Monday, 8th August, 1910, at 11 a.m.

In addition to Mr. Honey, there were present:—Mr. J. W. Jagger (Chairman of the Committee), Messrs. W. Duncan Baxter, K. Spilhaus, A. Walsh, and L. Wiener.

MERCHANT SHIPPING ACT.—Resolution 22:-

"That legislation should be introduced to provide that the Loading Mark shall apply to foreign vessels in South African ports; and that a Select Committee or Commission should be appointed by Parliament to deal with the whole question of legislation concerning merchant shipping in South Africa, incorporating such provisions of the Merchant Shipping Act as may be required."

The Committee urged upon Mr. Honey the necessity for the introduction of legislation in the Union Parliament to give effect to this resolution, particularly because of the absence of provisions in the existing Law enabling the Government to exercise supervision upon foreign vessels calling at South African ports; and it was recommended that a Select Committee or Commission should be appointed at an early date in order to thoroughly investigate the matter for the early attention of Parliament.

Mr. Honey informed the Committee that a Merchant Shipping Act had already been drafted, including the provisions of the Imperial Merchant Shipping Act, which was applicable to South Africa, and that this Bill was now in the hands of the Attorney-General. Mr. Honey promised to circulate a copy of the Bill to all parties concerned for their attention.

SEA FREIGHT ON MAIZE.—Resolution No. 26:—

"That in the opinion of this Congress it is desirable that any future arrangements made between the Union Government and the Conference Steam Lines with regard to rates of freight on maize should be of as permanent a character as possible, at a reasonable freight rate, and should be concluded in time to allow the publication of at least three months' notice prior to any alteration in the freight rates."

The recommendations contained in this resolution were submitted for favourable consideration. Incidentally it was pointed out that the terms of Bills of Lading were being altered frequently without notice. As a recent instance, the Conference Lines had decided that the Bills of Lading in respect of Kaffir Corn and Hominy Chop should have a further provision added to them, imposing a charge of 1s. 6d. for discharging cargo at Antwerp and Hamburg, making the rate 16s. 6d. (formerly 15s.) for Kaffir Corn and 13s. (rormerly 11s. 6d.) for Hominy Chop. Mr. Honey promised to give the terms of the resolution his attention.

RESOLUTION No. 27:-

"That, in regard to the agreement which has recently been completed between the South African Steamship Lines for the shipment of certain classes of grain from this country, this Congress expresses its deep regret that adequate freight space has not been guaranteed during the "wool season," and that this Association was not consulted while the subject was under negotiation, and especially in view of the terms of Resolution No. 6, adopted at the last Congress, which was submitted to the late Governments of the Cape Colony, Natal, Orange River Colony and the Transvaal for their serious consideration."

In connection with this resolution, Mr. Honey pointed out that until the Department of Commerce and Industries came into existence he had no part in the negotiations. It was pointed out to him that although the Steamship Companies would allow exporters the freedom of obtaining "outside" freight when the ordinary steamers were not available during the wool season, yet it was impossible to obtain any guarantee of freight from the Conference Lines in time to enable exporters to be satisfied that they would be able to fulfil forward contracts made. The freedom referred to was not conceded until the arrival of a vessel, and it was ascertained that no further space was available. The Committee recommended Mr. Honey to enter into negotiations on the lines that during a period of three months of the wool season exporters should be permitted to have an entirely free hand in obtaining freight. A further instance brought to his notice was that the Conference Lines insisted upon shippers to America sending their exports via England at ordinary rates, while at the same time a direct line of steamships between South Africa and America, outside the Conference Lines, was prepared to take exports at considerably lower rates than can be charged via the longer route.

Minutes of Meeting of the General Executive Committee (Cape of Good Hope Section) with the Acting General Manager of Railways, held on Monday, 22nd August, 1910, at 3.30 p.m.

There were present:—The Acting General Manager of Railways (Mr. Hoy), the Assistant General Manager (Mr. C. G. Creswell Clark), together with Messrs. J. W. Jagger, K. Spilhaus, A. Walsh, and L. Wiener.

The meeting was held for the purpose of submitting and considering resolutions Nos. 10, 12, 18, 19, and 24, which were adopted at the recent Congress at Bloemfontein.

In regard to resolution No. 10 (classification), Mr. Hoy stated that he was expecting to investigate the whole question of rates at present existing on the railways of the several Provinces of the Union, and he was of opinion that the recommendation of the Congress should be given effect to.

In connection with resolution No 12 (forage rates), Mr. Hoy expressed the opinion that the Cape Couony was very much in advance of the Orange Free State in regard to this question, that in the Cape the difficulty of loading a truck to its four-ninths capacity had been successfully overcome, and that he was not disposed to reduce the Cape standard and penalise them in order to give facilities to the Orange Free State Province, which did not appear to be at all necessary. He stated that the Orange Free State was entirely under a misapprehension in regard to the matter, and that the four-ninths capacity related entirely to the cubical capacity of a truck; and as it was carried out properly in the Cape of Good Hope Province, the Orange Free State Province must therefore conform to the same standard.

In connection with No. 18 (loading of trucks), Mr. Hoy stated that he had gone very carefully into these complaints at various stations in the Orange Free State, that he was perfectly well satisfied with the railway staff at present provided, and that it was ample for all purposes. His attention had been previously called to these complaints, but he was of opinion that it would not result in economical working by overmanning the staff, as was apparently desired in the resolution.

In regard to No. 19 (owner's risk), Mr. Hoy pointed out that an easy way out of the difficulty was this: that if consignors would pay the expenses of checking the number of packages in any consignment, the Railway Department would be prepared to give a receipt for the exact number of packages loaded, and in the event of this principle being accepted he would be inclined to make it compulsory so as to put all merchants upon the same basis. Before taking any steps, however, he would thoroughly investigate the question, and then come to a decision upon it.

The subject of No. 24 (maize export), was thoroughly discussed with Mr. Hoy. He pointed out that the decision in regard to the matter did not rest entirely with him, although he agreed with the terms of the resolution after it had been explained to him, and he was satisfied from assurances given him that there was no risk of certain dealers in Europe buying up inferior maize, sorting it and treating it, and then disposing of it to the detriment of the graded maize which was shipped with a certificate. Mr. Hoy promised to discuss the matter with the Director of Agriculture of the Union on his return to Pretoria, with a view of giving effect to the resolution.

Commercial Conferences with the Railway Department.—Mr. Hoy referred to the practice which had obtained in the Transvaal and Orange Free State in the past of holding bi-annual Commercial Conferences, and he expressed the opinion that in the new condition of things the most advantageous manner of carrying on these meetings would be to hold them annually, and that they should take place on the occasion of the Congresses of this Association, that is, a Railway Section should be arranged when all such matters as had been previously dealt with by the Commercial Conferences with the Central South African Railways could be discussed. The Committee promised to discuss this matter, and then to give a reply upon the subject.

Minutes of Meeting of the General Executive Committee (Transvaal Section) with the Hon. the Minister of Justice, held at Pretoria, on Saturday, 10th September, 1910, at 10 a.m.

Present:—The Hon, the Minister of Justice (General Hertzog), and Messrs. E. Chappell, W. A. Martin, E. F. Bourke, R. Hamilton, A. H. James, with W. Smale Adams, Secretary.

The meeting was held for the purpose of considering resolutions Nos. 34 to 40, inclusive, of the last annual Congress.

### (1) Codification of Commercial Laws.—Resolution:—

"That it is desirable in the general interests of South Africa that legislation should be passed by Parliament, codifying existing South African Laws affecting commercial transactions—such as those dealing with Insolvency, Public Holidays, Licences and Stamp Duties, Magistrates' Court procedure, etc., etc.

The Minister stated that the Government recognised the desirability of codifying the commercial laws of the several Provinces. With regard, however, to the subjects mentioned in the recommendations, matters such as Public Holidays, Licences and Stamp Duties would probably fall within the functions of the Ministry of the Interior.

Certain action in the direction asked for had already been taken. The Insolvency Bill prepared by the late Attorney-General of the Transvaal had been taken as a basis for a measure which was being drafted, and the same could be said in reference to a Magistrates' Courts Bill.

He could not say whether these two Bills would be ready in time for the first Session of Parliament. As a matter of fact, some 100 measures were in comtemplation. He, however, still hoped it would be possible to bring in the Insolvency Bill, and when the draft was ready he would furnish copies in order that the views of the Association could be ascertained.

#### (2) Administration of Estates.—Resolution:—

"That in the opinion of this Congress there should be created by the Union Government the office of Public Trustee, for the administration of estates and trust business which may be placed in his hands by the public."

General Hertzog said that he entertained some doubt as to whether such an official as a Public Trustee would be sufficiently intimate with the movements of prices of shares, property, etc., as to realise such to the best advantage. He might find himself restricted by the requirements of the law, and might consider himself obliged to proceed with the realisation of assets, when perhaps a Trustee with commercial knowledge would prefer to wait for the opportunity of obtaining better prices. The Minister feared that from this standpoint the action of a Public Trustee might sometimes be detrimental to those interested in the estate.

The Deputation pointed out that it was proposed that it should be entirely optional on the part of the public as to whether they availed themselves of the services of such an official or entrusted their affairs to an Accountant or Trust Company. Experience in New Zealand and England had proved that such officers (who had expert advisers) had rendered excellent public service. It was suggested, therefore, that inquiry should be made as to the results of the working of the system in the countries in which it is in operation.

General Hertzog said he would give the matter careful consideration, and he thought that perhaps a way could be found of meeting the dangers he had suggested—either by limiting the authority of such official or, on the other hand, by allowing him to exercise his discretion in certain circumstances.

## (3) Collection of Debts. Resolutions: -

- "(a) That in view of the present difficulty and costliness in recovering commercial debts, this Congress submits that a uniform law be enacted as early as possible, providing for improved and effective remedies for enforcing due payment of debts."
- "(b) That in all cases of debt collection, the debtor or debtors shall be responsible for the costs incurred, including collector's commission."

In connection with (a), the Minister promised to consider the report which the Committee on Small Debt Costs had submitted to the late Transvaal Government, and which included a quantity of information and recommendations as a result of a very careful inquiry.

As to (b), General Hertzog stated that a provision of this nature had been included in the O.R.C. laws, but it was afterwards repealed, because it was found to be very unsatisfactory in its operation.

In the course of discussion, attention was called to the hardships of requiring creditors to take proceedings in any district to which a debtor may remove, and it was submitted that the latter should be required to answer a summons in the town in which the debt was incurred.

The Minister said it was possible that some method of minimising the difficulty could be found—such, for instance, as providing that once a summons was issued it could be endorsed for another district. But it might be found that this would lead to confusion, and also encourage creditors to be slack.

#### (4) Hypothecation Bonds.—Resolution:—

"That the General Clause in hypothecation Bonds is unjust, inequitable and detrimental to trade, and should therefore be abolished."

General Hertzog stated that he was in agreement with this recommendation, and it was proposed to embody it in the new Insolvency Bill.

On the subject of Bonds the Deputation called attention to the unsatisfactory position in which creditors were placed, owing to the decision of the Supreme Court of the Transvaal (Standard Bank v. Wentzel and Lombard), which declared the entry of a new member into a partnership had the effect of creating a new firm, and rendered it necessary to register a new General Bond.

It was also suggested that persons holding powers of Attorney should be required to register the same for the information of creditors.

The Minister promised that he would make inquiry into these matters.

(5) INSOLVENCY LAWS.—Resolution:—

"That in the opinion of this Congress a Commission should be appointed to inquire into and report upon the Insolvency Laws of the four Provinces with a view to the early preparation of a Union Bill for the establishment of uniform legislation on that subject and the provision of better protection for creditors."

The Minister said that in his opinion the appointment of a Commission would mean the undue postponement of legislation which was badly needed. The draft Insolvency Bill to which he had referred, had been very carefully drawn up—after full inquiry had been made as to the laws of the several Provinces and consideration had been given to recommendations of commercial and professional organisations. He would, however, see that the Association was given an opportunity of considering all the draft Bills to which he had referred before they were presented to Parliament.

- (6) REGISTRATION AND TRANSFER OF BUSINESSES.—Resolution:—
- "This Congress is of opinion that the Transvaal Act relating to Registration and Transfer of Businesses should be adopted by the Union Government."

General Hertzog said that he was in full sympathy with the prinsiple of this legislation, and was glad to hear it was working satisfactorily in the Transvaal, but the subject was one that was more intimately connected with the Ministry of the Interior.

The deputation having thanked the Minister for the sympathetic manner in which he had received the several recommendations, then withdrew.

Minutes of Meeting with the Hon. the Minister of Railways and Harbours, held at Government Offices, Pretoria, on Tuesday, 4th October, 1910, at 3.30 p.m.

Present:—The Hon, the Minister, the Acting General Manager of Railways, and Messrs. E. Chappell, W. A. Martin, E. F. Bourke, R. Hamilton (Pretoria), H. Moschke, with W. Smale Adams, Joint Secretary.

The Resolutions of the last Annual Congress which referred to matters connected with his Department were submitted to the Minister, who promised to consider them in Conference with the officers of the Departments.

REDUCTIONS IN RATES.—Mr. Sauer admitted that it was probable, in view of the increased traffic, that there would be a substantial profit over working expenses. Of course it was necessary to make provision for renewals. It was also desirable to equalise the rates in all the Colonies and to remove many anomalies which had hitherto existed.

The question of a general revision of rates was now under careful consideration of the Administration. He hoped the new arrangements would be ready before the meeting of Parliament, and it was possible that announcements would be made before then. He would bear in mind the request of the commercial community that adequate notice should be given of reductions in view of the losses which would otherwise be sustained by merchants who held large stocks.

Basing Point Rates.—Mr. Sauer said he had gone into the arguments put forward on behalf of this system and considered there was a good deal to be said for it. The Cape Government had been on the point of adopting it when Union intervened.

PREFERENTIAL RAILWAY RATES.—The Minister expressed his agreement with the Association in condemning the principle of giving preference to certain articles by means of railway rates. He was not in favour of extreme protection, but considered that any assistance granted by the State should be arranged through the Custom House. The time for dealing with the question, however, would arise when the new Customs Tariff was under consideration.

RATES FOR LARGE CONSIGNMENTS.—Mr. Sauer said he assumed that the Association did not necessarily wish to adhere to the five ton minimum. He was in favour of the general principle of giving cheaper rates for larger consignments, and would confer with his officers on the matter.

CLASSIFICATION OF GOODS.—The Deputation were informed that steps were now being taken with a view to simplifying and making uniform the classification of goods.

FORAGE.—With reference to the recommendation that the basis of charge should be altered and railage paid at per ton weight, the General Manager of Railways referred to the reply wmch he gave to the Deputation which he met at Capetown on the subject in August, and pointed out that the present system worked satisfactorily so long as the forage was properly pressed, and this it was most desirable to encourage.

THROUGH BILLS OF LADING.—The deputation explained the reasons for opposing the introduction of this system by the Government.

Incidentally the Minister stated that he was not in favour of Government trading; the less enterprise it embarked upon the better. He had, for example, given instructions that the sale of grain bags by the Railways should be discontinued.

LOADING AND CHECKING OF GOODS.—Mr. Sauer said that it seemed rather hard that a consignor should be required to load his goods and then that the Railway should give a receipt marked "Loaded by senders, unchecked."

The General Manager, however, explained that this referred to private sidings; and that the Administration had offered to place a checker wherever senders were prepared to meet the cost.

OWNER'S RISK.—With regard to the recommendation that "owner's risk" should not relieve the Railway of responsibility as to the number of packages received or delivered by them, the General Manager stated that the difficulty in the matter lay in the fact that with regard to goods coming through Lourenco Marques the handling and loading was not done by the Union Railway staff.

WHARFAGE DUES.—The Minister asked if the Deputation did not think that the sum of the charges payable at the Ports should be made uniform and not the wharfage dues only. It was, however, pointed out that the services rendered varied at different ports, and the recommendation, therefore, applied to wharf dues only.

PROTECTION OF SHIPPING.—The Minister stated that a Wireless Telegraph Station had been placed at Durban and another would be provided at Capetown. A good deal had been done in recent years in the direction of lighting the coast and other proposed lights were under consideration.

Export of Maize.—Mr. Sauer pointed out that since the Congress met the Railway restriction complained of had been removed. Provision had also been made for the export arrangements to apply to grain exported to German South-West Africa. He was personally in agreement with those who asked that exporters might be allowed to export under-grade maize for what it would fetch on its merits.

#### CONTRACTS.--

- (a) In reference to the recommendation that Government Contracts should be placed with South African merchants and agents, the Minister said that certain exceptions must be allowed for,, but unless distinct advantages were otherwise obtainable the Government ought not to go beyond South African merchants. Of course, this was subject to the proviso that the Government does not pay too much.
- (b) He agreed with the principle of the suggestion that the names of successful tenderers, together with the prices for definite quantities, should be published, but would inquire as to whether there were objections from the point of view of the Administration.
- (c) The recommendations for the return of samples or payment for the same he also agreed with.

Weekly Payment of Wages.—After a discussion as to the practice of Municipalities and of commercial employers, the Minister said he would consider whether the extra expenditure involved could be justified.

The deputation having thanked the Minister for his reception of the several recommendations then withdrew.

Minutes of Meeting of the General Executive Committee (Cape Colony Section) with the Hon. the Minister for Posts, Telegraphs and Public Works, held at the General Post Office, Capetown, on Thursday, 10th November, 1910, at 10 a.m.

In addition to the Hon. the Minister, the Secretary of the General Post Office was present, together with the following members of the Committee, viz.:—Messrs. J. W. Jagger (Chairman), W. Duncan Baxter, K. Spilhaus and J. M. Stephen.

Postage Rates.—The Committee recommended that the charge of 2s. 6d. which is now made for posting letters on board royal mail steamers between 3 and 3.45 p.m., immediately prior to their departure, should be considerably reduced. The Secretary of the Post Office pointed out that there was only one postal officer on board, and that his work was so onerous, and the time at his disposal so small in attending to passengers, to postal matters, and to the ship's telephone, that it was considered very undesirable to encourage the public to make use of those facilities. This was the reason why the charge was fixed at 2s. 6d.

It was pointed out by the deputation that it was very necessary indeed under exceptional circumstances to make use of the provisions of this regulation, and Mr. Graaff agreed to reduce the rate to 1s., and if necessary to put a second man in charge of the ship's telephone. The Minister had already discussed the matter of accommodation with the Union-Castle Company, and it was probable that improvements would be made in this connection.

The Committee then discussed various resolutions of the last Congress.

Postage Rates.—Resolution No. 49:—Mr. Graaff informed the Committee that he had already investigated the question of the rates of letter postage, with a view to making reductions, but had ascertained that in order to give effect to the resolution it would mean a loss in revenue of about £35.000; and as this was a matter affecting the financial position of the country, he asked the Committee to allow it to stand over for further consideration, though he was personally in favour of the reduction, if it were possible. Mr. Graaff pointed out that under the Postal Convention it was permissible to charge  $2\frac{1}{2}$ d. per half-ounce for oversea letters, but that the rate from South Africa was only 1d. From England to Continental countries, even across the Channel to France, the rate was still  $2\frac{1}{2}$ d. per half-ounce.

Resolution No. 50:—At the present time the rate of inland parcels post is 4d. per 8 ounces, and he hoped to reduce this to 2d. per 8 ounces. After investigating the matter, he found that it would involve a loss of £10,000, even allowing for an increase of 20 to 25 per cent. in the volume of the traffic. Mr. Granff further added that the Postal and Telegraph Departments of the Union would, it was expected, involve a loss of £100,000, particularly on telegraphs. On the other hand, he was quite favourable to applying the principle that if the Postal Department showed a profit, the public should have the benefit of this by a reduction of rates. He had already brought about some reductions and concessions, and he hoped to do even better as time went on.

Resolution No. 51:—In regard to the liability of the Post Office for parcels lost or damaged, Mr. Graaff informed the Committee that he intended to introduce a system of insurance for parcels, so as to give the public an opportunity of recouping themselves in the event of loss or damage. The Department had received a large number of complaints relating to damage to parcels, but on investigation they found in most cases that the fault did not lie with the Department at all, but with the public, on account of bad packing. He asked that the further consideration of the resolution might be allowed to stand over until the insurance scheme had been duly inaugurated.

Telegraph Rates.—Resolution No. 52:—Mr. Graaff hoped that the Committee would not press for a reduction of telegraph rates at the present moment, particularly as he hoped to increase the facilities at present existing, though here again he was favourable to a reduction, provided the loss already incurred by the Telegraph Department was minimised. Mr. Jagger urged upon Mr. Graaff the adoption of the American system, whereby telegrams sent after a certain hour, late in the afternoon, would be charged a very nominal rate. This was found very applicable to America, a country of long distances, and it would be equally so in South Africa. Mr. Graaff promised to have the subject investigated, and then endeavouring, if possible, to apply it, at any rate, to telegrams between the principal centres.

INTER-TOWN TELEPHONE COMMUNICATION.—Resolution No. 53:—Mr. Graaff said that he was decidedly in favour of this resolution, and as a matter of fact had already considerably extended inter-town telephonic communication during the last few months, particularly in the Cape Colony.

Protection of Shipping.—Resolution No. 23:—Mr. Graaff informed the Committee that the Government had already entered into a contract for the contruction of a wireless telegraphy station at Slangkop, in the Cape Peninsula. The site had been fixed on a Government farm, and there would be no expense on that score, while the material was now on the way to South Africa. He hoped it would be put in hand very shortly. The radius of the station would probably be 400 miles during the day, and at night from 500 to 1,600 miles. The Marconi Telegraph Co. were anxious for more contracts, but the Government had decided to erect this one first, and ascertain the measure of success that will result before constructing more.

In regard to lighthouses he recommended the Committee to communicate with Mr. Sauer upon this matter, as at the present moment Mr. Sauer was in charge of harbours, and lighthouses would therefore come up under his Department.

GOVERNMENT CONTRACTS.—Resolution No. 30:—Mr. Graaff promised that in any contracts coming under his control, tenders should be advertised in South Africa in sufficient time prior to being advertised in Europe, in order to give South African merchants equal opportunity with their oversea competitors.

In regard to resolution No. 31, Mr. Graaff stated that this had already been carried out in the Cape Colony, and he had now decided to apply the same principle to the Union on all contracts entered into of the value of £500 or over.

## LEGISLATION.

In view of the short time which has elapsed since the assembly of the Union Parliament, and of the large amount of work which awaited it, there has been little opportunity for the passing of legislation dealing with the many subjects which the commercial community have in recent years urged upon the Governments.

Of the Bills which have been drafted, the following most directly affect commerce:—

# Public Holidays.

This was one of the earliest questions discussed by Parliament. Your Committee was supplied with an advance copy of the Bill as drafted, and it was recommended: (a) that whatever other dates were fixed, the King's Birthday should be observed as a Public Holiday; (b) that Ascension Day should be omitted; (c) that the holidays should be more evenly spread over the year.

The Act as passed by Parliament, in conjunction with the Transvaal Shop Hours Act, will require all businesses in this Province which are not specifically exempted to be closed during 1911 as follows:—

# PUBLIC HOLIDAYS, 1911.

2nd January (Monday), for New Year's Day.

14th April (Good Friday).

17th April (Easter Monday).

24th May (Wednesday), Victoria Day.

25th May (Thursday), Ascension Day.

31st May (Wednesday), Union Day.

7th August (first Monday in month), for King's Birthday.

2nd October (first Monday in month).

16th December (Saturday), Dingaan's Day.

25th December (Monday), Christmas Day.

26th December (Tuesday), Boxing Day.

# Asiatic Immigration.

Communications were received from the Barberton, Klerksdorp, and other Chambers of Commerce, urging the desirability of laying before Parliament the views of the commercial community on this question.

A petition was presented in the Legislative Assembly by Mr. Quinn on behalf of the Chamber in which the following representations were made, viz.:—

- 1. That in the opinion of your petitioners it is most desirable that a final settlement of the difficulties which have arisen in connection with the immigration of Asiatics into the several Provinces of the Union, should be arrived at without delay.
- 2. That the conditions of living adopted by the Asiatics in this country have proved detrimental to the development of South Africa on European principles; and that by reason of the large number of trading licences already granted to Asiatics in the Provinces of the Transvaal, Natal, and the Cape Colony, it is found in many towns that the white trader is being gradually eliminated.

Your petitioners therefore respectfully urge that no further immigration of Asiatics should be allowed; that no new trading licences be issued to Asiatics; that the restrictions at present in force in the several Provinces should not in any way be relaxed; and that an inspection of permits be made at frequent but irregular intervals in order to prevent Asiatics unlawfully remaining in any Province.

On 28th February the Minister of the Interior made a statement in the House of Assembly, and said this question concerned not only South Africa, but the whole of the Empire. and the Government's difficulties sprang largely from this larger outlook. There was only one way of ultimately and effectively dealing with this question, and that was by the stoppage of Asiatic immigration, which would confine the evil of the presence of Asiatics within due limits, although it might not be able to eliminate it altogether. They could not treat Indians and Asiatics generally like barbarians. belonged to an ancient race, who knew how to fight and suffer for their rights. The subject was more complicated because the Asiatics knew how to take concerted action under the leadership of men of high character and great intelligence, who were able to exert a great influence in England and India. The limitation of immigration was the policy of the Government. General Smuts sketched the position in the various Provinces, and said the only part of South Africa which had adopted a sane and far-sighted policy regarding Asiatics was the Orange Free State. He hoped that correspondence between the Union and British Governments would shortly be laid on the table. This would show that the Imperial Government acquiesced in the policy of restriction of immigration, the only stipulation laid down being that a certain limited number of Asiatics should be

allowed into South Africa per annum. With that stipulation the Union Government found no difficulty in agreeing. Six Asiatics were allowed into the Transvaal every year. The second point in the Government's policy was to restrict Asiatics at present in South Africa to their own particular Provinces. Whatever laws were existing in the various Provinces would be maintained in future.

# Weights and Measures.

In August last your Committee received from the Association of Chambers of Commerce copies of a draft Bill which the Government proposed to introduce into the House of Assembly. The measure follows mainly on the lines of the Transvaal draft Bill of 1906.

A Sub-committee was appointed to consider the measure, and on its recommendation suggested amendments were forwarded to the General Executive Committee of the Association of Chambers.

It is feared, however, that there is no prospect of the Bill being dealt with during the present Parliamentary Session.

# Insolvency Bill.

The Minister of Justice has supplied copies of an Insolvency Bill which it is proposed to introduce into Parliament next session.

A Sub-committee has been appointed to examine the measure, which is framed on the basis of the Bill prepared by the late Transvaal Government.

## Native Labour.

With reference to the Bill dealing with this question, your Committee addressed the following representations to the members of the Select Committee thereon, viz.:—

"The wholesale merchants who cater for the mines stores trade are interested mainly in those portions of the Bill which relate to the payment of wages of natives. Complaint has been made in the past of the system which has applied principally to Pondo boys. We understand this system was that the boys, prior to their being sent up to the work they were recruited for, received cattle to the value of about

three-fourths of their prospective wages. This meant that the balance of about one-fourth was paid here, and therefore of necessity the natives were enabled to become of no material value to the commercial community in which they worked."

"The Bill takes power to restrict the amounts and conditions of any advances made in future. This step is a step in the right direction, and moreover it is understood that the intention is to limit such advances to the amount of £5.

"The unsatisfactory feature of the Bill, however, is that apart from the sections dealing with the licensing of labour agents and other recruiting officials, the Bill is one mainly giving the Governor-General in Council (that is, of course, the Government) power to make regulations dealing with all the important aspects of labour recruiting and payments, etc. (see section 17)."

"It is suggested that in the definition of "advance" (section 2), and in section 17 (c), it should be made an integral part of the law that £5 is the maximum amount which may be advanced to any labourer, either in cash or kind, for any purpose and under any circumstances whatsoever. Also that it should be made plain that the whole of the wages, less this stipulated advance, must be paid in cash at the place where the labourer works."

"We would also suggest that if possible these stipulations be also enforced for labour recruited outside the Union in the same way as for that recruited within the borders of the Union."

"We also strongly advocate that under no circumstances shall it be within the power of any magistrate or any other official to increase the amount of the £5 advance for any reason whatsoever."

# Prevention of Corruption.

In January last your Committee addressed a communication to the Hon. the Minister of Justice in the following terms, viz.:—

"I have the honour, by direction of my Chamber, to bring under your notice the desirability of extending to the whole of the Union of South Africa the provisions of the "Prevention of Corruption Act" passed by the Parliament of the Cape Colony in 1909.

This Act is practically identical in terms with that adopted by the Imperial Parliament in 1906, which latter was passed after careful investigation had been made and the need for such legislation amply evidenced.

My Chamber has been supplied with information from Great Britain, which shows that the law has served a most useful purpose. Several successful prosecutions have been instituted, and although these have not been numerous, it is stated that the mere knowledge that such an Act has been placed upon the Statute Book, and that its provisions may be put into force at any moment, has undoubtedly had an excellent effect. The Right Honourable Sir Edward Fry has stated that—

"The Act has created a suspicion between the giver and receiver of secret commissions, and it is no longer easy for a person to give bribes now that fear is beginning to operate."

My Chamber is satisfied that in this country the same corrupt practices exist as those which led to the legislation reterred to, and I am to express the hope that the Government will see its way to the introduction of the necessary legislation to enable offences to be punished, and an effective check to be placed upon all attempts at Libery or corrupt influences.

In reply, the Minister stated that "the matter will be considered when the revision of the Act in question is considered."

### Stamps on Cheques.

In reply to a question put by Mr. Quinn at the request of the Chamber, as to abolishing the present requirement that cheques passing from one Province to another should bear an additional stamp, the Minister of Finance stated that he was preparing a Consolidating Bill for introduction as soon as possible, which would put an end to the grievance complained of.

### TRADE IN 1910.

The following reports have been received with reference to the principal features in the trading operations of the past year, viz.:—

MINING MATERIALS AND HARDWARE.—There has been a large increase in the business done during the past year, and merchants must have been satisfied with their turnover. Competition, however, has been exceptionally keen, and prices have ruled lower than ever in many lines. Machinery importers have been kept busy, but a falling off in orders was noticeable towards the latter end of the year, and it is not expected the turnover in 1911 will be as good as in the two previous years.

Timber and Building Material.—The turnover in Timber and Building Material was very large during the year, and prices until November, though not excessive, were better than in the previous year. It is evident, however, that much of the large construction work on the mines is nearing completion, and the consumption of timber is on the decrease for the time being.

A large number of houses are being built in and near Johannesburg, but stocks of building material are very heavy and prices are again very low, several lines being sold at less than landed cost.

Timber has to be ordered long before it can be delivered in South Africa, and, judging by the stocks at the coast and those due to arrive shortly, merchants anticipated a greater demand than exists, and it will require some time to work off surplus stocks.

GROCERY AND PROVISIONS (WHOLESALE).—Trade has during the year shown a steady improvement, and generally has been on a more satisfactory credit basis.

Since the withdrawal by the Railway Administration of the special truck-load rate for Rice, the local distributing trade has considerably diminished. The reintroduction of this rate, and the extension of its scope to all bulk goods, would greatly assist local wholesale trade, which in such lines as Rice and Coffee is rapidly passing into the hands of Continental agents, who are pushing for orders to import small parcels for the retailers. The policy still pursued by the Railways towards inland wholesale trade is such as to drive the trade to the coast.

There has been an increasing turnover in goods of South African manufacture, particularly in brands that are gaining a reputation for reliability. There is, however, in many cases, a tendency on the part of the Colonial producer to deal direct with the retailer on wholesale terms, which practice must inevitably alienate the wholesale merchant and result in trouble and loss to the inexperienced distributor.

The country business showed a marked improvement upon the previous year, and, given a satisfactory maize crop, this should continue.

The need of a Weights and Measures Act is still keenly felt by this trade. Without this law the honest trader is unfairly handicapped by his less scrupulous competitor, and it is to be hoped that the Union Government will introduce such a Bill at an early date.

Further features of the year's trading have been the advancing prices for various commodities, notably coffee and canned meats, and also the complete capture of the South African market by Australia for all the heavy lines of canned meats.

Indications point, however, to the desirability, during 1911, of care being exercised not to indent beyond the actual requirements, and also to closesly guard against extended credit.

GROCERY AND PROVISIONS (RETAIL).—Good business was done in 1910. A prominent feature was the greater demand for goods of South African manufacture, which in many instances have reached a high degree of excellence.

The credit system is still a serious drawback to profitable trading. Competition is very keen, and this leads to undue risks being taken in giving credit. There is a great need for the introduction of weekly pay amongst the wage-earning classes; if this were brought about it would be possible to conduct trading on a cash basis, which would benefit merchant and consumer alike. In the absence of cash trading conditions there is a call for concerted action amongst grocers to devise means to make it difficult for unprincipled people to be continually obtaining creant from one dealer after another. Records of the local Civil Court judgments should bring this home to traders, and these records only reveal a portion of the money lost in bad debts.

Soft Goods (Wholesale).—Considerable expansion of trade took place during 1910, as evidenced by increased Customs and Railway returns, by the establishment of new businesses, and the extension of premises by old-established firms.

There has been a much larger volume of trade with the country districts, which doubtless reflects the increased spending powers of the farming community. The larger production of wool, which has realised high prices; the increase in stock, and the greater area of land under cultivation have all contributed to this improvement.

The Reef and Kaffir trades generally have also improved, and credit has for the most part been on a more satisfactory basis. A new Insolvency Law is, however, urgently needed in order to thoroughly protect the honest storekeepers. An extension of the hours of trading on the Reef to 8 p.m. would be of great advantage. This trade is also somewhat changing in character owing to the increased proportion of natives coming from the Cape Colonv; these buy a totally different class of goods to those from the East Coast.

The sorting-up trade in town has not kept pace with the expansion in other branches of the trade, owing largely to the heavy stocks held throughout the year by the retail houses.

There has been a steady rise in the Home Markets for all Cotton and Woollen Products, which, in conjunction with keen competition in prices for local business, must inevitably have reduced profits on the year's trading.

Soft Goods and General Drapery (Retail).—The volume of trade in 1910 showed an increase, but there is still a tendency amongst drapers to import goods in excess quantities. This is shown by the abnormal length over which the half-yearly "sales" are extended. The sacrifice of stock in this way considerably reduces the average profit. Keen competition still pervades the trade.

Trade is in a healthier condition so far as book debts are concerned. The winter season trade is more restricted than was formerly the case, owing to the exodus to the coast during the months from June to August.

PRODUCE.—The produce trade generally has been adversely affected owing to many important contracts having been obtained by the Central Agency for Co-operative Societies, which, with the support of public funds, entered into competition with the regular trade. If such contracts had been placed in the ordinary way, and distributed amongst the various merchants, prices would have been on a steadier

basis, producers and their distributors would have enjoyed better prices for grain, and it would not have had to be recorded that the 1910 season saw the lowest prices for maize that have obtained for many years.

The export of maize has been fairly free, and for some months the ruling prices were higher than those obtained for local consumption, which shows the undesirability of stocks being held up for some time and then suddenly thrown on the market. The prospects of the maize crops for the 1911 season have been very detrimentally affected in some districts owing to absence of rain.

Owing to the railway rates on products from Cape Colony having been amended, the landed price in Johannesburg of Western Province forage and oats has been reduced by about 15s. per ton. This naturally will handicap the Transvaal grower, who, in order to compete, will require to reduce his price pro rata.

In connection with the building of new stations at centres such as Germiston and Roodepoort, the Railway authorities should bear in mind the desirability of helping the producers and buyers of produce by the provision of weighbridges.

In view of the difficulties constantly experienced owing to the lack of uniformity in standard weights, it is to be hoped that the Government will press forward a Weights and Measures Bill at the earliest opportunity.

### Johannesburg Licences.

Your Committee has been supplied by the Receiver of Revenue with the following return showing the General Dealers' Licences issued in the Johannesburg Magisterial District during 1910, viz.:—

### GENERAL DEALERS' LICENCES.

 	 •••	•••		4,642
 	 	• • •	•••	30
				5,324
• • •	 			

### GENERAL.

### Visit of H.R.H. Duke of Connaught.

Following upon the opening of the Union Parliament by the Duke of Connaught on behalf of His Majesty the King, His Royal Highness, accompanied by the Duchess of Connaught and the Princess Patricia, visited Johannesburg in November last. Your Committee co-operated in the welcome accorded the Royal party by presenting an address on behalf of the Chamber.

### Departure of Lord Selborne.

Upon the eve of the departure of the Earl of Selborne, when relinquishing the position of High Commissioner, an address was presented to His Excellency on behalf of the Chamber, expressing appreciation of the services which he had rendered to South Africa.

### The Governor-General,

An address of welcome was also presented to Viscount Gladstone, Governor-General, on the occasion of his first official visit to Johannesburg.

### Commercial Education.

The following are the results of the examinations held in Johannesburg in May last in connection with the London Chamber of Commerce scheme, viz.:—

### Senior Division.

In bookkeeping and accountancy, 42 sat and 19 passed (5 with distinction).

In shorthand, 19 sat, 3 passed the speed test at 130 words per minute (2 with distinction), 1 passed at 110 words with distinction, and 1 passed at 100 words with distinction.

In typewriting, 28 sat and 11 passed (2 with distinction).

In elements of political economy, 1 candidate sat, but failed to pass.

### Junior Division.

In English, 11 sat and 7 passed.

In French, 2 sat and 1 passed.

In handwriting, 5 sat and 3 passed.

In commercial history and political economy, 2 sat and 1 passed.

In arithmetic, 10 sat and 2 passed (1 with distinction).

In bookkeeping, 28 sat and 19 passed.

In algebra, 3 sat and 1 passed.

In shorthand, 87 sat, 6 passed the speed test at 80 words per minute (2 with distinction), 9 passed at 70 words (7 with distinction), 12 passed at 60 words (5 with distinction), 5 passed at 50 words (1 with distinction).

In Dutch (High), 2 sat and 1 passed.

In typewriting, 72 sat and 40 passed (2 with distinction).

In commercial geography there were 2 unsuccessful candidates.

In geometry, 1 candidate sat, but failed to pass.

### The totals were:—

	Junior Division.	Senior Division.
Number of candidates	 225	90
Number of passes	 107	35
Number of passes with distinction	 . 18	11

At the last Annual Congress of the Association of Chambers of Commerce of South Africa it was decided to inaugurate a scheme of examinations under the auspices of the Association. The general lines of the London Chamber of Commerce scheme will be followed, but South African examiners will be engaged. The first series of examinations under the new arrangements will be held in November and December next.

Your Committee desires to place on record its appreciation of the action of the liquidators of the late Johannesburg Chamber of Commerce, Incorporated, who donated a sum of £50 to the Commercial Education Fund of the Chamber.

In connection with this movement, your Committee would also express its recognition of the assistance rendered by the Government. The Sub-committee (Messrs. A. Rogaly, W. A. Martin, and H. W. Soutter) waited upon the Hon. the Administrator, and pointed out that there was a lack of adequate facilities for enabling young people to obtain the tuition necessary in order to take these examinations. Mr. Rissik evinced great interest in the movement, and made arrangements for the establishment by the Education Department of the necessary classes. The arrangements for these classes are in the hands of Mr. John Robinson (P.O. Box No. 2638).

Mr. Rissik was also good enough to present the certificates to the successful candidates at the last examinations, the distribution taking place at the South African School of Mines on 22nd December last.

The co-operation of members in promoting the success of this movement is asked. They can very materially assist by inducing members of their staffs to take the examinations, and by giving preference when vacancies occur to those who hold certificates awarded under the scheme.

# Central Agency for Agricultural Co-operative Societies.

With reference to the representations made to the Transvaal Government against subsidising from public funds this Agency. which was competing with ordinary traders, the Acting Secretary for Commerce and Industries notified the Chamber (July 21) that the Government had relieved itself of all responsibility in respect of this Agency, the various Cooperative societies having taken over the institution.

Your Committee inquired of the Treasury as to whether the Government had been repaid all and every expense to which it was put in establishing and carrying on the Agency up to the date upon which it was taken over by the Co-operative Societies; and, if otherwise, the amount not so recovered. Further, whether any responsibility would in future rest on the public funds in regard to the Agency, either as to working expenses or financial guarantees.

In his reply, the Acting Secretary for Finance stated that "the liabilities due to the Government in respect of the financing of the Agency in question had not been fully met. In the opinion of the Government, to have insisted upon a complete liquidation of their liabilities would have proved too severe a strain on their recources, and would practically have

21.2

crippled the Agency. Arrangements have been completed, however, for the early repayment of the amount outstanding, after which no responsibility of any nature will rest on Government funds in respect of the management of the Agency."

Your Committee observes, however, that the Government found it necessary to ask the Union Parliament to vote a sum of £500 for the purpose of meeting the outstanding claims against the Agency.

The report of the Auditor-General on the accounts of the Transvaal contains information which justifies the criticism offered by the commercial community as to the manner in which this Agency was conducted. It is stated:—

"The Agency did not—as it is considered that it should have done—confine itself strictly to selling only such produce as was actually consigned or guaranteed to be consigned to it, but in certain instances entered into transactions which were of a speculative nature.

"In September, 1909, the Agency opened a store for the purpose of storing maize on behalf of Co-operative Societies. The conditions approved by the Treasury upon which the then manager was authorised to open the store were not observed by him, in consequence of which the Agency has been obliged to bear a loss of £503 11s., which it need not otherwise have done.

"The net result of the Agency's work was a loss of £1,069, which it is understood that the Government intends to bear."

### Sorting of Potatoes.

A deputation met the Acting Secretary for Agriculture to urge for better methods being employed in the sorting of potatoes. Your Committee has since been notified that directions have been given which will obviate delay in sorting in future, and it is proposed to specify the cause for which potatoes are condemned. It is also hoped that before long it will be possible to simplify the regulations in several other respects.

### Witwatersrand Agricultural Society.

Your Committee has again co-operated in promoting the prize fund of the annual show, and a Sub-committee (consisting of Messrs. J. Forrest, T. Charles, W. L. Downing, W. F. T. Harvey, J. Holdcroft, and A. H. Nicolson) was appointed to obtain contributions.

### Shop Hours.

One of the last acts of the late Transvaal Parliament was to pass a measure amending the Shop Hours Act of 1908, and providing, *inter alia*:

- (1) For the application of Section 4 of the principal Act to the Municipality of Witbank;
- (2) For the exemption from the operation of the prescribed hours of
  - (a) Railway bookstalls;
  - (b) Restaurants, tea-rooms. eating-houses (which are not Kaffir eating-houses), bakers' shops, and confectioners' shops;
  - (c) Shops where the sale of fresh milk or fruit or vegetables or flowers is the main business carried on therein;
  - but such places may not be open between midnight and 6 a.m.
- (3) For the keeping of an attendance register in businesses included in (b) and (c) above, in which is to be recorded the hours worked by every shop assistant.

### Public Contracts.

A Sub-committee of the Chamber is considering the conditions laid down by the several Public Departments with regard to contracts for supplies.

### Thanks.

Your Committee desires to take this opportunity of conveying its thanks to all who have co-operated in furthering the work of the Chamber.

It desires to record its appreciation of the manner in which the various officials of the Government, of the Municipality, and of the public bodies with whom the Chamber has been in communication have responded to requests for information, and for the consideration accorded to the representations made to them.

Recognition is also due to the Press for publicity given to the Chamber's proceedings and for its frequent support of the efforts of the Chamber to promote reforms in administration and in public facilities.

### The Annual Meeting.

At this meeting the President, Vice-Presidents, and members of the Executive Committee retire from office, and it will be necessary to elect their successors.

The election is governed by Rule 10, which reads:—

The members shall elect by ballot at each Annual General Meeting a President and two Vice-Presidents of the Chamber (who shall be ex-officio members of the Executive Committee) and not more than 16 other members of the Executive Committee—all of whom shall retire annually but shall be eligible for re-election. Included in such Executive Committee elected at the Annual General Meeting shall be not less than three members of the Mining Materials Trade Sub-Section, two members of the Soft Goods Trade Sub-Section, and one member of each other Trade Sub-Section.

The names of the members proposed for election as members of the Executive Committee shall be handed to the Secretary in writing seven clear days before the date appointed for the Annual General Meeting. Such names, together with those of the proposer and seconder of each candidate, shall be posted by the Secretary on the Notice Board during that time and shall be circulated to members, and the persons so proposed shall alone be eligible for election, provided that if the number of persons so nominated is not equal to the number of vacancies, further nominations may be made at the Annual General Meeting.

The retiring officers (who are eligible for re-election) are:

President: Mr. W. A. Martin.

Vice-presidents: Messrs. R. Hamilton and A. Rogaly.

Executive Committee (16 members): Messrs. W. B. Beckett, W. L. Downing, J. Hubert Davies, J. Forrest, W. H. Haig, J. Holdcroft, J. E. Howes, J. C. Lucas, G. A. Morison, A. H. Nicolson, H. F. E. Pistorius, J. W. Quinn, M.L.A., A. F. Robinson, A. Rosenthal, J. W. Selke, and H. Wallace Soutter.

Two auditors will also require to be elected.

Signed on behalf of the Executive Committee.

W. A. MARTIN,

President.

W. SMALE ADAMS,

Secretary.

March 1911.

Dr.

## JOHANNESBURG

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,	Revenue over	Evnandi	turo Acac	unt	743	10	2			
Pioni i	tevenue over	Expendi	onie Acce	unt	/40	12	2			

We certify that we have examined the above Revenue and Expenditure Account and Balance Sheet with the Books and Vouchers of the Chamber of Commerce from the 1st June, 1910, to 28th February, 1911, and have obtained all the explanations we have required as Auditors. In our opinion the Revenue and Expenditure Account and Balance Sheet are properly drawn up, so as to exhibit a true and correct view of the state of affairs of the Chamber of Commerce, according to the best of our information and the explanations given us, and as shown by the Books of the Chamber.

E. C. LOWE, T. B. CARRUTHERS, Auditors.

£1,371 ----£1,371

### CHAMBER OF COMMERCE.

THE NINE MONTHS ENDED 28th FEBRUARY, 1911.

y Membership Su	bscriptions	•••		£2,013 18	3 0	
, Special Account	t—E. C. Lowe			500 (	0 0	
, Sundry Receipt	is		(A	10-10	0 0	
			3	- <del> </del>	£2,524	8
				₹ F 3. y		
					£2,524	8

W. SMALE ADAMS, Regd. Public Accountant Secretary.

... £1,019 16

**38 6 6** 

242 16

60 12 6

-£1,371 0 -£1,371 0

Cr.

3rd March, 1911.

By Cash at Bank and in hand

Sundry Debtors Furniture ...

Library

Payments in Advance ...

### APPENDIX II.

### THE ANNUAL MEETING.

The Annual General Meeting of Members of the Chamber was held on Friday, 7th April, 1911, at 3 o'clock.

Mr. W. A. Martin presided, and there were also present:—Messrs. R. Hamilton and A. Rogaly (Vice-Presidents), J. A. Noble, S. P. Ruthven, J. Forrest, S. H. Adams A. J. Shimwell, A. W. Bannerman, W. L. Downing, S. Sugden, C. E. Wilson, W. Landwch, J. C. Lucas, J. E. Howes, F. W. Lean, O. T. Gibb, R. W. Langdon, E. W. Adlington, J. Coubrough, D. Harvey, J. W. Selke, H. C. Fisher, H. Evans, I. Heymann, W. J. Guard, R. L. Esson, W. B. Beckett, C. H. Leake, M. B. Gardner, P. Leon, F. T. Smith, J. Hubert Davies, E. H. Green. A. N. Clogg, J. Holdcroft, J. Halsall, O. Heymann, R. Orr, J. Wevell, J. Jacobson, J. Wallace, W. H. Greenway, G. F. Jooste, J. R. Cowell, W. Odgers, H. F. E. Pistorius, R. B. Greer, J. M. Patlansky, A. Beatley, W. Scatterty, W. H. Williams, W. F. T. Harvey, A. E. Morris, B. P. Marks, W. N. Halse, W. Jackson, T. Felbert, J. Paterson, P. G. Heywood, R. Niven, L. Kramer, O. Baerecke, G. A. Morison, O. Lenz, W. Hosken, R. Hosken, H. H. Given Wilson, W. A. Mitchell, E. S. Bateman, J. E. Simpson, J. N. Sellar, W. H. Haig, D. J. Campbell, A. Y. Niven, H. Briggs, A. F. Robinson, Scott S. Piercy, S. J. Friede, O. Fletcher, E. H. Adlington, A. H. Nicholson, C. H. Leon, A. B. Sumner, T. H. Wright, R. Robins and W. Smale Adams (Secretary).

The draft Report and Financial Statement for the year ended 28th February, 1911, were submitted and it was agreed that these should be taken as read.

### President's Address.

The Chairman said:—

In moving the adoption of the report and accounts I think I may claim that a large amount of good and useful work has been accomplished by the Chamber in the nine months covered by the report. The extent and object of the work is fully set out in the Report and it remains for me to briefly comment upon it.

MEMBERSHIP.—It will be observed that we had 205 members at the close of the financial year. It is a smaller number than one would expect, taking into consideration the number of commercial firms in Johannesburg, and the extent and variety of

their interests, and I hope the incoming Committee will take steps to augment the membership. There is not the slightest doubt that by actively associating themselves with the work of the Chamber new members would not only help themselves but would also materially assist towards the prosperity of the community. I hope, therefore, that we shall have in the near future the benefit of the advice and assistance of many eligible firms who have not yet joined the Chamber. We are fortunate in having secured centrally situated offices admirably adapted for our purposes at a reasonable rental, and have taken them for two years fixed with the option of renewal for a further period at the same rental.

From the Financial Statement you will see that we are in comfortable circumstances, having about £450 in cash on hand at 28th February, in addition to assets consisting of Furniture and Library, valued at about £300.

South African Trade Imports.—The imports of merchandise into the Union for the year 1910 amounted to £34,007,178, as against £26,220,570 for 1909, an increase of £7,786,608—or nearly 30 per cent. It is noticeable that while there has been an increase of 9 per cent. in the proportion of goods of British manufacture imported, there has been a falling off of 2 per cent. in goods imported from British Possessions, resulting in a nett gain in the trade of Foreign Countries of 1·1 per cent.

The comparative statement showing the increases and decreases in the values of various classes of goods is worthy of close study. The large increases in apparel, furniture, haberdashery and millinery, hardware and cutlery, boots and shoes, stationery and books, and vehicles, all indicate that money has been plentiful, while the huge increases in the value of machinery, iron and steel, etc., are eloquent testimony to the large amount of construction work carried out during the year and the investment of capital and expenditure of wages by the mining companies. The increase of £396,031 in the value of articles of food and drink cannot be regarded as satisfactory, as it indicates that the producers of the country are not keeping pace with the increasing wants of the population. The importation of over six million pounds worth of articles of food and drink in one year is not at all creditable, and it is to be hoped it will be very greatly reduced in the near future. Apart from railway materials, which show a falling off of £24,341, the only article in which a marked diminution is exhibited is candles, of which the value is less by £41,901 than in 1909, which clearly shows that the Colonial production is gradually and surely ousting the imported article from the market.

Exports are higher by £3,999,889, which is practically 8 per cent. on the figures for 1909. Unfortunately, the greater part of the increase is due to gold and diamonds, although increases in coal, £170,358, ostrich feathers, £181,566, hides and skins, £145,560, tin, £85,876, and wool, £102,433, are satisfactory as indicating progress in the agricultural and base metal industries. There is immense room for expansion in the export of agricultural productions. Not only does the money received for such exports remain and circulate within the country, but the assets of the country are not being exhausted by their export, as in the case with gold, diamonds and base metals, etc.

Railways.—The increased business of 1910 is also reflected in the railway returns. The figures of actual revenue for the ten months ending 31st March, are not yet available, but you will notice on page 27 of the report a summary of the tonnage carried from the ports to the competitive zone and to the Transvaal. The tonnage to the Transvaal in 1910 was greater than that in 1909, by no less than 227,488 tons, an increase of fully 34 per Under the terms of the Mozambique Treaty the division of the traffic to the competitive zone has given rise to a good deal of dissatisfaction and difficulty and in less than two years the rates of railage from Natal and Cape Ports have been altered no less than four times in the endeavour to carry out the impossible conditions embodied in that agreement. The figures for January and February this year show a closer approximation than has hitherto been obtained, and for these months Natal has no grievance, but the Cape Ports have not yet secured their share of the traffic and it is difficult to see what further adjustment of rates will take the traffic from the Delagoa Bay route and give it to the Cape ports, as is required under the terms of the agreement.

TAXATION BY RAILWAY RATES.—A new Railway Tariff came into force on 1st February, and is now being considered by a Special Committee of the Chamber who will report in due course. It does not require a very close examination of the tariff to discover that the Transvaal has little to be thankful for. Indeed, in announcing the reductions no secret was made of the fact that the benefit was designed to reach the people of the Cape Colony almost solely, and that no relief was to be extended to the Transvaal. There is no doubt that several of the up-country towns in Cape Colony were unfairly treated in the way of railway rates prior to the Union, and this Chamber was foremost in advocating that when an adjustment of rates was made, legitimate grievances should be remedied, but it was never anticipated that sweeping reductions would be made all over the Cape Colony amounting to nearly £500,000 per annum, regardless of the volume of traffic, the question as to whether or not the rates were

payable, or the economic conditions governing the service in the The result of the reductions in the Cape Colony several areas. has been to relieve the province of taxation to the extent of nearly £500,000 per annum, which will have to be made good, if required, out of the traffic coming to the Transvaal over the main lines, and consequently will have to be paid by the consumers in this Province. It is pretty certain that if the railways in the Cape Colony have not paid their way in the past, they are not likely to do so with a reduction in the rates amounting to nearly £500,000 per annum. Everyone will agree that railway rates should, as far as possible, be uniform throughout the Union, but that does not imply that it would be fair to charge the same rate per ton per mile regardless of the volume of traffic or of other economic conditions affecting the cost of the service. some sections of the railway over which as much traffic passes in 24 hours as in 18 months in other sections, and it would be absurd to charge the same rates on the one as on the other. This, however, appears to have been the principle adopted in deciding the adjustments in the Cape Colony, and it is one to which we must most strongly object. Whether we object and protest or not, it is certain we shall be the last to benefit by reduction in taxation. Formerly the profits in the C.S.A.R. were used for Transvaal purposes, now it appears they will be used, so long as they are available, to relieve the necessities of the other Provinces, and by the time we obtain a remission, I have no doubt other burdens peculiarly fitted for our backs will have been devised. We have already had an experience in the New Stamp Duty Act which reduces the taxation formerly raised by this means in the other Colonies, but adds to that of the Transvaal, so that not only do we get no relief but our taxation is actually increased for the purpose of adding still further relief to those who have already been relieved. Of course, we all recognise that taxation throughout the Union must be uniform, and that a start must be made somewhere. My point is that, if the burden is to be re-adjusted, new taxation should only be imposed to make good the loss occasioned by remission of taxation, and burdens should not be added to the people of one Province unless a proportionate relief is afforded in some other direction. arrange this might be troublesome, but it would only be just and equitable. I fear, however, justice and equity in this matter have been cast to the winds—convenience appears to be the only consideration.

RAILWAY EXTENSIONS.—Up to the present we have no indication of the policy to be pursued. As a large centre for mining supplies, Johannesburg is peculiarly interested in any possible extension of the area in which such goods might be distributed, and we are therefore pressing for an extension of the line from Zeerust to join the main line to Rhodesia. At present

traffic from Johannesburg to Rhodesia has to go via Fourteen Streams, and travel about 200 miles further than would be the case if the 40 miles between Zeerust and the main line north were constructed. If this connection were made and reasonable rates arranged, there would be an immense increase in the trade between the Transvaal and Rhodesia, as also with Katanga. It cannot be doubted that to be able to obtain mining and other supplies, from the immense stocks held in Johannesburg, would be of great advantage to those engaged in the mining industry of Rhodesia, as they would find themselves able to select from a much larger variety of goods that can possibly be stocked in Rhodesia to supply the more limited requirements of the industry Even under the present disadvantageous conditions, large quantities of goods of this class, and probably others, are sent from Johannesburg to Rhodesia and to Katanga beyond. If they could be obtained in Rhodesia it is certain they would not be sent from here, and the present condition of affairs simply means that unnecessary expense is being imposed on the consumers of these goods, solely because of the lack of railway connection between Zeerust and the main line. It seems extraordinary that a connection of so short a mileage, and so obviously necessary to the development of the country, should not have been constructed long ago, and one is forced to the conclusion that there is some objection on the part of the Rhodesian authorities, on the ground possibly that it might result in the loss of some of the trade at present enjoyed by its railways and merchants. If this is so, I venture to think it a somewhat shortsighted view to take, as the benefits which would accrue to the mining and other industries of Rhodesia, through having cheaper access to this centre would more than compensate for any loss incurred in the manner indicated. I trust the Union Government will use its best efforts to arrange terms for a junction at the earliest possible date.

Legislation.—With the exception of the Public Holidays Act and the Anti-Rebate Clauses of the Post Office Bill, there has been no legislation since Union on purely commercial matters. The Weights and Measures Act which is so urgently needed in the interests of all but the dishonest, appears to be no nearer legislative enactment. The Government does not seem to realise how extraordinarily beneficial to all classes of the community—except as I said before, the dishonest—legislation on this subject would be. It would simplify commercial transactions of all kinds and would protect the producer and consumer alike. The present position of affairs is intolerable, and it is to be hoped that the Minister of Commerce and Industries will take it in hand without loss of time, the passing of the measure for which the commercial community throughout South Africa has been petitioning for many years without success.

A codification and amendment of the Insolvency Laws is also urgently necessary, and there appears to be some hope of this having attention during the next session of Parliament. We also hope the provisions of the Prevention of Corruption Act passed in the Cape Legislature in 1909 may be extended to the other Provinces of the Union.

The Conditions of Contract for the supply of Government and Railway Departments have received a good deal of attention at the hands of the Committee and are still under consideration. We are far from satisfied with the present position, and while we recognise the necessity for the exercise of the greatest care in order that the interests of the Government may be adequately protected, the terms laid down in some of the conditions are sometimes so impossible of fulfilment that they can only be contracted upon by those who are prepared to enter into a huge gamble on the off-chance of the deal coming out alright. Those who do not choose to run this risk must necessarily allow for it in their prices, with the result that the Government does not in fact secure that keen and close competition which would be forthcoming if the conditions were drawn up on business lines. Even as it is, considerable dissatisfaction and suspicion has been engendered by the methods adopted in dealing with tenders, and not without reason. More than one instance has come to my personal knowledge in which the most favourable offer to the Administration has not been accepted, and there are no doubt others of the same nature. Under present conditions, therefore, not only is it made impossible to tender confidently at low prices, but the best and most favourable tenders are not always those This is a serious matter, not only to the trading community, but also to the taxpayer, whose money is being wasted. We are making enquiries as to the conditions in force in other countries with a view to making further representations to the Government. In the meantime we shall not be satisfied that fairplay is being accorded, until the names of the tenderers and a schedule of prices is published as is done by the Town Council.

As a member of the Commerce and Industries Commission I am debarred at this stage from passing any comment on the conditions of Colonial Industries or upon the subject of Shipping Freights, with regard to both of which a good deal might be said. In view of the "All South African Week," which is about to be held, I think I am justified in emphasising the point that the producers and manufacturers of South Africa still do not appreciate the desirability—indeed, the imperative necessity—of securing the co-operation of the distributor or middleman, if they desire assistance in marketing their goods. During the last year or two some have recognised this, but others still appear to think it is possible to deal with consumers direct and with merchants

at the same time. Sooner or later they will discover their mistake, and until they do so they will find their experiments in direct trading somewhat costly. They have only to examine the conditions under which the distributing trade is carried on in other parts of the world to find that the manufacturer or producer recognises that his functions cease when the goods leave the factory or the farm, and that they are then almost exclusively dealt with by the wholesale merchants and retailers in clearly defined limits, and that they, and they only, supply the consumer. If South African manufacturers are so blind to their own interests that they will not confine their supplies to the recognised channels for distribution, they cannot complain if the retail and wholesale traders refuse to render any assistance in disposing of their goods. Indeed, it is to the interest of the dealer to push the sale of any other make of similar goods until such time as his conditions are complied with. The sooner, therefore, manufacturers come into line the better for themselves and the greater their chance of competing against the imported article. I am impelled to make these remarks as President of the Chamber of Commerce representing the largest consuming market in South Africa, because of the numerous instances which have been brought to my notice recently, of the want of co-operation between manufacturers and distributors. It seems to me that this is a matter which the Committee of the Manufacturers' Association and that of the National Union might thoroughly investigate in the interests of their members, and I am confident that members of this Chamber would most heartily co-operate in any steps decided upon, having in view the object of arriving at a better understanding than exists at present.

Commercial Education.—It has been found impossible to arrange for an examination to be held in May this year, but an examination under the auspices of the Associated Chambers of Commerce of South Africa is fixed for December, at which it is confidently expected there will be a large number of candidates. Reference to the results of the examination held in May last year will show that again there were comparatively few candidates in subjects other than shorthand and typewriting, and it was evident some special effort must be made to provide facilities for the acquisition of a more general and varied education in commercial After consulting the Council of Education and the Committees of the University College and Accountants Society to whom we are greatly indebted for valuable advice—the Special Committee on Education interviewed the Administrator, who readily agreed that the Government would establish special classes for the study of the other subjects comprised in the syllabus, and regular classes for book-keeping and other subjects have been held in the evenings during the last three months.

Further classes will be arranged in due course to prepare candidates for the examinations to be held in December next. The classes are under the supervision of Mr. John Robinson as representing the Education Department, and as the fees are very moderate, it is hoped a large number of candidates will take advantage of the opportunity afforded. In this connection a number of firms—members of the Chamber—have agreed to pay the fees for any of their employees who decide to attend the classes.

In conclusion, I would like to express my cordial thanks to the Executive Committee and to many individual members of the Chamber for their hearty co-operation in the work of the past year. We have not accomplished all our desires, but real progress in many directions has been made, thanks to the united efforts on the part of all. I am confident you will all agree with me when I say that a large part of any success experienced has been due to the excellent services rendered by Mr. Smale Adams, our Secretary, to whom I, as President, feel under not a little personal obligation, for the careful and conscientious manner in which the work of the Chamber has been performed.

I now beg to move the adoption of the Report and Accounts.

Adoption of Report.—On the motion of the Chairman, seconded by Mr. A. F. Robinson, the Report and Statement of Accounts were adopted.

ELECTIONS.—The following Officers and Executive Committee were elected for the ensuing year, viz.:—

PRESIDENT.—Mr. R. Hamilton.

Vice-Presidents. — Messrs. A. Rogaly and A. F. Robinson.

EXECUTIVE COMMITTEE.—Messrs. W. B. Beckett, W. L. Downing, J. Forrest, J. Holdcroft, W. Hosken, J. E. Howes, C. H. Leake, O. Lenz, J. C. Lucas, W. A. Martin, G. A. Morison, A. H. Nicolson, R. Niven, H. F. E. Pistorius, J. W. Quinn, M.L.A., J. W. Selke.

Messrs. T. B. Carruthers and E. C. Lowe were appointed Auditors.

On the motion of Mr. J. Paterson, seconded by Mr. J. M. Patlansky, the thanks of the Chamber were unanimously accorded to the Officers and Executive Committee for their services.

### APPENDIX III.

### UNION OF SOUTH AFRICA.—IMPORTS.

Statement shewing the Quantity and Value of the Principal and other Articles of Merchandise Imported into the Union of South Africa during the twelve months ended December, 31, 1910, as compared with the corresponding period of 1909.

	Twelve Months ended December 31.			
ARTICLES.	19	10.	1909.	
	Quantity.	Value.	Value.	
Animals, Living—		£	£	
Horses, Mares and Geldings No. Bulls and Oxen No. Cows and Calves No. Donkeys and Jackasses No. Mules No. Sheep and Lambs No.	579 115 303 134 3,651 3,317	35,065 6,547 8,057 1,412 55,684 26,913	31,789 4,007 4,876 735 8,864 20,982	
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	39 38 2,442	$ \begin{array}{r} 311 \\ 423 \\ 2,155 \end{array} $	225 359 1,386	
All other (N.O.D.)		2,584	2,679	
Total: Animals, Living		139,151	75,902	
Anti-friction Grease lbs. Apparel and Slops Arms and Ammunition—	7,986,261	45,324 2,405,342	42,205 1,797,254	
Guns of one Barrel No. Guns of more than one Barrel No. Gun Furniture	5,393 2,232	17,830 13,656 4,403	$   \begin{array}{r}     14,738 \\     11,024 \\     2,707   \end{array} $	
Pistols and Revolvers No. Arms, unenumerated Cartridges and Cartridge Cases No.	2,690 14,318,111	3,301 102 36,511	2,527 113 31,530	
Caps, Percussion No. Gunpowder lbs.	1,211,280 85,120	199 9,165	107 6,889	
Lead Shot and Bullets cwts. Detonators and Fuse Ammunition, unenumerated	1,029	978 146,351 2	752 126,889 48	
Total: Arms and Ammunition		232,498	197,324	
Assay Apparatus		26,075	30,442	
Bacteriological Appliances, including Vaccine, Virus and Serum Bags (not leather)—		2,946	2,437	
Coal, Flour, Grain or Wool No.		279,591 52,973	266,564 47,674	
Basketware and Rattans Beads of all sorts lbs. Bicycles, vide Vehicles.	667,638	14,833 21,345	12,265 11,276	
Binding Twine and Harvest Yarn Blasting Compounds, including Dynamite—		9,090	9,630	
Cotton, Collodion lbs. All other lbs.	1,266,7 <b>3</b> 5 718,855	58,259 21,926	68,560 43,413	

	Twelve Months ended December 31.			
ARTICLES.	19	10.	1909.	
	Quantity.	Value.	Value.	
Boats—  Hulls of Ships No. Launches, Tugs or Lighters No. All other  Brass—  Bar and Rod cwts. Plate and Sheet cwts. Manufactures (N.O.D.)  Bricks for Building No. Brushware Candles lbs. Canvas and Duck Cement lbs. Clocks and Watches Coal Tons of 2,000 lbs.	3 5 168 340 370,216 5,136,765 189,566,829 66,560	\$885 1,082 2,189 574 1,193 22,236 671 60,357 64,552 48,513 116,811 67,781 36,999	£  250 315 1,283  677 1,081 15,866 15 49,231 104,549 36,170 65,448 48,708 39,237	
Coke and Patent Fuel Tons of 2,000 lbs.  Copper—  Bar and Rod cwts.  Plate and Sheet cwts.  Manufactures (N.O.D.)  Cordage and Rope cwts.  Corks and Bungs gross  Cotton Manufactures—  Piece Goods  Blankets, Rugs and Sheeting  Shawls  Hosiery (Underclothing)  Other Manufactures (N.O.D.)  Total: Cotton Manufactures	26,287 2,610 1,561 22,548 356,101	29,019 10,238 5,383 2,987 38,271 17,894 1,542,369 368,392 92,680 482,839 281,810	38,585 1,445 4,286 3,477 34,768 18,171 1.260,047 273,768 49,453 364,757 274,608	
Diamonds, Uncut and Carbons Drugs, Chemicals and Apothecaryware— Acid, Acetic galls. Acid, Nitric lbs.	1,670 24,161 185,263	2,768,090 35,973 425 449 1 110	2,195,633 38,627 . 515 481 966	
Acid, Sulphuric lbs. Acid, Tannic lbs. Apothecaryware of all kinds Borax lbs. Bromine Litharge and Manganese Dioxide lbs. Calcium Carbide lbs. Cyanide of Potassium lbs. Cyanide of Sodium lbs. Disinfectants and Germicides Medicinal Preparations Opium lbs. Potash Compounds (N.O.D.) lbs. Soda Caustic lbs. All other Drugs and Chemicals (N O.D.)	185,263 779 802,815 483,420 6,505,373 268,258 11,570,205 771 660,616 3,900,738	1,119 73 110,833 12,053 4,165 27,952 7,145 371,156 29,194 119,835 658 6,983 23,834 97,313 813,187	966 89 92,292 11,857 4,390 17,727 18,155 344,687 25,901 97,411 2,104 8,716 18,894 82,266	
Total. Drugs and Onemicals	i	010,107	740,401	

	Twelve Months ended December 31.			
ARTICLES.		191	1909.	
		Quantity	Value.	Value.
Dye Stuffs and Tanning Substances Earthenware and Chinaware— Pipes and Piping Manufactures (N.O.D.) Electrical Cable and Wire Electrical Fittings, including P Enamelled Ware	•••		f 4,642 7,705 140,246 257,356 357,347	$\begin{array}{c} £\\ 3,684 \\ \hline 3,489\\ 104,989\\ 203,514\\ 166,732\\ 36,074 \end{array}$
Feathers—         Ostrich            All other             Felt             Fireworks             Fodder and Forage—	lbs.		55,804 2,221 696 19,313 7,113	4,033 432 10,181 2,670
Hay of all kinds Lucerne All other	lbs. lbs. lbs.	18,578 416,815 1,972,045	$   \begin{array}{r}     39 \\     345 \\     5,627   \end{array} $	4,087 $4,087$
FOOD AND DRINK, ARTICLES OF-	-			
Aerated Waters Ale, Beer and Stout Bacon and Hams, vide Meats.	galls.	246,692	14,546 43,419	$13,300 \\ 35,727$
Baking Powder Biscuits Butter—	lbs. lbs.	662,472 1,994,689	43,657 $52,215$	44,270 45,556
Butter Ghee Margarine and other Subs	lbs. lbs. titutes	3,606,153 822,227	178,469 31,010	$216,421 \\ 25,220$
Cakes Cheese Chicory and Substitutes for Chocolate and Cocoa (Unswee	lbs. lbs. lbs. lbs. tened)	789,822 242,986 4,650,994 1,755,312	18,246 9,351 133,531 15,683	19,588 8,417 114,065 15,903
Cider Coffee –	lbs. galls.	624,194 2,752	54,670 540	40,468
Raw Roasted, Ground or Mixed Confectionery, etc.—		26,184,583 381,963	504,271 12,875	445,791 11,829
Ginger (preserved) and Chow Honey Jams and Jellies Jelly and Custard Powder Confectionery of all sorts (	lbs. lbs. lbs. s lbs.	151,492 9,145 2,243,361 559,299	3,084 277 37,667 26,193	1,900 1,330 31,000 22,081
Corn, Grain and Flour-	lbs.	3,211,958	169,426	131,138
Barley  Beans and Peas  Bran  Dholl  Maize  Malt  Oats  Samp  Wheat	lbs. lbs. lbs. lbs. lbs. lbs. lbs. lbs.	99,850 5,441,074 168,969 4,584,145 56,072 14,482,429 938,839 14,608 211,023,659	$\begin{array}{c} 489 \\ 25,577 \\ 357 \\ 14,457 \\ 231 \\ 96,323 \\ 3,351 \\ 25 \\ 746,647 \end{array}$	2,049 20,604 2,518 15,727 9,263 74,309 3,799 986 756,416
Flour (or Meal) Wheaten	lbs.	145,206,590	705,571	664,163

	Twelve Months ended December 31.			
ARTICLES.	191	1910.		
	Quantity.	Value.	Value.	
FOOD AND DRINK, ARTICLES OF—(Cont.). Corn, Grain and Flour—(Contd.).		£	£	
Maize Meal lbs. Other kinds of Corn, Grain, etc. lbs.	1,460 278,684	17 1,353	$148 \\ 1,700$	
Total: Corn, Grain and Flour	382,296,379	1,594,488	1,551,682	
Curry Powder lbs. Dripping and Fats for food lbs. Eggs, fresh No. Eggs, liquid or crystallised Extracts and Essences for food Extracts and Essences for flavouring Farinaceous Preparations—	157,721 205,257 14,788,406	4,258 5,694 49,930 106 18,647 16,341	3,126 9,961 50,760 65 15,390 12,729	
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	1,297,851 5,659,801 740,352 1,561,628	6,169 48,805 8,406 33,935	6,273 56,568 7,287 30,024	
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	3,043,544 4,997 6,142,545	42,412 212 164,959	31,011 197 139,375	
Fresh Almonds and Nuts of all sorts lbs. Dates lbs. Dried Fruit, all other lbs. Bottled and Tinned lbs. Fruit Juices and Cordials Lard and substitutes for lbs.	3,462,944 2,228,080 2,658,158 892,383 1,723,688	18,739 36,467 13,267 40,584 17,314 14,691 45,369	9,540 26,544 11,106 33,203 15,428 11,593 51,415	
Meats—         lbs.           Beef, Fresh or Frozen         lbs.           Mutton          lbs.           Pork          lbs.           Poultry          lbs.           Game          lbs.           Bacon and Hams          lbs.           Salted or Cured (N.O.D.)         lbs.           Tinned         or similarly         pre-	2,989,044 2,775,792 1,000 194,332 375 800 5,465,965 146,230	30,553 25,282 22 7,179 5,009 231,203 2,888	32,033 27,163 832 7,328 4,394 195,059 1,618	
served lbs.	2,503,578	88,738	77,784	
Total: Meats	14,451,741	390,874	346,211	
Milk or Cream, Condensed lbs.  Mustard lbs.	20,613,656 225,301	351,970 10,760	323,160 9,231	
Oils, Salad— Cotton Seed galls. All other galls. Pickles and Sauces lbs. Rice, including Paddy lbs. Salt, common and table lbs. Spices—	15,108 50,071 1,302,925 71,052,341 24,445,310	2,276 15,293 39,925 276,704 17,256	7,746 13,605 30,520 329,170 16,647	
$egin{array}{cccccccccccccccccccccccccccccccccccc$	357,375 745,451	10,149 14,339	7,907 10,330	

	Twelve Months ended December 31.			
ARTICLES.		191	0.	1909.
		Quantity.	Value.	Value.
FOOD AND DRINK, ARTICLES OF—(6 Spirits, Potable—	Cont.).		£	£
Brandy	galls.	78,232	61,169	52,683
Gin	galls.	160,486	23,954	19,395
Rum	galls.	19,809	8,861	7,099
Whisky	galls.	538,863 10,858	247,291 7,090	$220,947 \\ 5,615$
Liqueurs	galls.	10,000	1,000	
Total: Spirits (potable)		808,248	348,305	305,739
Sugar Sugar Products—	lbs.	59,351,686	391,013	400,198
Glucose	lbs.	2,701,764	12,270	9,597
Golden Syrup	lbs.	9,542,336	91,448	74,267
Molasses and Treacle	lbs.	62,339	521	658
Saccharum	lbs.	48,532	486	1,636
Tapioca and Sago Tea	lbs. lbs.	$\begin{array}{c c} 749,848 \\ 5,006,405 \end{array}$	$5,667 \\ 232,898$	5,713 $195,801$
$egin{array}{cccc} { m Tea} & \dots & $	105.	3,000,403	202,000	150,001
Onions	lbs.	919,483	2,793	2,769
Potatoes	lbs.	4,974,682	14,285	31,724
All other fresh vegetables			482	148
Tinned or otherwise prepa	red lbs.	2,216,134	30,472	24,426
Vinegar—	11	38,584	1,430	1,133
In Wood	galls.	70,685	8,286	6,590
In Bottle Essence of Vinegar	galls. galls.	1,910	763	885
Wine: Not exceeding 20%:	84115.	1		
In Wood	galls.	2,238	498	323
_ In Bottle	galls.	10,374	4,372	3,458
Exceeding 20%	11	9,451	3,450	2,355
In Wood In Bottle	galls. galls.	51,696	25,049	20,401
In Bottle Sparkling	galls.	26,271	43,170	31,327
Total: Wines		100,039	76,539	57,864
All other articles of Food and	l Drink		54,667	41,144
Totals: Articles of Food and Drin	k—		5,934,794	5,552,217
Furniture, &c.—				
Bedsteads		1	90 000	49,099
Billiardware		11.2	82,099 5,705	3,659
Carpets			52,265	35,190
Linoleum and Floorcloths			79,116	59,110
Mats and Matting			17,640	13,471
School Furniture and Chur	rch De-		10.017	11.00*
corations All other including parts (N.C	D.D.)		13,215 321,803	11,935 197,223
Total: Furniture			571,843	369,687
Glass—				
Bottles and Jars (empty)			89,110	63,525
Plate			20,452	13,946
Window			20,451	13,713
Glassware (N.O.D.)			50,225	35,711

	Twelve Months ended December 31.			
ARTICLES.	19	1910.		
	Quantity.	Value.	Value.	
Glycerine for manufactures lbs. Haberdashery and Millinery Hardware and Cutlery—	13,377,645	£ 404,379 1,904,460	£ 290,543 1,587,590	
Axles, Bushes and Springs Bolts, Nuts and Rivets Cash Registers No.		61,781 62,586 3,666	40,099 45,400 1,453	
Cutlery Fencing Material— Wire cwts.		90,951	67,158	
Standards		285,633 90,589 54,703 64,003 56,449	180,815 46,882 32,533 43,996	
Stoves		68,346 6,690 80,344	33,463 42,971 7,421 49,011	
Hardware and Cutlery (N.O.D.)		125,849 562,079	107,760 380,664	
Total: Hardware and Cutlery	-	1,613,669	1,079,626	
Hats and Caps doz.	100 400	241,222	184,119	
Cattle lbs. Sheep and Goat lbs. All other lbs.	130,439 89,727	3,208 $2,275$ $25,737$	3,353 1,929 4,904	
Hops cwts. Hose, conveying Implements—	4,678	27,319 54,666	13,870 33,276	
Agricultural Kafir Hoes and Picks No. India Rubber and Gutta Percha Instruments—	426,952	409,601 11,341 35,490	324,825 8,234 33,984	
Mathematical and Scientific Musical, vide Musical Instruments.		9,785 7,135	7,984 4,376	
All other Iron and Steel Manufactures (except Ma-		12,699	9,406	
chinery)— Anchors and Chain Cables Angle, Channel and T cwts. Bar, Bolt and Rod cwts. Chains for Hauling	210,431	350 59,173 247,804 20,759	$\begin{array}{c} 258 \\ \cdot 21,483 \\ 201,436 \\ 14,117 \end{array}$	
Girders, Beams, Joists, &c. (including Framework of Iron Buildings) Hoop cwts. Pig and Ingot cwts. Pipes, Piping and Fittings cwts.	27,257 24,292	91,129 11,026 3,843 458,933	$\begin{array}{c} 29,246 \\ 9,144 \\ 4,400 \\ 316,501 \end{array}$	
Plate and Sheet: Plain cwts. Galvanised not Corrugated cwts. Galvanised and Corrugated cwts. Tin Plate cwts.	265,367 94,571 674,592 3,869	$\begin{array}{c} 87,635 \\ 55,210 \\ 362,026 \\ 2,436 \end{array}$	$47,897 \\ 29,128 \\ 274,146 \\ 895$	
Mild or Rolled and Cast (N.O.D.) cwts.	83,390	40,471	30,466	
Total: Iron and Steel Manufactures		1,440,745	979,117	

	Twelve Months ended December 31.			
ARTICLES.	191	1910.		
	Quantity.	Value.	Value.	
Jewellery	17,139 3,615	£ 150,031 24,526 44,393  12,673 2,830 10,453  1,191,514 64,321 95,214 196,402	£ 121,996 17,090 32,004 11,966 2,418 13,001 921,206 37,047 66,658 138,435	
Total: Leather Goods		1,547,451	1,163,346	
Lime lbs. Linen Manufactures— Piece Goods Other kinds Machinery (except Locomotives) and parts thereof— Agricultural	3,413,166	2,266 10,173 37,707	1,508 8,507 33,013	
Cranes and Elevators  Electrical  Fire Engines  Manufacturing  Mining  Presses for Hay and Wool  Printing and Bookbinding  Sawing  Water Boring  Windmills  All other (N.O.D.)		148,964 77,327 803,168 12,581 302,427 1,279,403 4,389 44,430 4,348 20,342 46,700 919,859	116,974 21,177 253,865 16,354 115,880 943,403 4,617 22,965 3,572 49,243 27 094 603,052	
Total: Machinery		3,663,938	2,178,196	
Manures and Fertilisers lbs. Matches—	67,215,681	91,841	68,549	
Wooden gross Wax Vestas gross Musical Instruments Nitrates for manufacturing pur-	62,378 364	4,447 83 140,220	3,347 68 96,767	
poses lbs. Oilmans' Stores (N.O.D.)—	65,645,858	252,251	223,728	
Blacking and Boot Polish Blue lbs. Glue cwts. Resin and Rosin cwts. Starch lbs. All other (N.O.D.)	605,784 2,172 18,518 3,120,169	39,916 12.699 3,310 11,516 28,739 65,804	$\begin{array}{c} 34,630 \\ 11,026 \\ 2,955 \\ 7,751 \\ 25,051 \\ 55,370 \end{array}$	
Castor          galls.           Cocoanut          galls.           Colza          galls.           Cotton Seed          galls.           Essential and Perfumed	110,553 208,253 38,590 163,421	17,860 31,864 1,750 21,942 17,135	15,249 25,601 1,896 13,882 10,570	

	Twelve Mor	nths ended D	ecember 31.
ARTICLES.	191	0.	1909.
	Quantity.	.Value.	Value.
Oils (Cont.).		£	£
Fish, Train and Blubber galls.	13,116	1,066	14,774
Lard galls.	11,003	2,527	2,858
Linseed galls. Lubricating galls.	338,939	44,771	31,625
Lubricating galls.  Mineral (not Paraffin) galls.	2,665,482	127,689	94,107
Paraffin galls.	$\begin{array}{c c} 922,987 \\ 8,648,958 \end{array}$	$\frac{36,811}{261,307}$	25,998 $228,037$
Salad, vide Food, etc.	0,040,000	201,507	220,001
All other (N.O.D.)	262,683	30,595	16,383
Total: Oils		595,317	480,980
Packing Material (N.O.D.) Paints and Painters' Goods—		2,713	2,373
Ochre lbs.	2,934,940	8,927	7,064
Turpentine galls.	107,427	17,903	12,478
Varnish galls.	68,779	24,750	19,835
All other (N.O.D.)	1	116,792	90,662
Paper—Hanging (Wall) Printing		39,417	29,696
Wrapping		$155,980 \\ 62,888$	113,867 $49,550$
Bags	1	34,363	29,429
Perfumed Spirits galls.	7,728	19,577	12,591
Perfumery and Toilet Preparations		47,071	36,439
Phonographs and Accessories Photographic Material		48.849	26,873
Photographic Material Plants, Bulbs and Trees		34,897 4,039	$31,066 \\ 3,383$
Plate, Silver and Platedware		141,411	101,144
Printers' and Bookbinders' Material			Í
(N.O.D.)	200 470	41,145	27,318
Quicksilver	286,478	30,845	22,779
Railway Material— Rails	9	91,174	91,584
Sleepers		7,361	21,041
Locomotives		4,703	6,948
Rolling Stock	-	32,696	17,709
All other (N.O.D.)		50,209	35,244
Total : Railway Material		186,143	172,526
Saddlers' and Shoemake s' Materials		30,004	22,262
Salt (Rock) lbs.	1,923,550	974	752
Seeds— Bird Seed (including Canary) lbs.	1 007 011	0.0==	7 100
Garden and Vegetable (except Potatoe)	1,007.941	$\frac{6,677}{40,447}$	7,162 $29,924$
All other (N.O.D.) lbs.		465	947
Sheep Dip		80,165	75,435
Ship Chandlers' Stores		20,081	10,291
Silk Manufactures— Piece Goods		36,919	21 750
Hosiery (Underclothing)		3,725	$31,758 \\ 2,318$
Make-up Articles (N.O.D.)		33,563	26,206
Soap -	10.207 700	1	
Common lbs.	16,265,760	165,614	158,796
Toilet lbs. Extracts and Powders lbs.	1,076,317 318,638	$\begin{array}{c c} 45,417 \\ 6,035 \end{array}$	$\frac{1}{33,513}$ $\frac{33,513}{3,965}$
Divisions and Founders 195.		0,000	
Total : Soap	17,660,715	217,066	196,274

	Twelve Mor	nths ended De	ecember 31.
ARTICLES.	191	0.	1909.
	Quantity.	Value.	Value.
Solder cwts.	£ 2,084	£ 6,821	£ 4,833
Spirits non potable (except Perfumed			
Sporting Goods galls.	1,217	190 68,980	$     \begin{array}{r}       165 \\       76,667     \end{array} $
Stationery and Books—			
Books, printed		228,190	191,950
Cardboard Boxes Cards, playing No. of packs	253,803	19,082	18,829
Engravings, Lithographs and Photo-	200,000	4,776	3,940
graphs Ink of all sorts		14,208	5,321
		15,378 3,147	12,328 2,147
Maps and Charts Music, printed		8,321	8,772
Music, printed Printed Matter (N.O.D.) Typewriters and Accessories		140,618	120,393
Typewriters and Accessories		35,728	20,163
All other (N.O.D.)		207,824	184,708
Total Stationery and Books		677,272	568,551
Stones, including Marble Sulphur		20,598	12,942
Rock ewts Flowers of cwts.	322,544	29,397	21,233
Flowers of cwts.	44,130	19,613	22,165
Surgical and Dental Appliances Tallow and Grease lbs.	9 700 570	25,709 49,338	17,691 $38,145$
Tar and Kindred Substances—	3,588,550	40,000	90,149
Asphalte and Bitumen lbs.	2,560,348	3,585	5,998
Tar, Pitch, etc lbs.	7,271,858	13,270	11,040
Telegraph and Telephone Material Tents and Tarpaulins		$11,017 \\ 67,164$	7,754 $40,722$
Tin and Tinware—		07,104	40,122
Bar, Block and Ingot ewts.	1,315	8,344	5,474
Plate and Sheet cwts.	50,511	35,627	20,632
Manufactures (N.O.D.)		37,403	26,466
Tobacco, Raw and Manufactured— Unmanufactured lbs.	679,642	37,697	52,259
Cigars lbs.	144,863	58,300	50,023
Cigarettes lbs.	195,465	60,699	55,358
Manufactured (N.O.D.) lbs.	77,131	7,348	5,308
Total : Tobacco	1,097,041	164,044	162,948
Tobacconists' Wares-		40.000	00.17
Pipes of all sorts		$\frac{43,306}{16,878}$	33,174 $12,177$
All other (N.O.D.) Toys and Fancy Goods		123,589	88,581
Tramway Material—			
Rails		39,045	18,603
Rolling Stock		18,694 70	7,306 1,321
Sleepers All other (N.O.D.)		21,352	13,497
		80,161	41,177
Total: Tramway Material	1	517, 1101	41,177

ARTICLES.		nths ended D	•
ARTICLES.	191	.0.	1909.
	Quantity.	Value.	Value.
Uniforms and Appointments		£ 5,791	£ 5,431
Vehicles— Bicycles and Tricycles Carts, Carriages and Parts Motor Cars and Parts Motor Bicycles and Parts All other Wheeled Vehicles		223,158 43,293 288,755 22,031 34,403	172,744 27,194 173,276 12,743 17,140
Total : Vehicles		611,640	403,097
Waterproof Sheeting		3,420	2,021
Wax—Paraffin and Stearine · lbs.	23,971,391	219,764	206,540
Wood and Timber—  Teak	97,656 2,737,594	30,371 695,684 174,615 29,369 16,241 65,434 10,863 9,968 67,049 5,526 36,768	9,919 364,279 89,633 17,997 12,950 28,095 19,694 8,639 45,892 5,936 33,910
Total: Wood and Timber		1,141,888	636,944
Woollen Manufactures— Cloth Piece Goods Blankets and Rugs Shawls Hosiery All other (N.O.D.)		331,475 383,695 47,979 61,603 14,076	230,083 265,124 36,442 47,686 8,310
Total: Woollen Manufactures		838,828	587,645
Works of Art— Paintings and Pictures Statuary and Sculpture		16,771 4,815	14,398 1,813
Zinc add Zineware—  Unmanufactured cwts.  Manufactured (N.O.D.)  All other 'Articles of Merchandise Imported from Southern and N.W. Rhodesia—	86,465	100,131 550 62,234	77,621 3,347 48,160
S.A. Produce Not S.A. Produce		41,614 15,668	26,952 17,563
Total Imports of Merchandise		34,007,178	26,220,570

	Twelve Months ended December 31.				
ARTICLES.	191	0.	1909.		
	Quantity.	Value	Value.		
	480 734,049  1,176 7,500 1,299	1,529 2,454,135 3,737 24,746 5,196	1,590 2,508,381 4,667 14,180 19,725		
Imports for South African Governments  Specie Oversea From S. & N.W. Rhodesia		2,720,189 2,165,430 47,897	1,135,307 1,482,529 24,201		
Grand Total Imports		41,430,037	31,411,150		

### APPENDIX IV.

### UNION OF SOUTH AFRICA.-EXPORTS.

Statement shewing the Quantity and Value of the Principal and other Articles of South African Produce or Manufacture exported from the Union of South Africa during the Twelve Months ended December 31st, 1910, and the re-exports of Imported Goods during the Twelve Months ended December 31st, 1910, as compared with the total exports for the corresponding period of 1909.

			1910		1909
ARTICLES.		South Africa	an Produce.	Imported Goods.	Total
,		Quantity.	Value.	Value.	Values.
			£	£	£
Aloes Animals Living—	lbs.	745,190	7,526		6,512
Horses	No.	630	21,211	1,470	18,538
Mules and Donkeys	No.	233	7,909	215	1,754
Sheep and Lambs	No.	1,229	1,318	255	10,463
All other		,	11,924	305	15,679
Total: Animals Liv	ing		42,362	2,245	46,434
Apparel and Slops			258	8,566	12,014
Argol	lbs.	82,422	1,330	3,000	2,197
Asbestos, Raw	lbs.	3,493,491	26,225		25,075
Bags	No.	12	20,220	10,628	$\frac{25,075}{3,348}$
Bark	lbs.	92,610,026	219,433	10,020	194,696
Blasting Compounds	lbs.	726,850	24,530	489	14,384
Buchu Leaves	lbs.	273,325	24,428	400	9,666
Candles	lbs.	243,464	4,553	106	10,420
Clocks and Watches		210,101	1,000	373	1,609
-Coal	Tons	1,465,170	986,051	5,435	824,942
Copper Ore and Regulas	Tons of	1,100,110	000,001	0,100	024,042
11	2,240 lbs.	17,944	478,722		531,267
Cotton Manufactures		-,,,,,,	4	5,484	4,329
Curiosities			1,947	88	2,489
Diamonds-			-,,-	30	2, 200
Produce of the Union	carats	5,586,625	8,479,346		6,368,711
Produce of S. Rhodesi	a carats		1,529		1,590
Earthenware			76	1,035	2,099
Electric Fittings			9	5,901	4,081
Feathers, Ostrich	lbs.		2,272,846	0	2,091,280
Flowers, Dried			7,478		17,818
Fodder and Forage	lbs.	21,270,366	45,329	3,439	20,051
Articles of Food and Drin					
Ale and Beer	0	1	947	664	1,677
Butter			889	10,622	9,119
Cheese			2	1,156	1,518
Coffee	lbs.		1,147	3,332	4,058
Confectionery and Jan	ns lbs.	219,280	3,896	1,251	3,816

			1910		1909
ARTICLES,		South Africa	n Produce.	Imported Goods,	Total
		Quantity.	Value.	Value.	Values.
Food and Drink—(Continued).			£	£	£
Corn, Grain and Meal—					
17 (P) (1	lbs.	590,873	1,386	54	1,205
	lbs.	<b>4</b> ,705,100 <b>3</b> 56,303,905	7,739 693,413	2	6,010 660,547
	lbs.	2,594,777	6,168	-	5,410
Oats	lbs.	6,748,111	16,145	114	83,965
	lbs.	93,097	622	6,008	4,299
Flour, Wheaten (Ground in B from Imported Wheat)	ona lbs.	9,182,293	36,458		38,090
	lbs.	2,143,607	5,617	709	2,704
Total: Corn, Grain and Me	eal	382,361,763	767,548	6,887	802,230
Eggs	No.	614,242	2,872	1,524	3,030
	lbs.	1,856,371	29,300	1,722	34,462
Fruit, Dried and Preserved	lbs.	41,811	679	1,005	2,534
Fruit, Fresh	,,	2.5	34,792	2,156	39,029
	lbs.	25	146	5,623 8,248	5,153 $8,900$
Meats, Frozen Meats, Preserved and Cured	lbs.		$\frac{146}{315}$	8,415	8,094
Milk, Condensed	lbs.		2	2,522	3,244
Rice	lbs.		1	1,875	2,687
	alls.		4,464	4,340	13,172
	lbs.		32,735	5,597	3,990
Sugar Products (Syrup, Molas &c.,	lbs.		14,778	193	15,149
	lbs.	83,710	2,823	2,626	6,796
Vegetables—			F 100	41.5	= 000
	lbs.	1,507,989	5,139 $3,527$	415 204	5,069 3,333
All other Fresh Wines ga	alls.	49,471	10,154	1,444	10,392
All other articles of Food ar		40,471	10,101	1,	20,002
Drink			3,157	7,005	6,871
Total: Articles of Food & D	rink		919,314	78,826	994,323
Furniture Gold, Concentrates or Slag			4,100 52,339	20,682	19,896 17,505
Gold, Raw—					
Produce of the Union	ozs.				30,752,813
Produce of S. Rhodesia	OZS.	. ,	2,454,135	3,737	2,508,381 $4,667$
Produce of N. E. Rhodesia Produce of Belgian Congo	OZS.			5,196	19,725
Produce of Portugese East	UZ.				
Africa	OZS		2011	24,746	14,180
Haberdashery	11	15 015 010	205	10,524	12,928 $861,639$
Hair, Angora	lbs.		903,164	20,711	17,574
Hardware Hides and Skins—			1,012	20,711	1,,0,1
Hides, Ox and Cow	lbs	. 13,251,615	403,948	47	310,263
Skins, Goat	lbs			00.143	254,003
Skins, Seal	lbs			23,142	20,521 551,910
Skins, Sheep	lbs	$\frac{1}{1}$ 24,630,435	603,280		001,010
	NAME OF B				Tolland State of the State of t

			1910	,	1909
ARTICLES.		South Africa	ın Produce.	Imported Goods.	Total
		Quantity.	Value.	Value.	Values.
W. 101: 70 C	,		£	£	£
Hides and Skins—(Continued) All other kinds			1,688	24	5,940
Total: Hides and Skins			1,286,324	23,213	1,142,637
Horns, Ox and Cow	lbs.	633,942	9,255		10,109
Implements, Agricultural			79	3,543	2,475
Instruments, all kinds	•••		44	10,568	4,365
Iron and Steel Manufactures			749	11,576	8,801
Jewellery and Platedware		1	281	6,379	10,466
Leather and Leather Manufac	tures		4,724	4,866	12,016 $44,639$
Machinery	Tons		2,742	46,334 $47,113$	71,356
Metals, Old	galls.		61,403	541	39,189
Oil, Whale Oil, other kinds	gans.	019,002	01,405	6,265	7,717
Ores and Minerals (except co	nner)			0,200	1,111
Chrome (Iron)	Tons	2,240	550		7
Lead	Tons		1,160		5,791
Manganese	Tons		2,187		0,,01
Matte	Tons		150		10
Tin	Tons		175,944		90,118
Zine	Tons		212		3,627
All other kinds			2,024	2	457
Paints and Colours			31	2,848	2,668
Railway and Tram Material	•••		51	16,573	2,801
Soap, Common	lbs.	146,984	1,581	1,278	2,100
Spirits (non Potable)		950	236	11	294
Stationery			5,649	10,691	14,844
Tobacco, all kinds	lbs.	182,197	13,214	5,710	9,870
Tobacconists Wares (Calabash	nes)		11,286	237	23,954
Vehicles			4,621	13,100	15,184
Wood and Timber			5,440	9,136	20,482
Wool-	- 11		-		
Washed	lbs.		640		7,315
Scoured	lbs.		255,658	1	218,847
In the Grease	lbs.	117,445,457	3,574,521	11	3,502,089
Total: Wool		121,668,028	3,830,819	11	3,728,251
Articles through the Post Offi	CO			*57,882	*52,304
All other Articles of Merchan			48,650	49,210	68,697
Removed to Southern and			10,000	10,210	30,001
Rhodesia			464,935	879,347	1,031,344
Total Merchandise			54,684,038	1,414,645	51,845,216
Specie Oversea		The state of the s		81,742	38,400
	N.W.			248,030	127,205
		1			
Grand Total			54,684,038	1,744,417	52,010,821

<sup>\*</sup> Partly South African Produce or Manufacture, value unascertainable.

# TRANSVAAL MINING STATISTICS.

(Extracted from Returns issued by the Mines Department.)

# (a) MINERAL OUTPUT.

THE PARTY OF THE P	Charles of the Party Spine Spi							
Paviod	GOLD (	GOLD OUTPUT.	SILVER	SILVER OUTPUT.	DIAMOND OUTPUT.	OUTPUT.	COAL C	COAL OUTPUT.
	Fine Ozs.	Value.	Fine Ozs.	Value.	Weight.	Value.	Weight.	Value.
		F		ઝ	1	ಈ	Tons (2,000 lbs.)	ધ્ય
* Statistical Year 1901-2	891,999	3.788,968	1		Carats.	1	1.134.871	469 769
do. 1902-3	2,372,075	10,075,926	280,997	29,215	33,572	46.358	1,969,089	782,906
	3,475,311	14,762,184	406,676	45,111	497,917	685,720	2,370,465	895 931
	4,322,577	18,361,144	476,085	54,221	995,002	1,198,530	2,513,824	874.856
	5,199,935	22,087,937	574,485	70,704	758,406	968,229	2,751,136	837,176
	6,271,697	26,640,490	690,731	92,874	1,545,335	2,203,511	2,912,083	796,361
do. 1907-8	6,711,436	28,508,368	739,675	88,297	2,184,490	1,879,551	2,892,214	778,659
	7,038,306	29,896,826	798,316	84,686	1,929,491	1,295,296	3,312,413	851,150
do. 1909-10	7,508,551	31,044,753	801,657	85,807	2,098,527	1,317,479	3.876.764	970,367
July to December, 1910	3,876,122	16,464,722	422,959	45,742	942,288	596,109	1,980,502	494,783

\* The Government Statistical Year ends at 30th June,

#### (b) BASE MINERAL PRODUCTS.

(OTHER THAN COAL.)

				Values.		
	ME	ral.		1909-10.	1908-9.	
					£	£
Copper Ore					71,914	49,027
Galena					5,943	25,432
Γin Ore				/	303,210	148,336
Magnesite					1,734	1,487
Flint					24,583	23,776
Lime					103,435	61,955
Miscellaneous	•••		•••		20,678	11,721
		Тота	ALS		£531,497	£321,734

#### (c) MISCELLANEOUS PRODUCTS.

C	LASSIFI	CATION.			Year 1909-10.	Year 1908-9
					£	£
Bricks (Building)					104,637	58,118
Bricks (Fire)					10,973	12,376
Bricks (Special, 1	Fancy a	nd Mou	lded)		2,345	2,347
Granite		•••			6,452	2,404
Sandstone		• • •			4,391	4,421
Stone (Broken an	d Rubb	ole)			9,161	6,699
Slate					2,879	1,761
Cement					175,600	68,424
Chimney Pots (E	arthen	vare)			222	103
T31 T3 1			•••		257	296
Pipes (Earthenwa	are)				15,115	10,039
Garden Edge (Ea	rthenw	are)			266	89
Tiles (Earthenwa	re-Ro	of)			1,554	457
,, ( ,,	—Flo				210	116
,, ( ,,	-Co		•••			33
Fire Clay					3,281	2,584
Reinforced Concr			•••	•••	8,391	_,001
Salt			•••	••		2,550
Lime (White)			•••	•••	51,254	35,609
Lime (Blue)		•••	•••	•••	52,181	26,346
Lime (Hydraulic)		•••		•••	02,101	20,010
Miscellaneous		•••	**1	***	1,550	738
riscenaneous	•••	•••	•••		1,550	700
					£450,719	£235,510

#### (d) LABOUR STATISTICS.

No. of Persons Employed-December, 1910.

	Whites.	Coloured.	Totals.
GOLD MINES—			
Witwatersrand Area	 24,342	181,707	206,049
Other Districts	 1,034	10,077	11,111
Total Gold Mines	 25,376	191,784	217,160
Coal Mines	 493	8,981	9,474
Diamond Mines	 767	9,952	10,719
Base Mineral Works	 255	2,626	2,881
Miscellaneous Works	 299	2,524	2,823
Grand Total	 27,190	215,867	243,057

Note.—In December, 1909, there were employed:

Whites, 24,816; Natives, 193,625; Chinese, 2,038; Total, 220,379.

#### (e) SALARIES AND WAGES

Total amounts earned on Mines and Works during year ended 30th June, 1910.

	Salaries.		Totals.		
		Whites.	Natives.	Chinese.	
	£	£	£	£	£
Gold Mines	1,156,319	6,385,164	4,792,351	61,656	12,395,490
Coal Mines Diamond Mines	55,535 45,235	103,239 $174,998$	211,440 $407,511$	_	370,214 $627,744$
Base Mineral Mines Metallurgical, Chemical and Tailing	25,423	54,355	79,836	_	159,614
Works	5,816	7,036	6,718		19,570
Lime and Flint Works Miscellaneous	3,952	14,513 53,897	23,701 75,848	_	42,166 129,745
Totals 1909-10	£1,292,280	6,793,202	5,597,405	61,656	13,744,543
Totals 1908-9	£1,156,359	5,922,958	4,807,871	290,544	12,177,742

(f) STORES.

Values of Stores consumed on Mines and Works.

	Year 1909-10.	Year 1908-9.
	 £	£
Gold Mines Coal Mines Diamond Mines Base Mineral Mines Metallurgical and Chemical Works Lime and Flint Works	 11,089,993 258,651 278,782 108,492 204,182 39,523	$\begin{array}{c} 9,338,691 \\ 218,578 \\ 297,179 \\ 91,315 \\ 215,618 \\ 24,507 \end{array}$
Totals	 11,979,623	10,185,888

#### APPENDIX VI.

#### STORES CONSUMED

On Transvaal Mines and Works during year ended 30th June, 1910. (From Government Mining Engineer's Report.)

Classification.		Total Quantity.	Total Value.	Imported Direct by Companies. (Value)
Belting	value lbs.	3,961,416 12,233,456 2,100,183	27,697 112,362 48,328 228,975 24,572	375 82 1,721
Castings— (a) Brass (b) Iron Cement—	"	393,819 5,763,179	26,261 90,174	
(a) Casks (b) Bags	No. value No.	38,029 173,780 66	59,325 98,826 138,973 6,227	2,771
(a) Smithy (b) Steam	tons	33,680 2,606,862	38,657 1,587,892	
(a) Imported (b) Local Cyanide Electrical Machinery	,,, lbs.	2,566 1,831 10,243,631	19,381 7,926 423,998 627,156	523 12,017 5,259
	cases	458,186	1,044,115	4,361
(=/	n ,, boxes Fuses	139,954 7,626 52,487 3,382 320,638	253,902 9,942 67,482 5,033 35,860	803
(h) Safety Fuse Fencing and Wire Netting Fodder for Stables (Bran, Mealies, Forage, &c.)	No. coils value Chaff, value	235,727 7,453,646	1,541 133,610 5,619 39,106	
Drill)	Rock value Ham-		50,586	73
	value		80,425	1,677
(a) Bar and Angle (b) Galvanised (c) Sheet Lead—	lbs. ft. lbs.	10,885,756 2,280,403 660,617	88,197 54,226 6,670	251 383
(a) Pig (b) Sheet	lbs.	230,309 96,281	2,090 891	36 282
Lime— (a) White (b) Blue	bags.	349,682 54,904	102,443 11,060	

121

## STORES CONSUMED (Continued).

Classification.	Total	Total	Imported Direct by Companies.
CHOSINGUISH	Quantity.	Value. £	(Value)
Lubricants—			
(a) Oils galls. (b) Grease and Tallow lbs.	1,034,696 $4,209,999$	121,627 $63,216$	6,187 $249$
Machinery and Machine Tools value		1,576,190	116,619
Mercury bottles Metals (anti-friction) lbs.	2,993 279,458	28,508 $20,524$	
Mill Screenings value	2,0,100	38,926	65
Mill Spares ,,		127,601	195
Native Foods, &c.—	10.000.100	0.7.634	
(a) Beans and Rice lbs. (b) Meal (Mealie, Kaffir Corn, &c.)	10,082,196	67,321	
bags	576,861	344,765	
(c) Malt & Cerea's for Beer value (d) Meat lbs.	22,651,374	9,880 $274,051$	
(e) Salt ,,	1,066,461	2,272	
(f) Groceries, Coffee, Sugar, &c. value		18,695	
(g) Sundry Food, including Bread			
(h) Vegetables value		72,705 43,295	
(i) Medicines, &c ,,		28,353	647
(j) Clothing ,,		5,284	
Chinese Foods, &c.—			
(a) Rice lbs. (b) Meat ,,	897,587 376,738	$6,370 \\ 5,075$	
(e) Fish ,,	36,047	423	
(d) Salt ,,, (e) Tea ,,	36,784	62 161	
(e) Tea ,, (f) Bread ,,	$4,409 \\ 396,225$	2,790	
(g) Vegetables value (h) All other Foods ,,		1.071	
(i) Medicines, &c ,,		631 586	
Packing lbs.	444,741	44,964	227
Paint, Tr, Drying Oils, &c. value Paraffin cases	51,098	23,453 $32,126$	17 17
Pipes and Pipe Fittings value		442,501	1,591
Rails, Crossings, Sleepers, &c., Rock Drills No.	2,907	291,331 59,801	
Do. Spares value		138,070	
Ropes—			
(a) Wire ,,	#10.04#	120,074	30
(b) Cotton and Manilla lbs. Screws, Nails, &c value	512,045	19,259 $20,843$	12
Shoes and Dies lbs.	15,101,943	135,132	160
Skips and Spares value		15,256	3,218
Steel—	0.040.053	01.055	
(a) Bar, Tool, Cast, &c lbs. (b) Sheet ,,	2,242,951 $11,983,454$	31,255 86,595	
(c) Hand-drill ,,	4,714,021	74,473	636
(d) Rock-drill ,,	6,402,031	96,937	

122

# STORES CONSUMED (Continued).

Classification.			Total Quantity.	Total Value.	Imported Direct by Companies. (Value)
Timber—					
(a) Oregon, Pitch Pine,	&c.	cub. ft.	1,703,645	316,287	20
(b) Mining Poles and I			, , ,	1	
ging		value		162,895	
(c) Deals		ft.	6,464,899	179,037	194
(d) Fuel		value		11,369	
Tube Mill Requisites—					
(a) Pebbles and Flints		lbs.	1,413,741	4,080	890
(b) Liners		sets	480	46,700	0.004
(c) Other Requisites	• • •	value		10,494	9,306
Trucks and Spares Zine and Zine Dises		"	7 040 465	98,733	9 001
D O' MY		lbs.	7,849,465	121,372	3,901 41,463
C - C - C					16
614 - 42					268
Vtaanina		•••			12,236
Tanks and Girders					12,799
Waste					26
Wick					1,979
Sundries not specified				975,686	12,533
Totals	***		£	11,979,623	£256,560
Statistical Year 1908-9			£	10,185,888	£410,664

# APPENDIX VII.

# Index to Contents.

Abattoirs, Municipal	60
Accounts of Chamber	92
Administration of Estates	70
Ad Valorem Ocean Freight Rates	53
Agricultural Society, Witwatersrand	89
Annual Meeting 91,	94
Asiatic Immigration	78
Association of Chambers of Commerce	63
·	
Bags for Maize	47
Basing Point Rates (Railway) 16, 65,	
Bonds (Customs)	12
Bonds, Hypothecation (General Clause)	71
Bounties	18
British Trade (proportion to Foreign)	7
british trade (proportion to Poleign)	- 1
Cable Rates	57
Cable and Telegrams, transcription of	58
Cartage, Railway	33
Cash on Delivery System (Railways)	36
Central Agency, Co-operative Agricultural Societies	88
Classification (Railways)	69
Classified Trade Index xv	vii.
	116
	70
Commerce and Industries Commission 12,	65
Commercial Education	100
Competitive Area (Railways)	96
Connaught, Duke of	86
Contracts, Government 19, 64. 74. 76,	99
Corruption, Prevention of	80
Customs Statistics 5,	102
,, Forms	9
,, Tariff Interpretations	9
,, Tariff	65
	773
Debts Law as to	
Debts, Law as to	
Delays, Railway	35
Delays, Railway	35 116
Delays, Railway	35

## INDEX (Continued).

	2
Executive Committee	
Export Statistics	3
,,	9
,, to German South Africa 4	
,, Maize	4
,, Trade	
Family Excursion Tickets 3	
Finances of Chamber 2, 9	
Fire Brigade, Proposed charges 6	
Forage, Railage on	
Fruit Traffic	8
German South Africa, Postage Rates to	6
9	5
Government Contracts	-
Gold Output	
,, Trading	
	6
	1
	2
Grocery and Provision frace in	_
,	2
Holidays	7
Immigration	5
Imports, Statistics	
Imports, Statistics	
Imports, Statistics 5, 7, 10 of Foodstuffs 9	2
Imports, Statistics       5, 7, 10         ., of Foodstuffs       9         Imported Fresh Fruit       3	$\frac{2}{5}$
Imports, Statistics       5, 7, 10         ., of Foodstuffs       9         Imported Fresh Fruit       3         Inaugural Meeting	2 5 9
Imports, Statistics5, 7, 10., of Foodstuffs9Imported Fresh Fruit3Inaugural Meeting1Industries, Commission on1	2 5 9
Imports, Statistics5, 7, 10., of Foodstuffs9Imported Fresh Fruit3Inaugural Meeting1Industries, Commission on1	2 5 9 1 2 7
Imports, Statistics       5, 7, 10         ., of Foodstuffs       9         Imported Fresh Fruit       3         Inaugural Meeting       1         Industries, Commission on       1         ., Encouragement of       1	2 5 9 1 2 7
Imports, Statistics       5, 7, 10         ., of Foodstuffs       9         Imported Fresh Fruit       3         Inaugural Meeting       1         Industries, Commission on       1         ., Encouragement of       1         Insolvency Bill       14, 7	2 5 9 1 2 7
Imports, Statistics       5, 7, 10         ., of Foodstuffs       9         Imported Fresh Fruit       3         Inaugural Meeting       1         Industries, Commission on       1         ., Encouragement of       1         Insolvency Bill       14, 7         Jiba, Export of       4	$     \begin{array}{c}       2 \\       5 \\       9 \\       1 \\       \hline       2 \\       7 \\       1     \end{array} $
Imports, Statistics       5, 7, 10         ., of Foodstuffs       9         Imported Fresh Fruit       3         Inaugural Meeting       1         Industries, Commission on       1         ., Encouragement of       1         Insolvency Bill       14, 7         Jiba, Export of       4         Johannesburg Trading Licenses       8	2 5 9 1 2 .7 1
Imports, Statistics       5, 7, 10         ., of Foodstuffs       9         Imported Fresh Fruit       3         Inaugural Meeting       1         Industries, Commission on       1         ., Encouragement of       1         Insolvency Bill       14, 7         Jiba, Export of       4         Johannesburg Trading Licenses       8	2 5 9 1 2 .7 1
Imports, Statistics       5, 7, 10         ., of Foodstuffs       9         Imported Fresh Fruit       3         Inaugural Meeting       1         Industries, Commission on       1         ., Encouragement of       1         Insolvency Bill       14, 7         Jiba, Export of       4         Johannesburg Trading Licenses       8         Kaffir Corn, Export of       4	2591271 435
Imports, Statistics       5, 7, 10         ., of Foodstuffs       9         Imported Fresh Fruit       3         Inaugural Meeting       1         Industries, Commission on       1         ., Encouragement of       1         Insolvency Bill       14, 7         Jiba, Export of       4         Johannesburg Trading Licenses       8         Kaffir Corn, Export of       4         Labour, Native       7	2591271 435 4
Imports, Statistics       5, 7, 10         ., of Foodstuffs       9         Imported Fresh Fruit       3         Inaugural Meeting       1         Industries, Commission on       1         ., Encouragement of       1         Insolvency Bill       14, 7         Jiba, Export of       4         Johannesburg Trading Licenses       8         Kaffir Corn, Export of       4         Labour, Native       7         . Statistics       11	2591271 435 498
Imports, Statistics       5, 7, 10         ., of Foodstuffs       9         Imported Fresh Fruit       3         Inaugural Meeting       1         Industries, Commission on       1         ., Encouragement of       1         Insolvency Bill       14, 7         Jiba, Export of       4         Johannesburg Trading Licenses       8         Kaffir Corn, Export of       4         Labour, Native       7         . Statistics       11         Land Settlement       1	2591271 455 4 985
Imports, Statistics       5, 7, 10         ., of Foodstuffs       9         Imported Fresh Fruit       3         Inaugural Meeting       1         Industries, Commission on       1         ., Encouragement of       1         Insolvency Bill       14, 7         Jiba, Export of       4         Johannesburg Trading Licenses       8         Kaffir Corn, Export of       4         Labour, Native       7         . Statistics       11         Land Settlement       1         Large Consignments, Railage on       16, 65, 7	2591271 45 4 9853
Imports, Statistics       5, 7, 10         ., of Foodstuffs       9         Imported Fresh Fruit       3         Inaugural Meeting       1         Industries, Commission on       1         ., Encouragement of       1         Insolvency Bill       14, 7         Jiba, Export of       4         Johannesburg Trading Licenses       8         Kaffir Corn, Export of       4         Labour, Native       7         . Statistics       11         Land Settlement       1         Large Consignments, Railage on       16, 65, 7         Legislation       14, 77, 9	2591271 45 4 98538
Imports, Statistics       5, 7, 10         ., of Foodstuffs       9         Imported Fresh Fruit       3         Inaugural Meeting       1         Industries, Commission on       1         ., Encouragement of       1         Insolvency Bill       14, 7         Jiba, Export of       4         Johannesburg Trading Licenses       8         Kaffir Corn, Export of       4         Labour, Native       7         . Statistics       11         Land Settlement       1         Large Consignments, Railage on       16, 65, 7         Legislation       14, 77, 9	2591271 45 4 9853
Imports, Statistics       5, 7, 10         ., of Foodstuffs       9         Imported Fresh Fruit       3         Inaugural Meeting       1         Industries, Commission on       1         ., Encouragement of       1         Insolvency Rill       14, 7         Jiba, Export of       4         Johannesburg Trading Licenses       8         Kaffir Corn, Export of       4         Labour, Native       7         . Statistics       11         Land Settlement       1         Large Consignments, Railage on       16, 65, 7         Legislation       14, 77, 9         Licenses       14, 8	2591271 45 4 985385
Imports, Statistics       5, 7, 10         ., of Foodstuffs       9         Imported Fresh Fruit       3         Inaugural Meeting       1         Industries, Commission on       1         ., Encouragement of       1         Insolvency Bill       14, 7         Jiba, Export of       4         Johannesburg Trading Licenses       8         Kaffir Corn, Export of       4         Labour, Native       7         . Statistics       11         Land Settlement       1         Large Consignments, Railage on       16, 65, 7         Legislation       14, 77, 9         Licenses       14, 8         Maize Conference, South African       4	2591271 45 4 985385 6
Imports, Statistics       5, 7, 10         ., of Foodstuffs       9         Imported Fresh Fruit       3         Inaugural Meeting       1         Industries, Commission on       1         ., Encouragement of       1         Insolvency Bill       14, 7         Jiba, Export of       4         Johannesburg Trading Licenses       8         Kaffir Corn, Export of       4         Labour, Native       7         . Statistics       11         Land Settlement       1         Large Consignments, Railage on       16, 65, 7         Legislation       14, 77, 9         Licenses       14, 8         Maize Conference, South African       4         , Export       21, 41, 64, 6	2591271 45 4 985385 6

## INDEX (Continued).

Manufacturers and Distributors	$\frac{99}{2}$
Members, List of	v.
Membership of Chamber	
Merchandise Marks	14
Merchant Shipping Act	67
	120
,, Materials and Hardware Trades	82
	116
	64
,, of Justice, Deputation to	70
,, Posts and Telegraphs, Deputation to	74
,, Railways, Deputation to	72
Mozambique Treaty 27,	96
Municipal Matters	60
Native Labour Bill	79
Ocean Freights	
,, ,, Rebates	
Offices of Chamber	2
,, of Railway	
Owners' Risk Rates	73
Daniel Danie Danie	75
Parcels Post Rates	66
Patents	14
Port Rates (Railway)	96
Postage Rates	75
Post Office Matters	56
Potatoes, Sorting of	89
Preferential Railway Rates	73
President's Annual Address	94
Prevention of Corruption	80
Produce Trade	84
Protective Duties	18
Protection of Shipping	76
Public Trustee	70
* WHO II WHO	10
Railway Matters 26, 65,	96
,, Conferences	69
,, Estimates	25
,, Extension Lines	97
,, Headquarters	66
,, Letter Post System	32
,, Rates	72
,, ,, Reduction of	96
,, Tenders	74
,, Tariff Book	31
,, Traffic Returns	27

## INDEX (Continued).

Raw Materials, Railage on	6
Receipts for Railway Consignments	9
Registration of Businesses	1
,, of Telegraphic Addresses	58
Rhodesia, Goods for	7
Salaries and Wages paid on Mines 11	
The state of the s	36
p nous	90
Silver Output	
	34
	4
	14
	31
	51
,, Customs 5, 10	
	25
	$\frac{1}{2}$
., Railway Stores Consumed on Mines	
Stores Consumed on Mines	. 9
M: fr Dt	7.0
Tariffs and Rates	
Taxation         16, 9           Telegraph Rates         7	90 75
Telegrams, transcription of	
Telephones	
Tenders, Government	
,, Municipal 6	30
,, Railway	74
Trade List (Classification of Members) xvi	ii.
Thanks	)1
Through Bills of lading	73
Timber Trade	32
Ziade Development I I I I I I I I I I I I I I I I I I I	14
	0
Trucks, Railway (Loading of)	19
Wages, Weekly Payment of	74
,, Paid on Mines	18
	98
	49
Wharf Dues 64, 7	73
	57
Zeerust Mail Service	56
Route to Rhodesia	











